



# On Track

Analysts' conference  
February 2007

Please note:  
Booklet based on 2006 preliminary figures  
Not for distribution in the USA



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# Agenda

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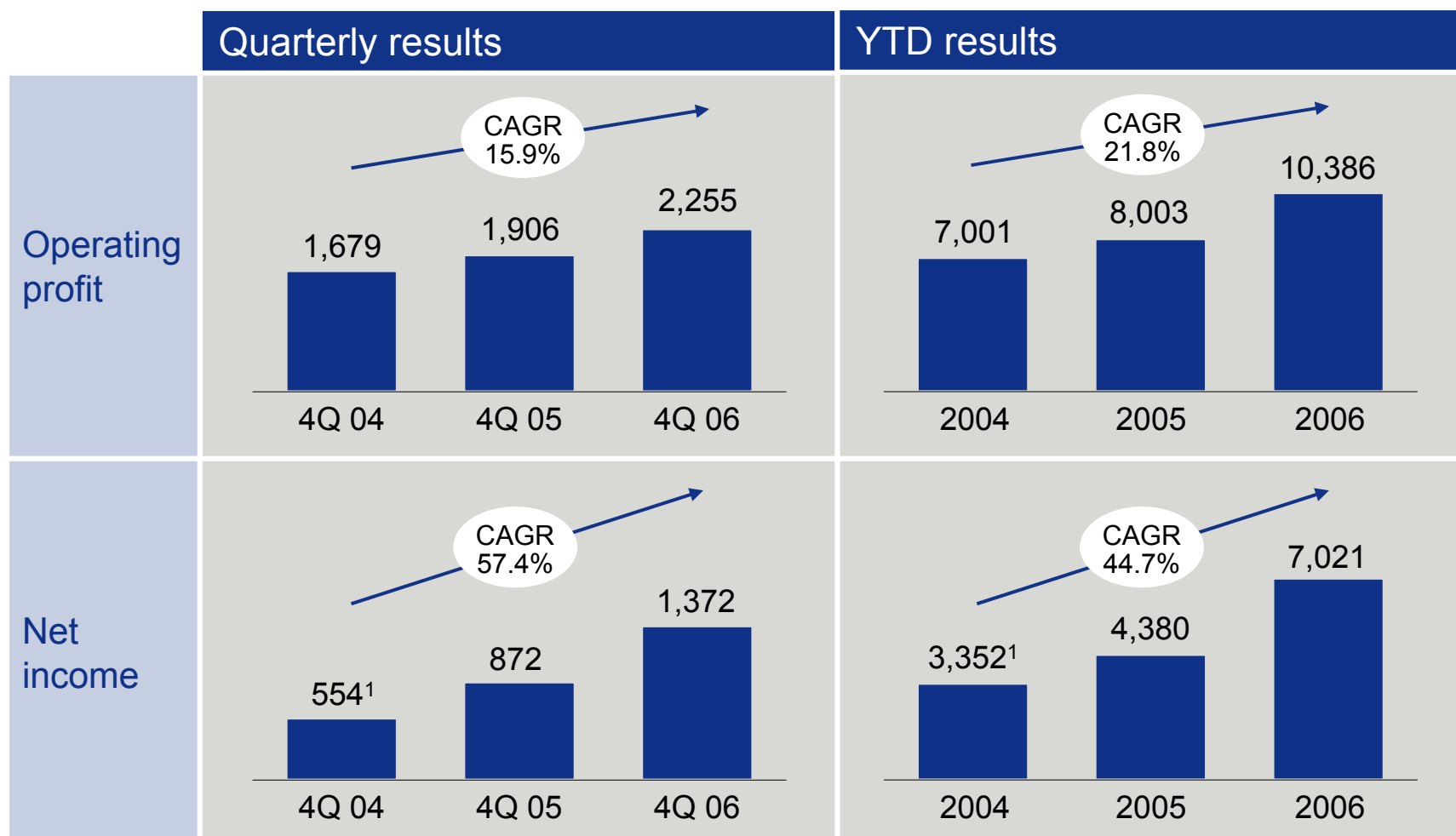
Helmut Perlet, Member of the Board

# Group Financial Results 2006

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Allianz 

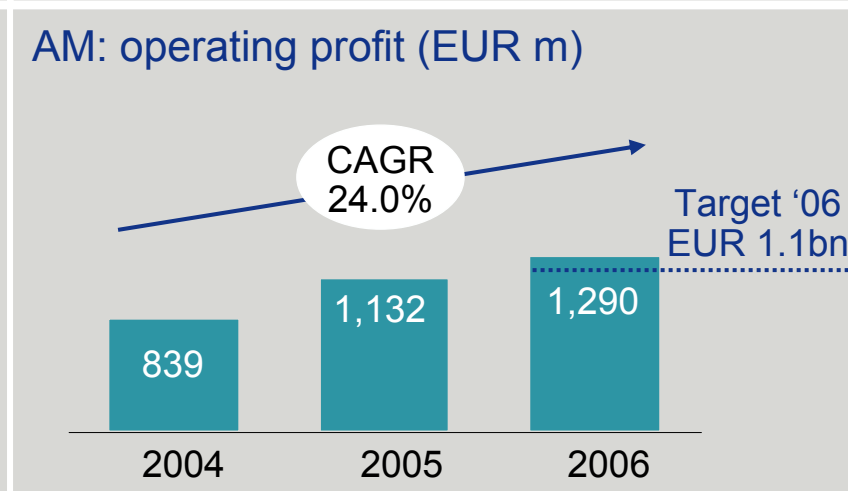
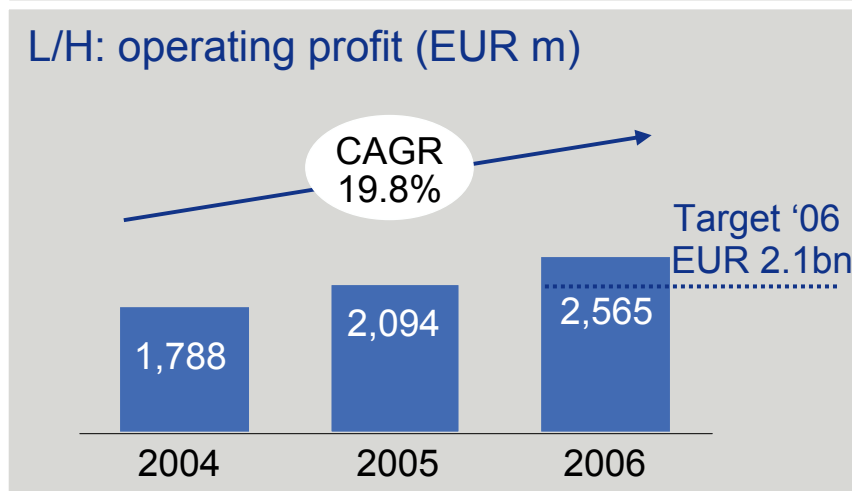
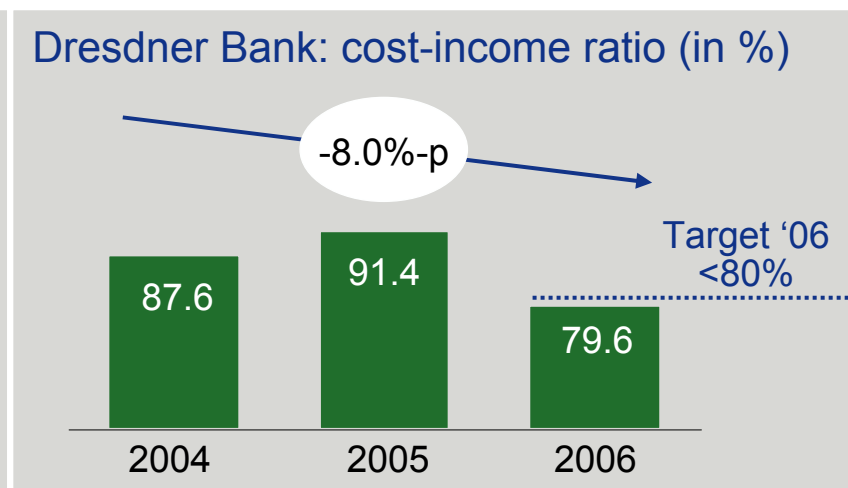
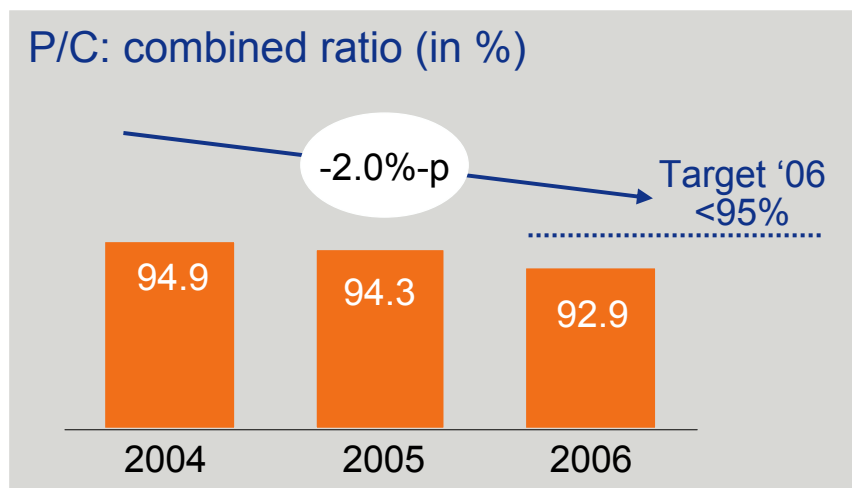
## 2006: another year of success... (EUR m)



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1) Net income 2004 as stated (4Q: EUR 296m, 12M: EUR 2,266m) contained goodwill amortization. Goodwill is no longer amortized from 2005 onwards. For comparability reasons 2004 net income is calculated before goodwill amortization (net of tax)

...based on sustainable improvements



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## Agenda

### 4Q Results

Group

P/C

L/H

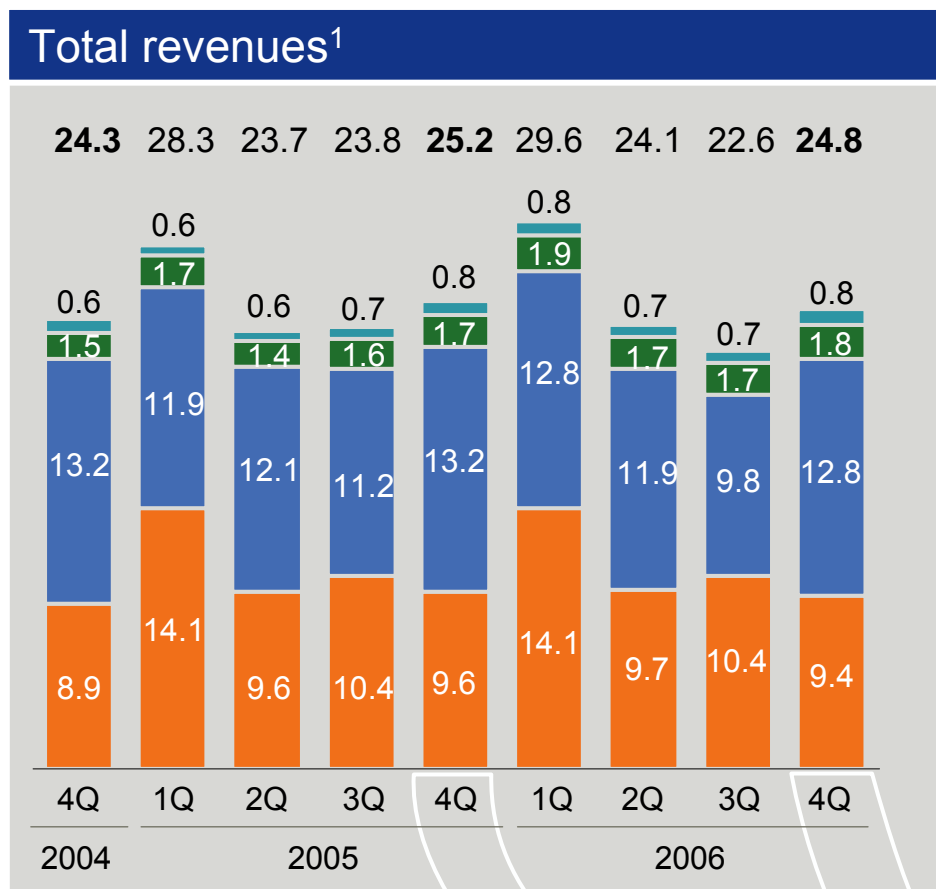
Banking

Asset Management

Summary

Additional information

# 4Q: growth flat (EUR bn)

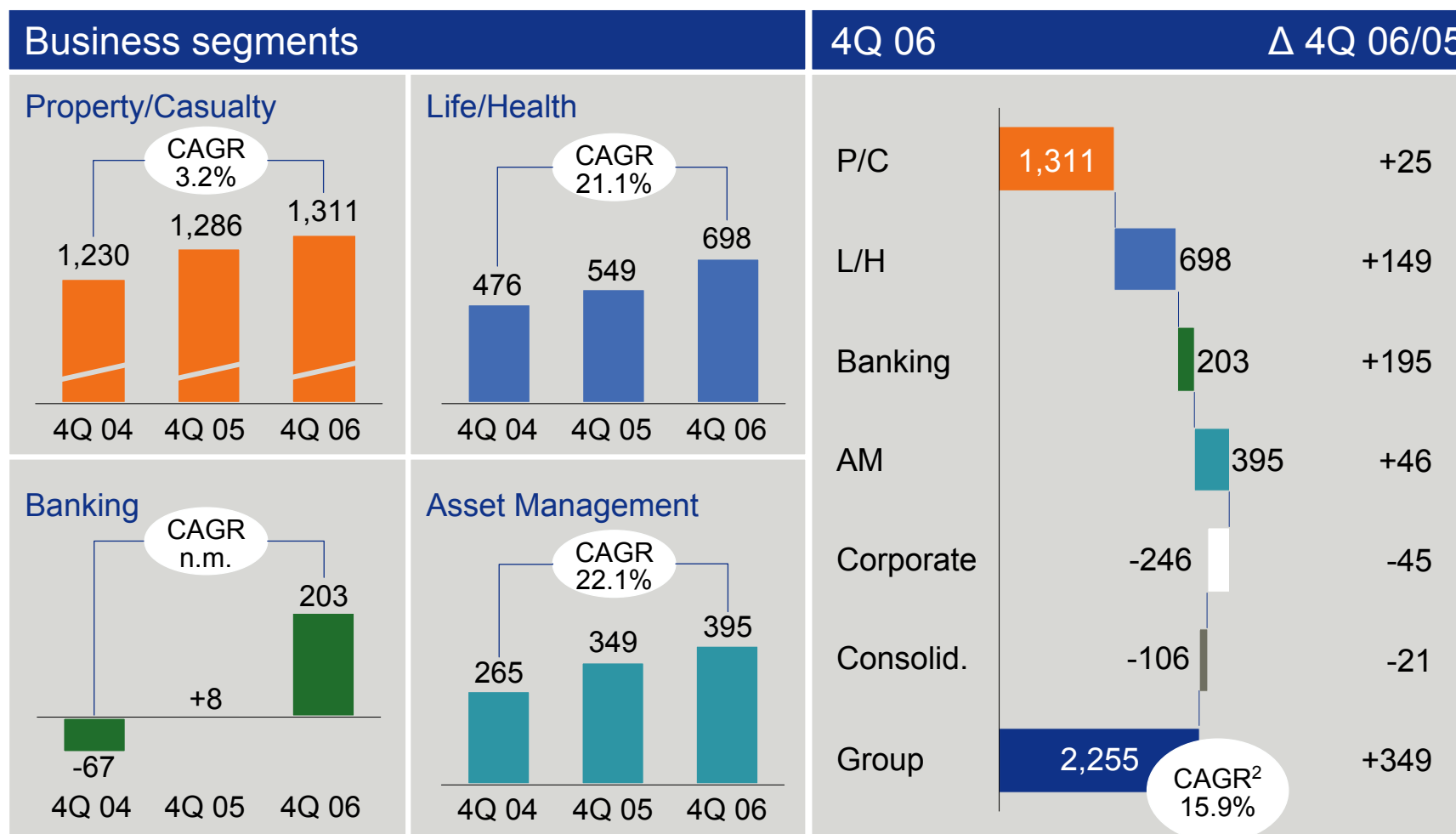


4Q (in %)	Total growth	Int. growth <sup>2</sup>
	3.8	1.8
Total 05	-1.5	-0.1
Total 06		
AM	4.6	11.6
Banking	6.6	7.3
L/H	-2.5	-1.4
P/C	-1.7	-0.3

1) Revenues comprise gross premiums written in P/C, statutory premiums in L/H and operating revenues in Banking and Asset Management. All segment figures are based on segment consolidated numbers; figures for the Group as a whole are based on fully consolidated figures  
 2) Adjusted for F/X effects and consolidation effects. Internal growth on segment level is based on segment consolidated data. Total and internal growth for total revenues are based on fully consolidated figures



# 4Q: strong operating profit<sup>1</sup> contribution from all segments (EUR m)



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1) Operating profit is a measure which we believe highlights the underlying profitability of our operations. For a description of how we measure operating profit and a reconciliation to profit before taxes and minorities, see section "Additional information" (page 51)

2) CAGR 4Q 06/04

## 4Q: restructuring charges at Dresdner Bank fully booked

Breakdown of non-operating items (EUR m)				
	4Q 04	4Q 05	4Q 06	Δ 4Q 06/05
Realized gains/losses and impairments of investments (net)	206	383	143	-240
Interest expense from external debt	-200	-192	-190	+2
Restructuring charges	-214	-15	-366	-351
Acquisition-related expenses	-163	-158	-128	+30
Other non-operating	-53 <sup>1</sup>	-130	31	+161
Reclassification of tax benefits	0	0	-118	-118
<b>Total non-op. items</b>	<b>-424<sup>1</sup></b>	<b>-112</b>	<b>-628</b>	<b>-516</b>

- Low harvesting in 4Q 06
- Other non-operating in 4Q 05 negatively affected by trading losses

1) Total non-operating items 2004 as stated (EUR -702m) contain goodwill amortization. Goodwill is no longer amortized from 2005 onwards. For comparability reasons 2004 non-operating items are shown before goodwill amortization

## 4Q: net income improves by 57% (EUR m)

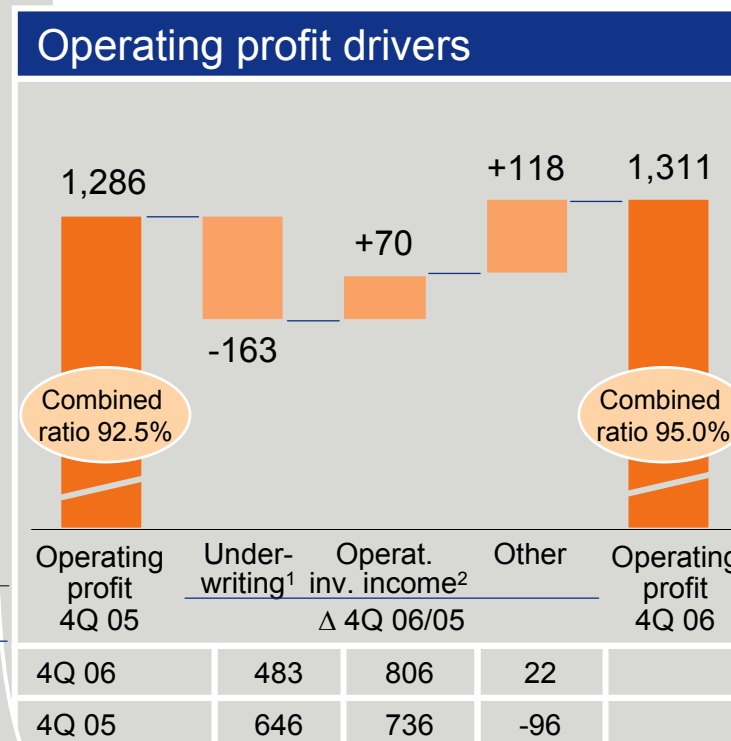
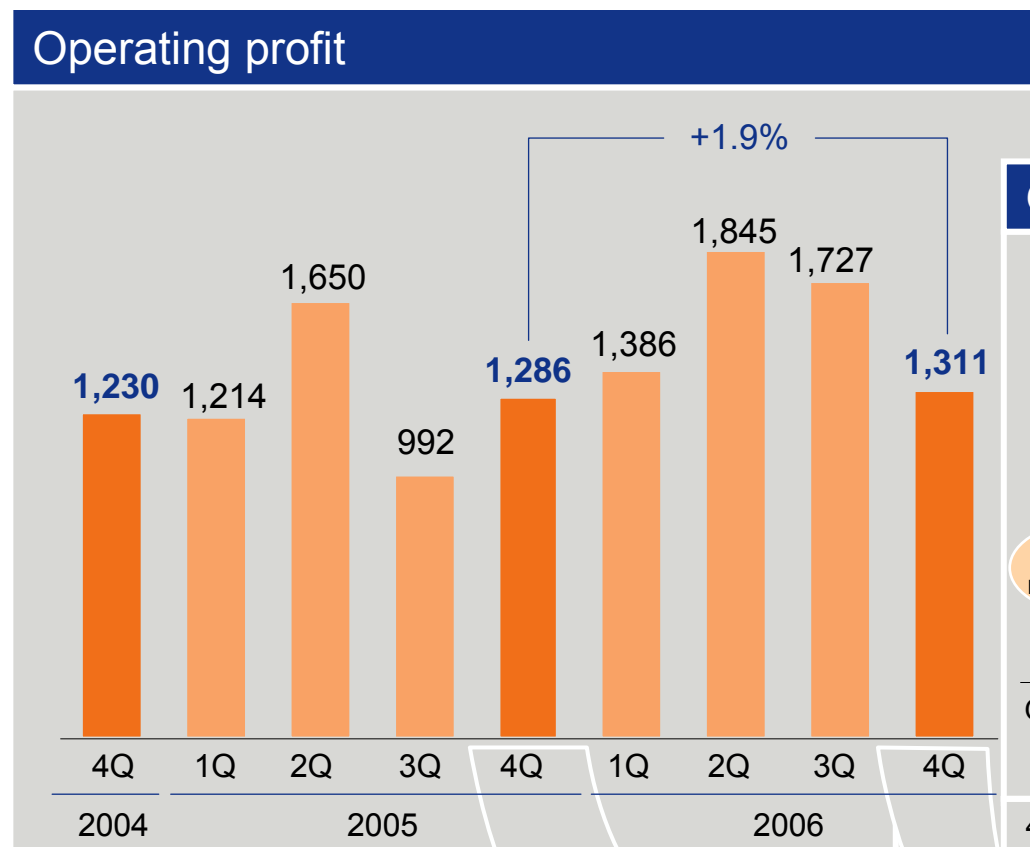
	4Q 04	4Q 05	4Q 06	Δ06/05
Operating profit	1,679	1,906	2,255	+349
Non-operating items	-424 <sup>1</sup>	-112	-628	-516
Income before income taxes, minority interests	1,255 <sup>1</sup>	1,794	1,627	-167
Income taxes	-417 <sup>1</sup>	-556	40	+596
Minority interests	-284	-366	-295	+71
Net income	554 <sup>1</sup>	872	1,372	+500

Incl. EUR 0.5bn  
non-recurring  
tax benefits<sup>2</sup>

1) Net income 2004 as stated (EUR 296m) contains goodwill amortization. Goodwill is no longer amortized from 2005 onwards. For comparability reasons 2004 net income is shown before goodwill amortization (net of tax)

2) Impact on net income

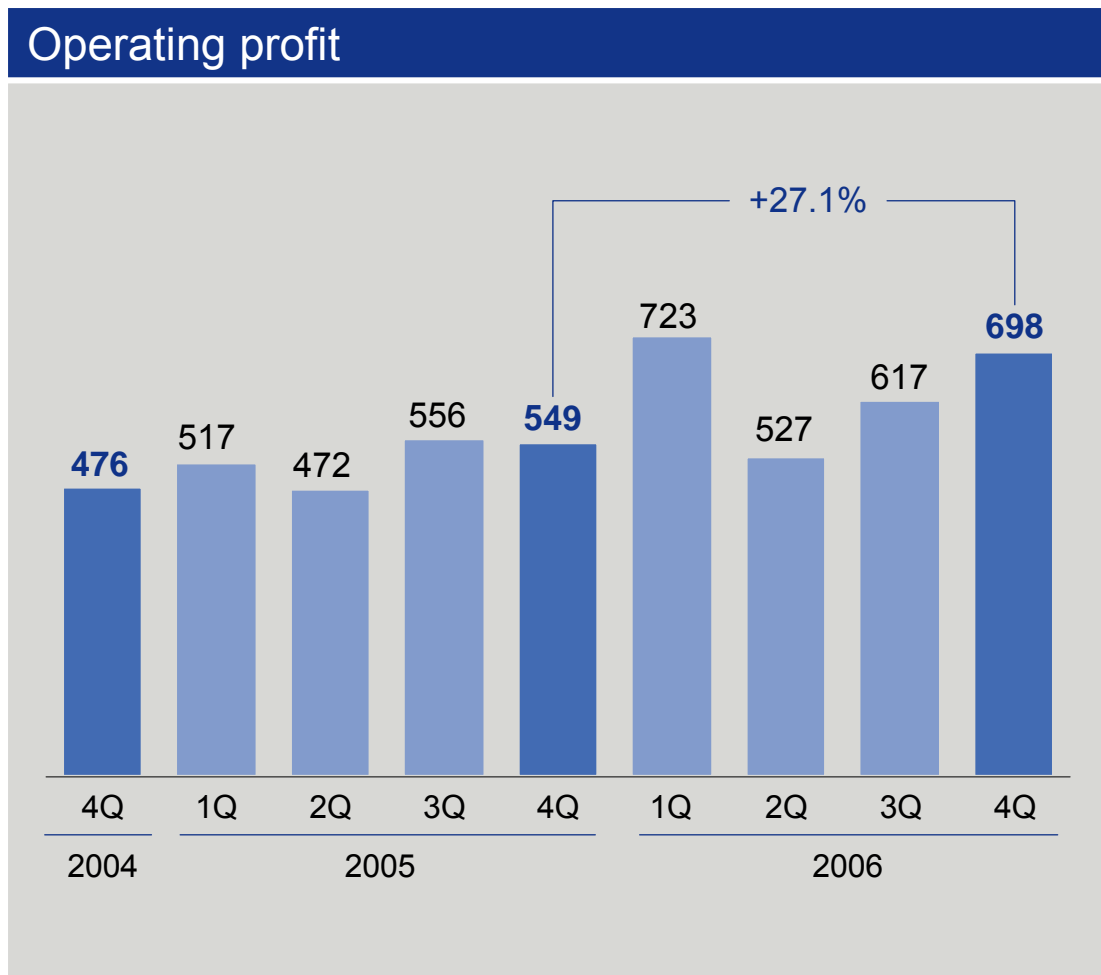
# 4Q - P/C: another strong quarter (EUR m)



Remark on operating profit driver analysis: "policyholder participation related to investment income" has been reallocated from "underwriting" into "operating investment income"

- 1) Comprises "premiums earned (net)", "claims and insurance benefits incurred (net)", "acquisition and administrative expenses (net)" and change of "aggregated policy reserves" and "other underwriting provisions"
- 2) Includes "interest and similar income", "inc. fr. fin. ass./liab. designated at fair value through income", "realized gains/losses on participating policies", "investment expenses", "impairments of investments (net) on participating policies" and "change in policyholder participation"

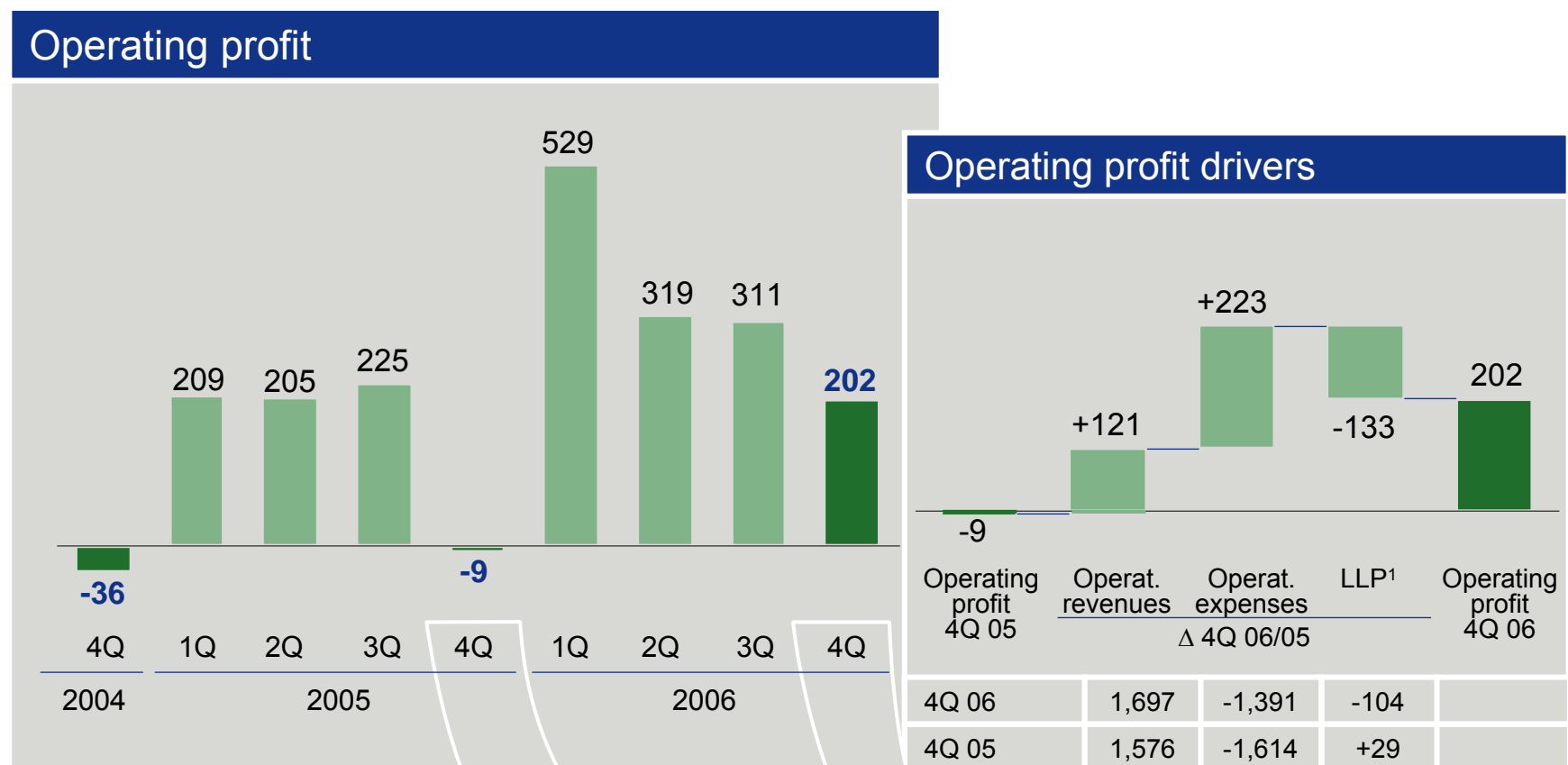
## 4Q - L/H: continuous strong improvement (EUR m)



### Main drivers 4Q

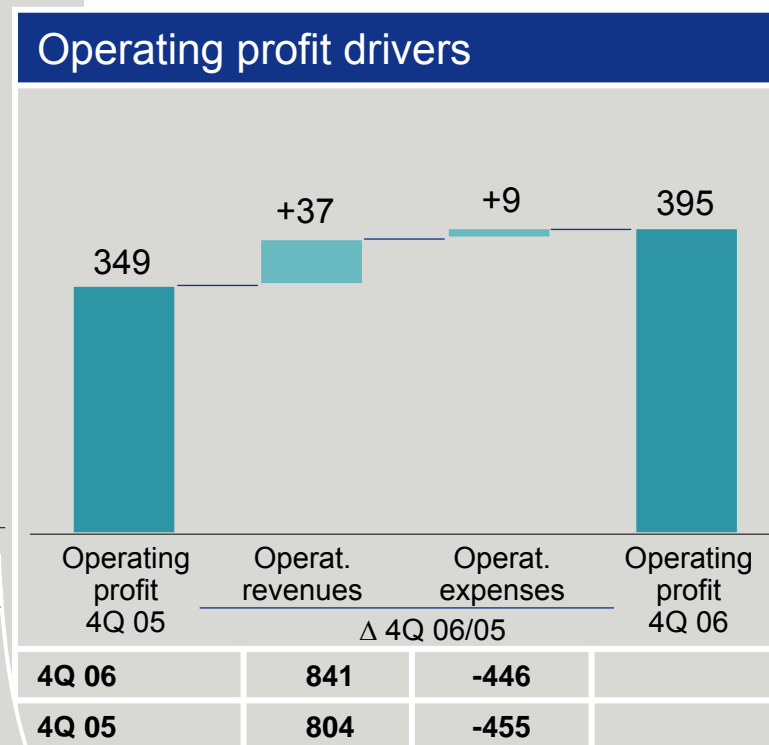
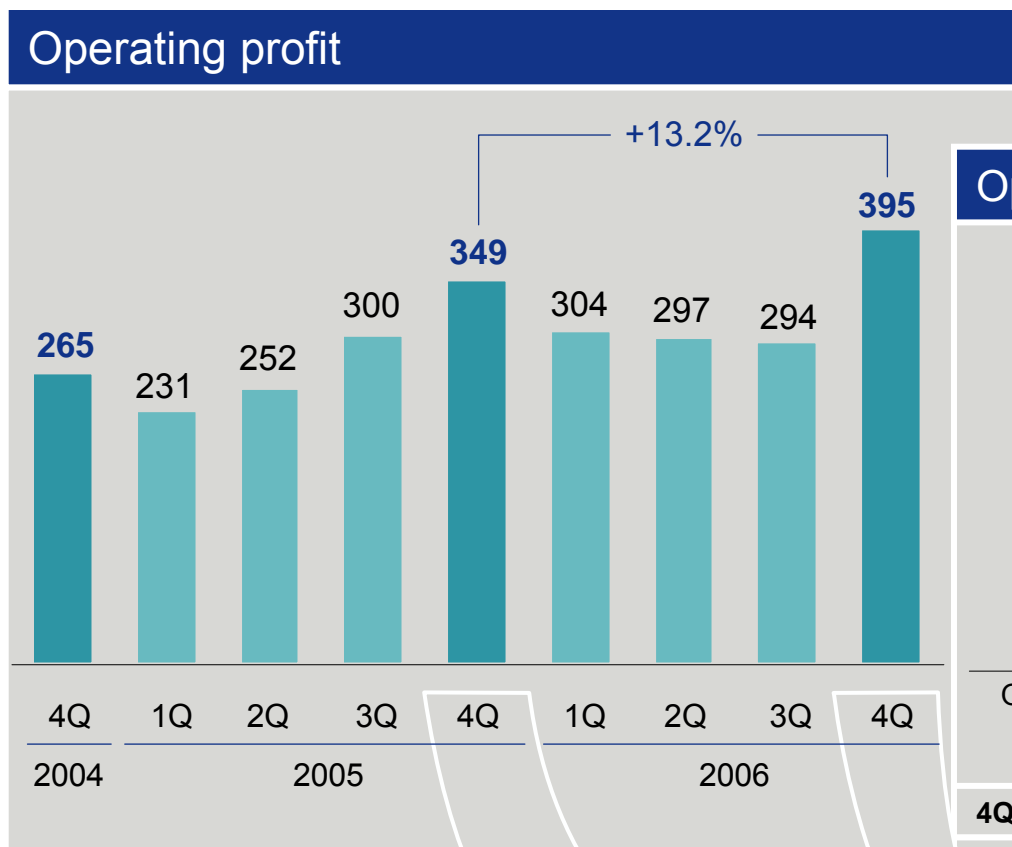
- Higher operating asset base
- Further improved investment margin
- Increased technical margin

## 4Q – Dresdner Bank: double-digit profit growth for sixth consecutive quarter (EUR m)



1) Net loan loss provisions

# 4Q – Asset Management: double-digit profit growth – again (EUR m)



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## Agenda

4Q Results

**Group**

P/C

L/H

Banking

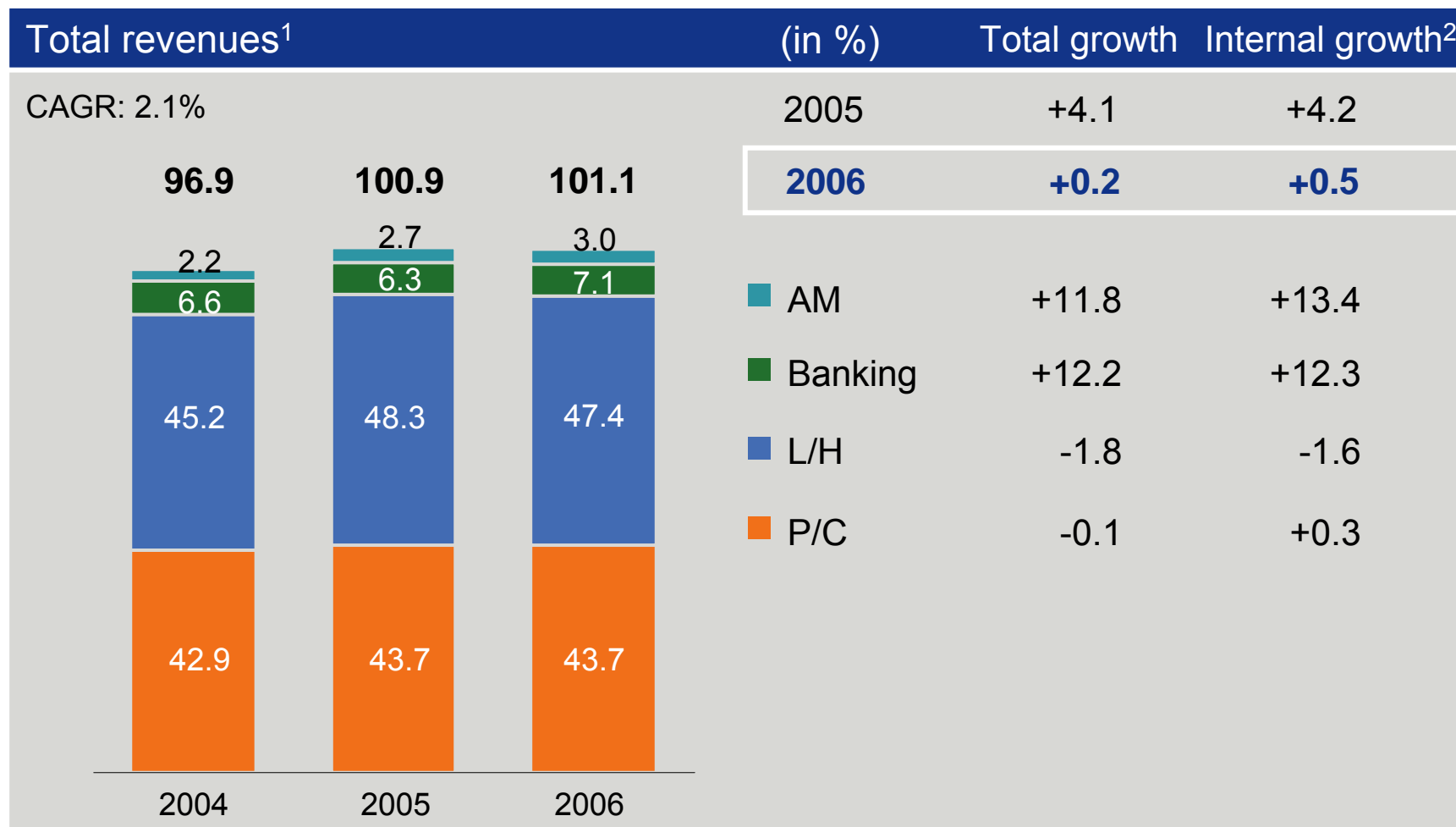
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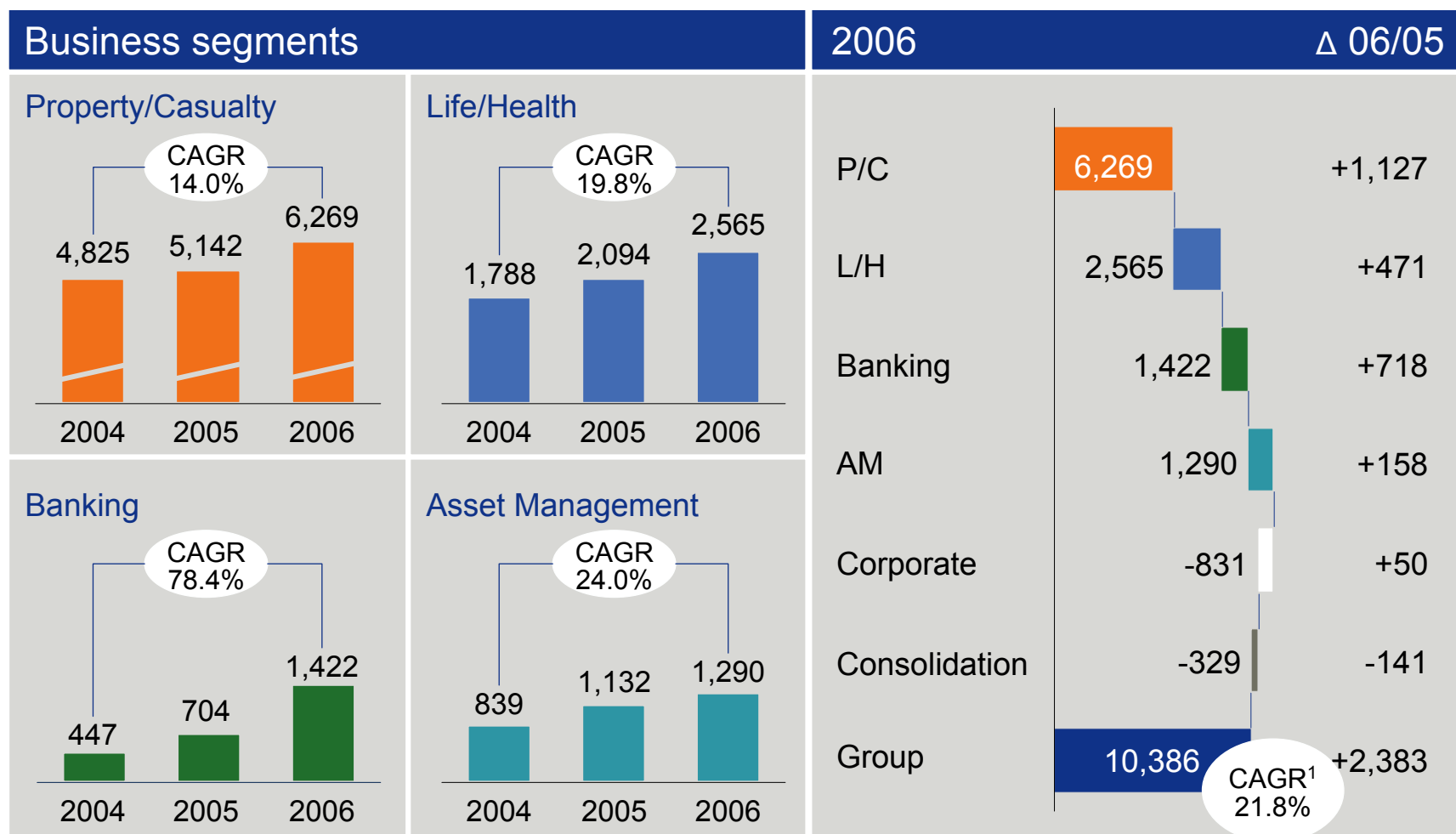


## Insurance revenues flat – double-digit growth in Banking and Asset Management (EUR bn)



1) Revenues comprise gross premiums written in P/C, statutory premiums in L/H and operating revenues in Banking and Asset Management. All segment figures are based on segment consolidated numbers; figures for the Group as a whole are based on fully consolidated figures  
 2) Adjusted for F/X effects and consolidation effects. Internal growth on segment level is based on segment consolidated data. Total and internal growth for total revenues are based on fully consolidated figures

# Strong operating profit growth in all segments (EUR m)



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1) CAGR 2006/2004

## Non-operating items (EUR m)

Breakdown of non-operating items				
	2004	2005	2006	Δ 06/05
Realized gains/losses and impairments of investments (net)	1,346	1,853	2,682	+829
Interest expense from external debt	-831	-787	-775	+12
Restructuring charges	-347	-100	-824	-724
Acquisition-related expenses	-621	-687	-532	+155
Other non-operating	-340 <sup>1</sup>	-453	-185	+268
Reclassification of tax benefits	0	0	-429	-429
<b>Total non-op. items</b>	<b>-793<sup>1</sup></b>	<b>-174</b>	<b>-63</b>	<b>+111</b>

- Higher realized gains more than off-set restructuring charges
- Restructuring charges contain ADAG and Dresdner Bank

1) Total non-operating items 2004 as stated (EUR -1,957m) contain goodwill amortization. Goodwill is no longer amortized from 2005 onwards. For comparability reasons 2004 non-operating items are shown before goodwill amortization

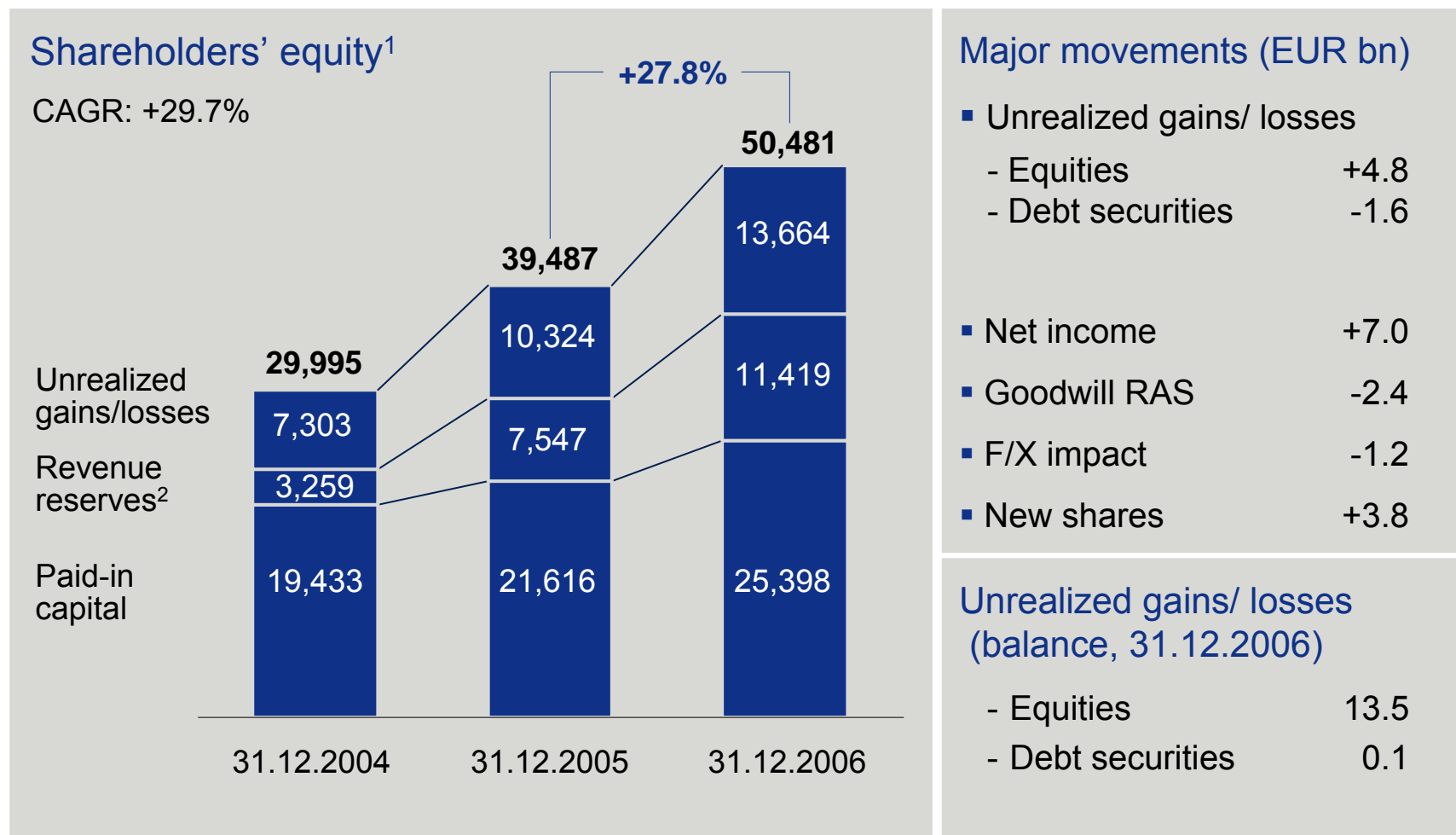
## High quality pre-tax profit driven by operating profit (EUR m)

	2004	2005	2006	Δ06/05	
Operating profit	7,001	8,003	10,386	+2,383	
Non-operating items	-793 <sup>1</sup>	-174	-63	+111	
Income before income taxes, minority interests	6,208 <sup>1</sup>	7,829	10,323	+2,494	
Income taxes	-1,688 <sup>1</sup>	-2,063	-2,013	+50	Incl. EUR 0.5bn non-recurring tax benefits <sup>2</sup>
Minority interests	-1,168	-1,386	-1,289	+97	
Net income	3,352 <sup>1</sup>	4,380	7,021	+2,641	Base-line net income 2006: EUR 6.5bn

1) Net income 2004 as stated (EUR 2,266m) contained goodwill amortization. Goodwill is no longer amortized from 2005 onwards. For comparability reasons 2004 net income is shown before goodwill amortization (net of tax)

2) Impact on net income

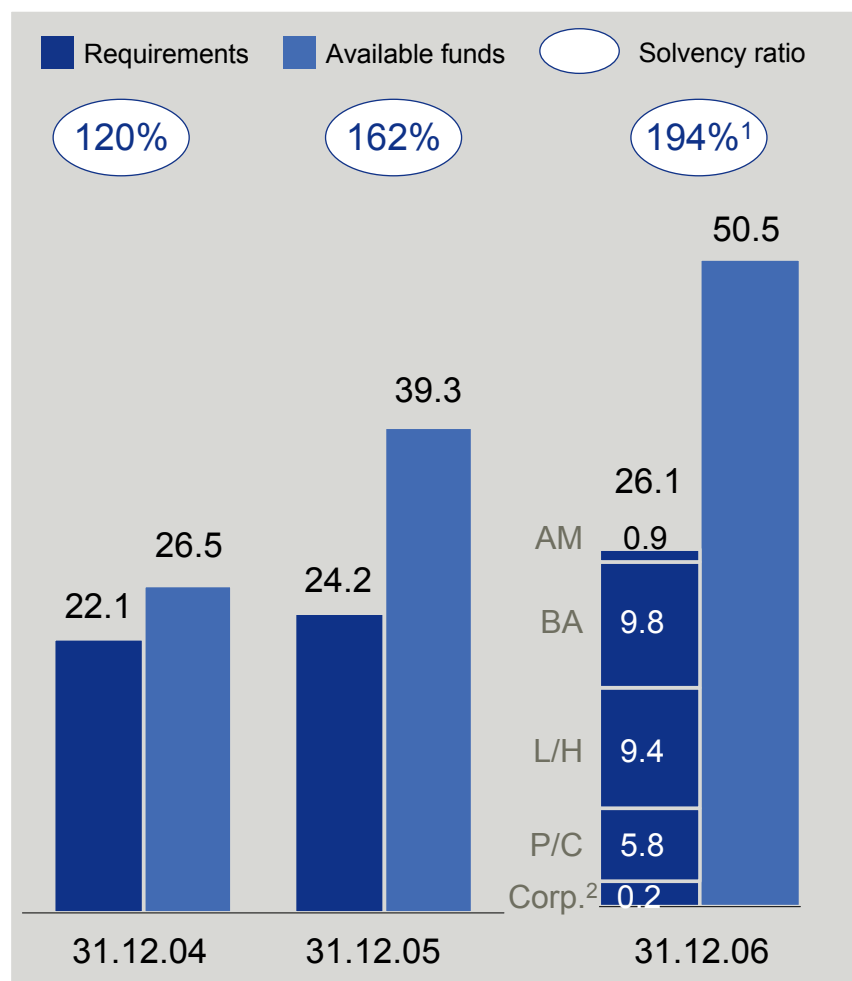
## Shareholders' equity increases to EUR 50.5bn (EUR m)



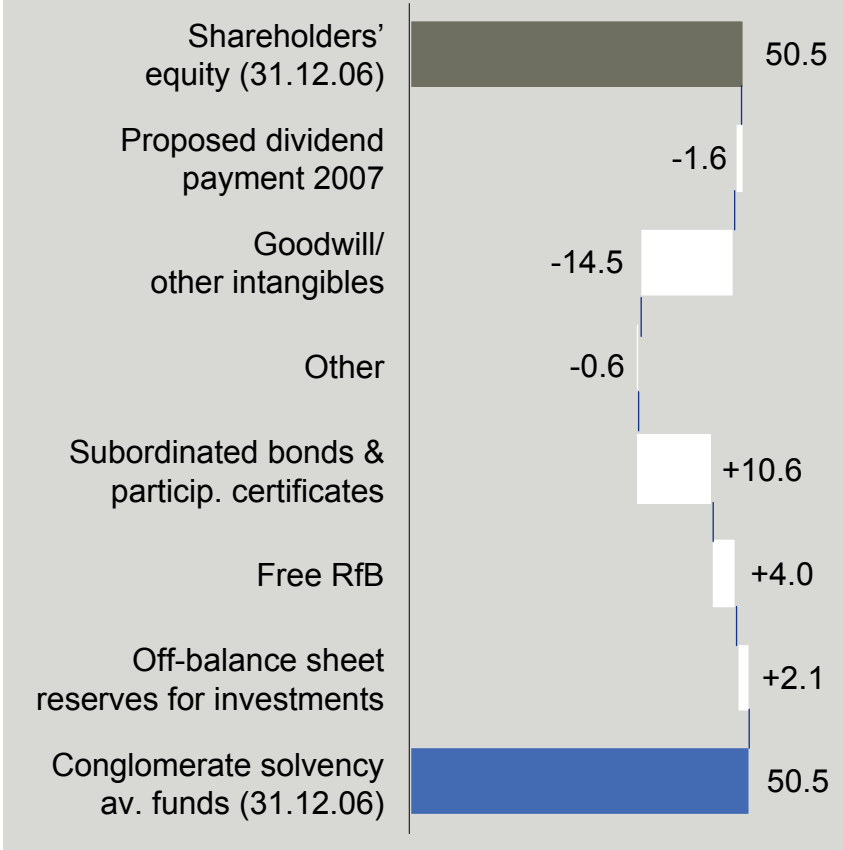
1) Excluding minority interest: 31.12.2004: EUR 7,696m; 31.12.2005: EUR 7,615m; 31.12.2006: EUR 6,409m

2) Including F/X adjustments

# Financial conglomerate solvency ratio at 194% (EUR bn)



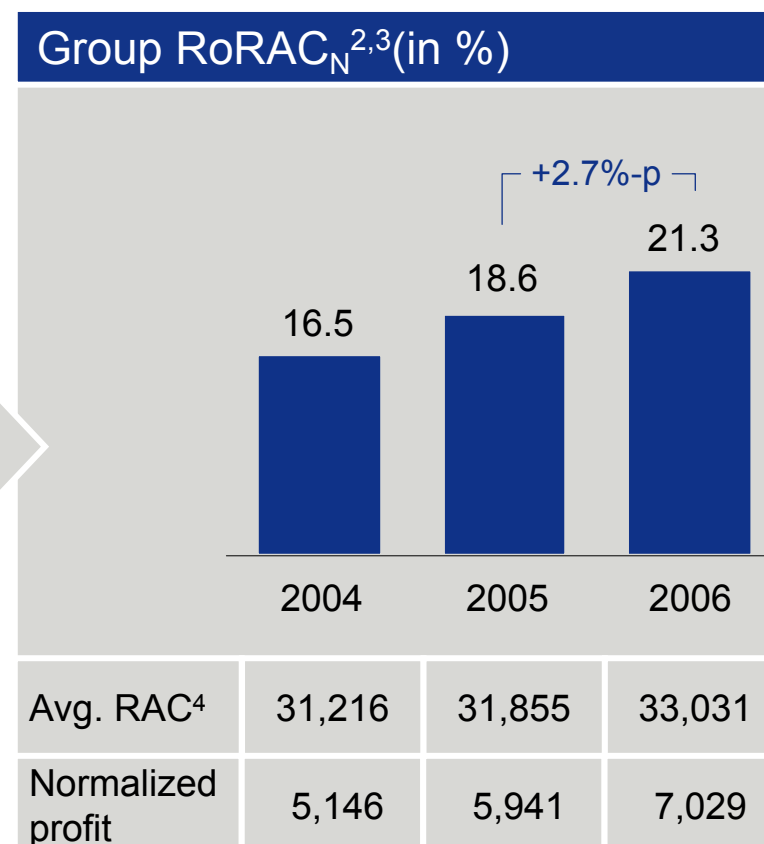
## Reconciliation of shareholders' equity and available funds



1) Preliminary calculation  
2) Comprises participations consolidated at equity

## 21.3% return on risk-adjusted capital (after minority interest, EUR m)

2006	Avg. RAC <sup>1</sup>	RoRAC <sub>N</sub> <sup>2</sup>
P/C <sup>3</sup>	20,582	20.7%
L/H <sup>3</sup>	7,606	19.9%
Banking <sup>3</sup>	7,187	9.2%
AM	2,470	41.3%
Corporate effects <sup>5</sup>	-4,814	-



- 1) RAC of segments = total of operating entities per segment where risk-adjusted capital is maximum of risk capital (internal stochastic model) and local solvency requirements
- 2) Normalized return on risk-adjusted capital = normalized profit after tax / risk-adjusted capital, after minorities
- 3) Including restructuring expenses
- 4) RAC of Group = risk capital determined in an internal stochastic model after Group diversification
- 5) Includes risk diversification on Group level

## Corporate segment: details holding function (EUR m)

### Holding function

	2006	Major components
Operating profit	-838	<ul style="list-style-type: none"> <li>▪ “Fixed” Group Center expenses (EUR -337m)</li> <li>▪ Defined benefit/ defined contribution plan (EUR -140m)</li> <li>▪ Project expenses, i.e. consulting, transactions (EUR -377m)</li> </ul>
Non-operating items	-455	<ul style="list-style-type: none"> <li>▪ External interest expenses (EUR -775m)</li> <li>▪ Realized gains/ losses (EUR 552m)</li> <li>▪ Trading result (EUR -290m)</li> </ul>
Income taxes & minority interest	815	<ul style="list-style-type: none"> <li>▪ Tax credit from German tax Group (EUR +824m)</li> </ul>
Net income	-478	



## Agenda

4Q Results

Group

**P/C**

L/H

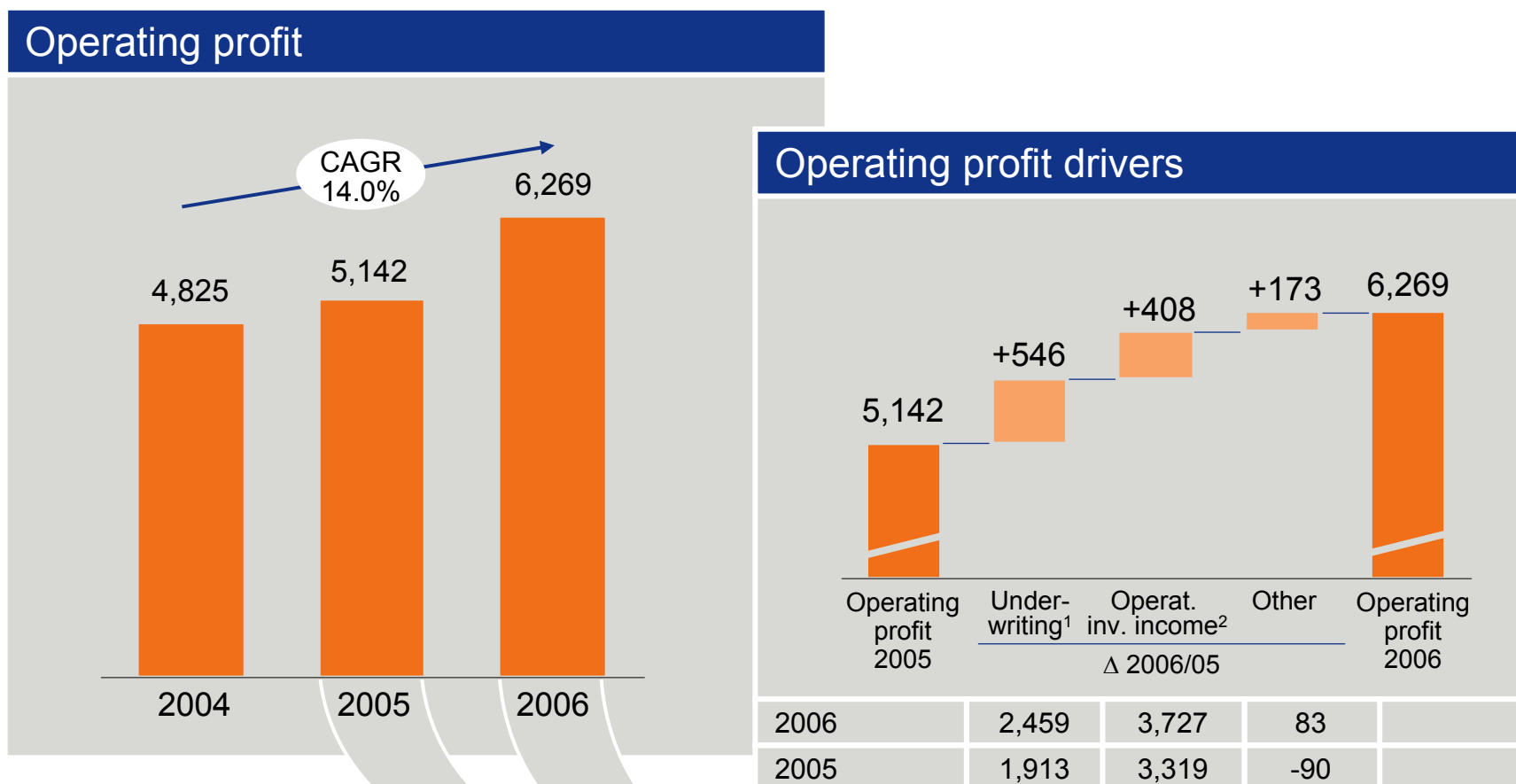
Banking

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# P/C: underwriting excellence – 92.9% combined ratio (EUR m)

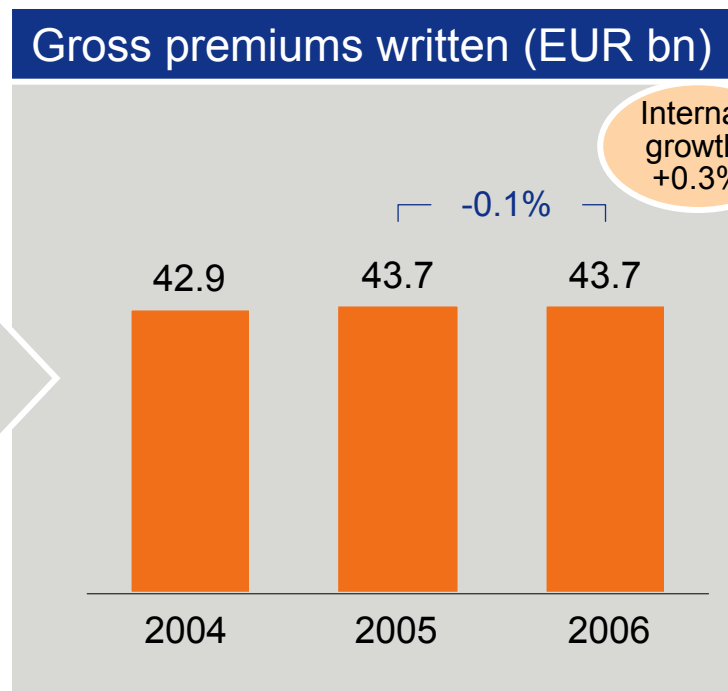


Remark on operating profit driver analysis: "policyholder participation related to investment income" has been reallocated from "underwriting" into "operating investment income"

- 1) Comprises "premiums earned (net)", "claims and insurance benefits incurred (net)", "acquisition and administrative expenses (net)" and change in "aggregated policy reserves" and "other underwriting provisions"
- 2) Includes "interest and similar income" (2006: EUR 4,096m, 2005: EUR 3,747m), "inc. fr. fin. ass./liab. designated at fair value through income" (2006: EUR 106m, 2005: EUR 132m), "realized gains/losses and impairments of investments (net) on participating policies" (2006: EUR 21m, 2005: EUR 255m), "investment expenses" (2006: EUR -300m, 2005: EUR -333m), and "policyholder participation" (2006: EUR -196m, 2005: EUR -482m)

## P/C: selective use of market opportunities (EUR m)

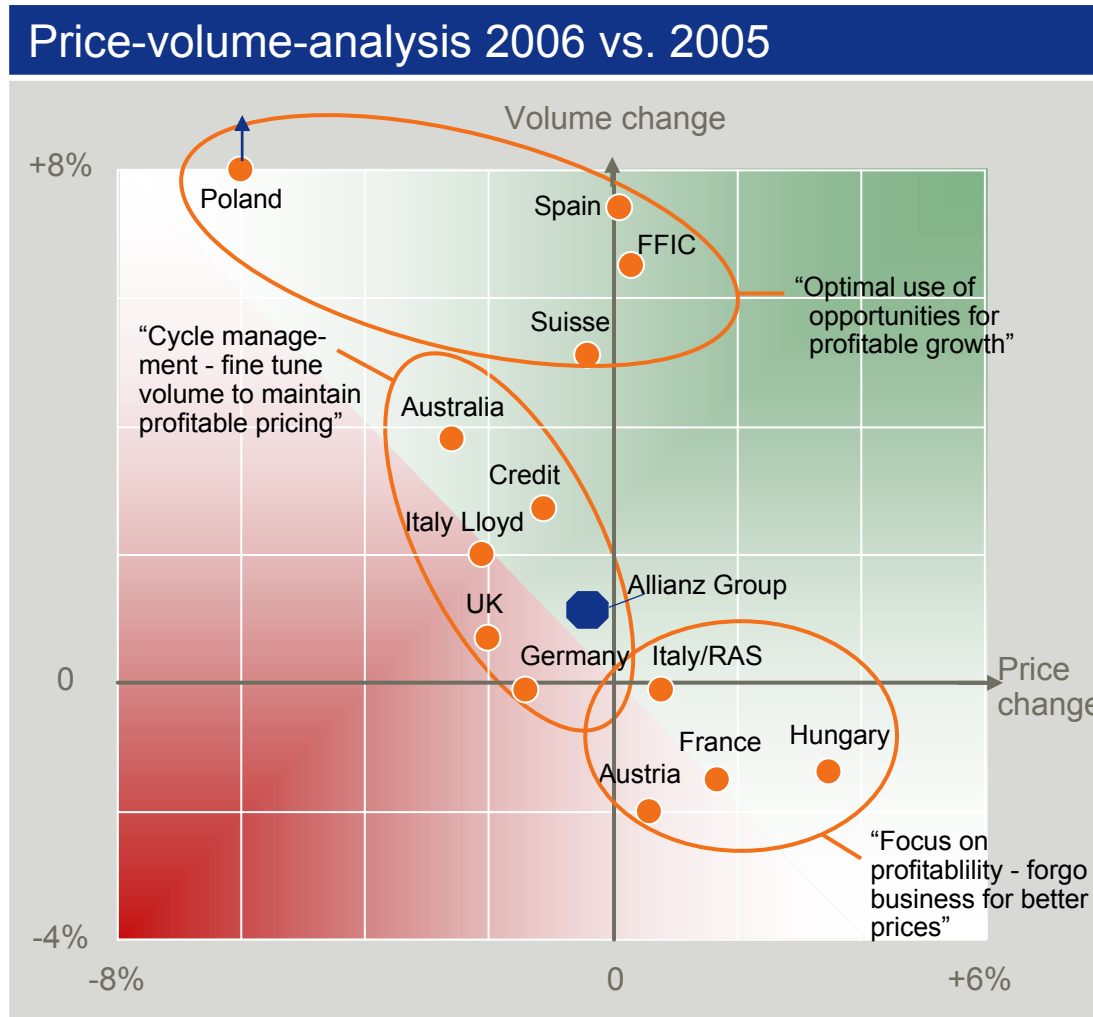
GPW	2004	2005	2006	Δ06/05 <sup>1</sup>
Allianz Sach	9,545	9,587	9,539	-0.5%
AGF	5,282	5,104	5,110	0.1%
RAS	3,935	4,039	4,067	0.7%
Lloyd Adriatico	1,336	1,329	1,328	-0.1%
Allianz UK	2,632	2,449	2,396	-2.5%
Allianz Spain	1,763	1,873	2,013	7.5%
Allianz Suisse <sup>2</sup>	1,238	1,283	1,330	4.9%
New Europe <sup>3</sup>	1,608	1,774	1,891	7.2%
Asia-Pacific <sup>3,4</sup>	348	280	310	10.3%
Allianz Australia	1,324	1,469	1,452	1.2%
Fireman's Fund	4,097	4,395	4,510	3.8%
Credit insurance <sup>5</sup>	1,566	1,648	1,672	1.5%
AGCS <sup>6</sup>	2,885	2,944	2,802	-4.6%



- 1) Growth numbers refer to internal growth (adjusted for F/X and/or (de)consolidation effects)
- 2) Excluding ART
- 3) Approximation only: excludes cross-country consolidation
- 4) Excluding Australia

- 5) 2005 pro forma: 2005 and prior, "no claims bonuses" given to credit insurance customers were accounted for as change in reserve for insurance and investment contracts (net). In 2006 "no claims bonuses" are accounted for within gross premiums written (impact 2005: EUR -77m, 2004: EUR -65m)
- 6) Allianz Global Corporate & Specialty

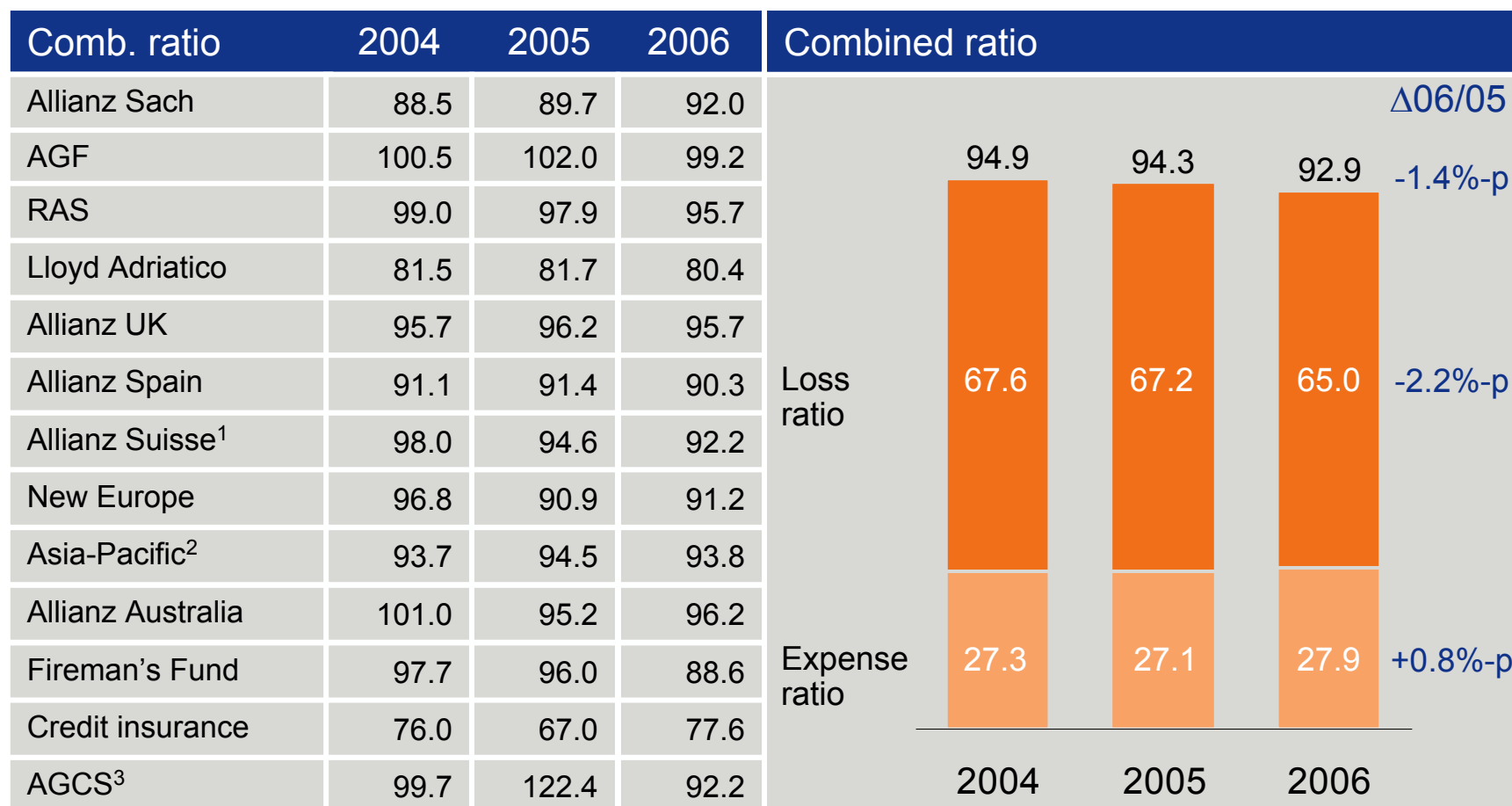
## P/C: tailored local market cycle management



Active cycle management established as part of Sustainability Program

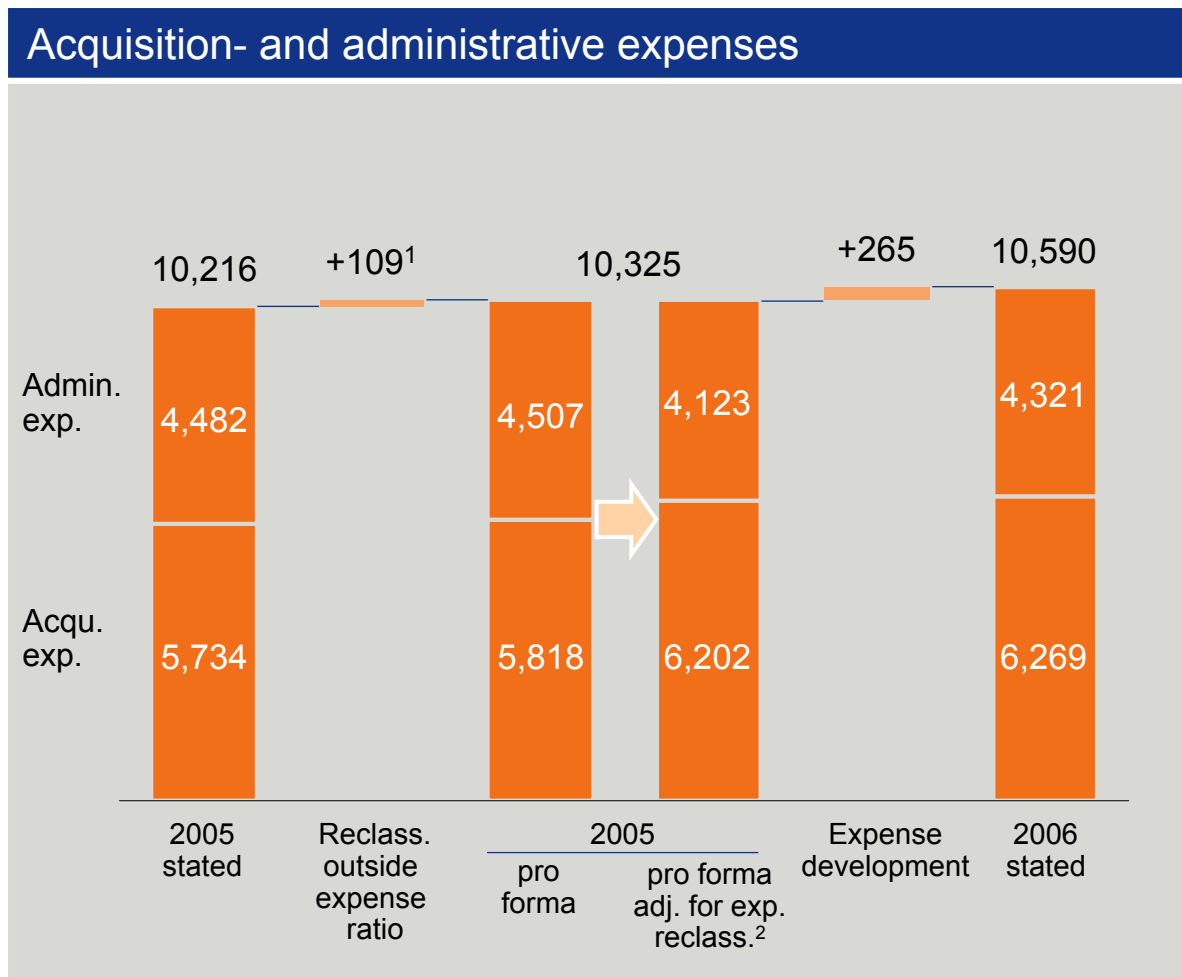
- Group-wide best practice made available through “cycle management tool box”
- “Technical pricing” and “portfolio cleaning” modules already launched
- “Price watch” early warning system established in motor

## P/C: excellent combined ratio across all regions (in %)



- 1) Excluding ART  
 2) Excluding Australia  
 3) Allianz Global Corporate & Specialty

## P/C: expenses present opportunity for refinement (EUR m)



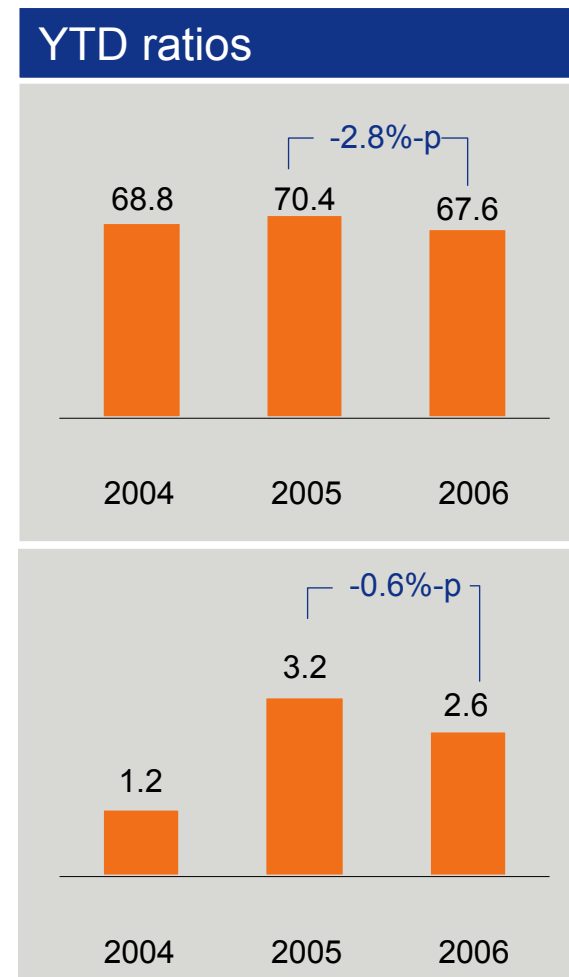
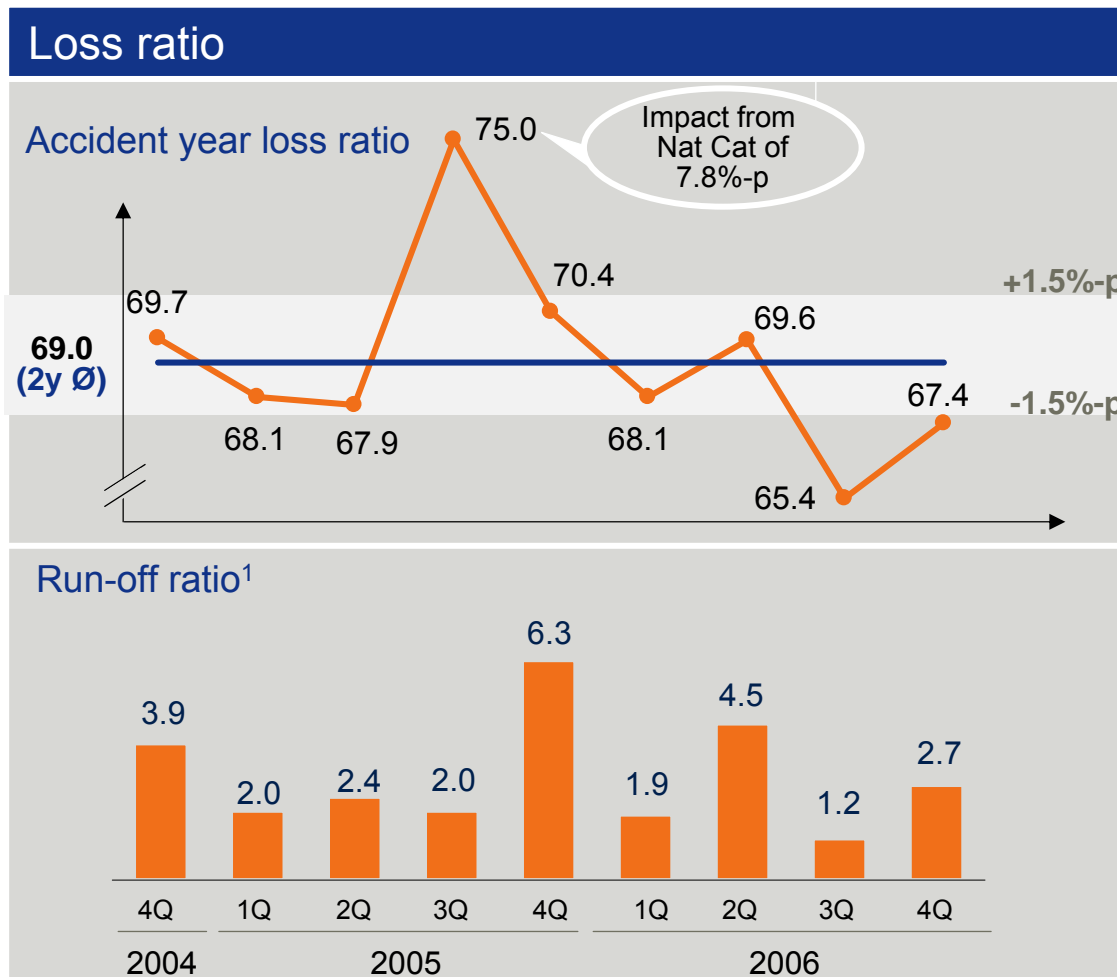
### Drivers

- Future investments: projects including Sustainability
- Accelerated accruals for retirements in Germany and additional pension accruals
- Higher performance-related compensation
- Write-down of intangibles

1) Reclassification of expenses from/to fee income/expenses and claims

2) 2005: all ceded expenses considered in acquisition expenses. As of 2006 split of ceded expenses into acquisition and administrative expenses (EUR 194m). In addition EUR 190m reclassification from administrative to acquisition expenses as split between the two categories was refined

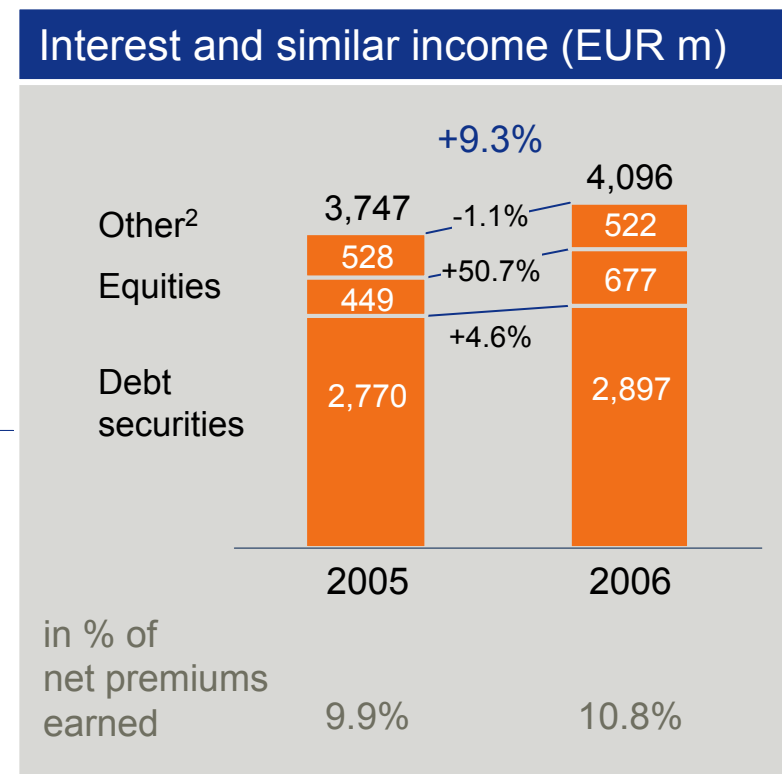
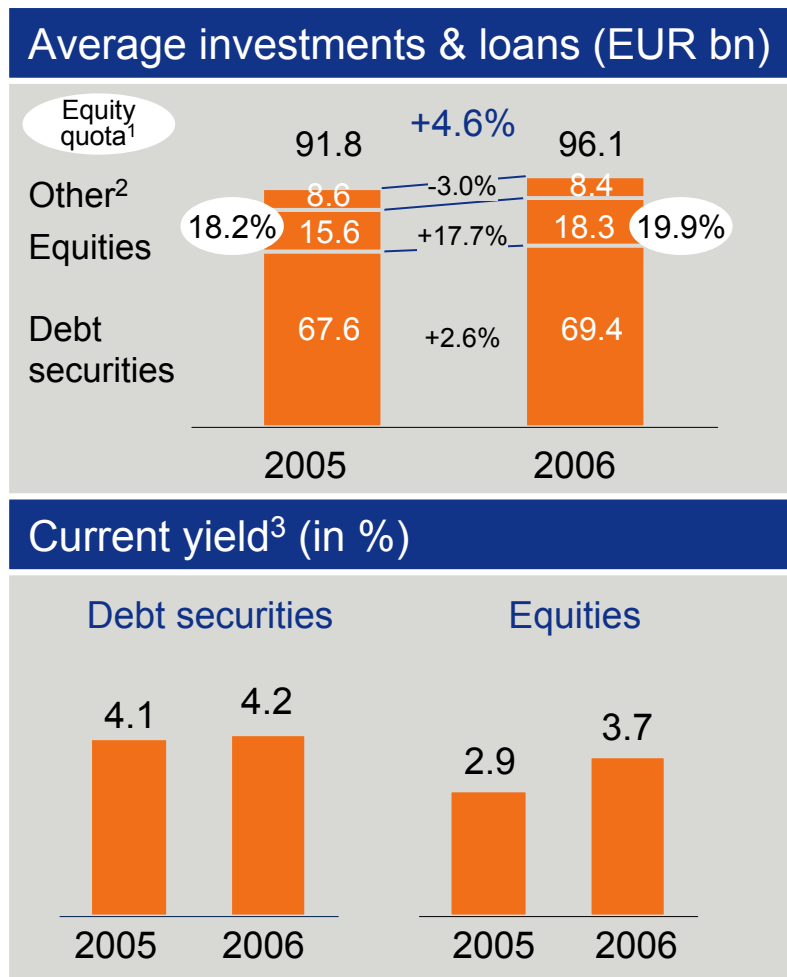
# P/C: effective cycle management (in %)



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1) Positive values indicate favourable run-off; run-off ratio is calculated as run-off result in percent of net premiums earned

## P/C: higher yields and growing asset base combine to grow current income by 9%



1) Definition: equity quota = equities e.o.p. / investments and loans e.o.p.  
 2) Real estate held for investments and funds held by others under reinsurance contracts assumed  
 3) Definition: current yield = interest and similar income / average investments and loans at book value (excl. inc. fr. fin. ass./liab. carried at fair value)



## Agenda

4Q Results

Group

P/C

**L/H**

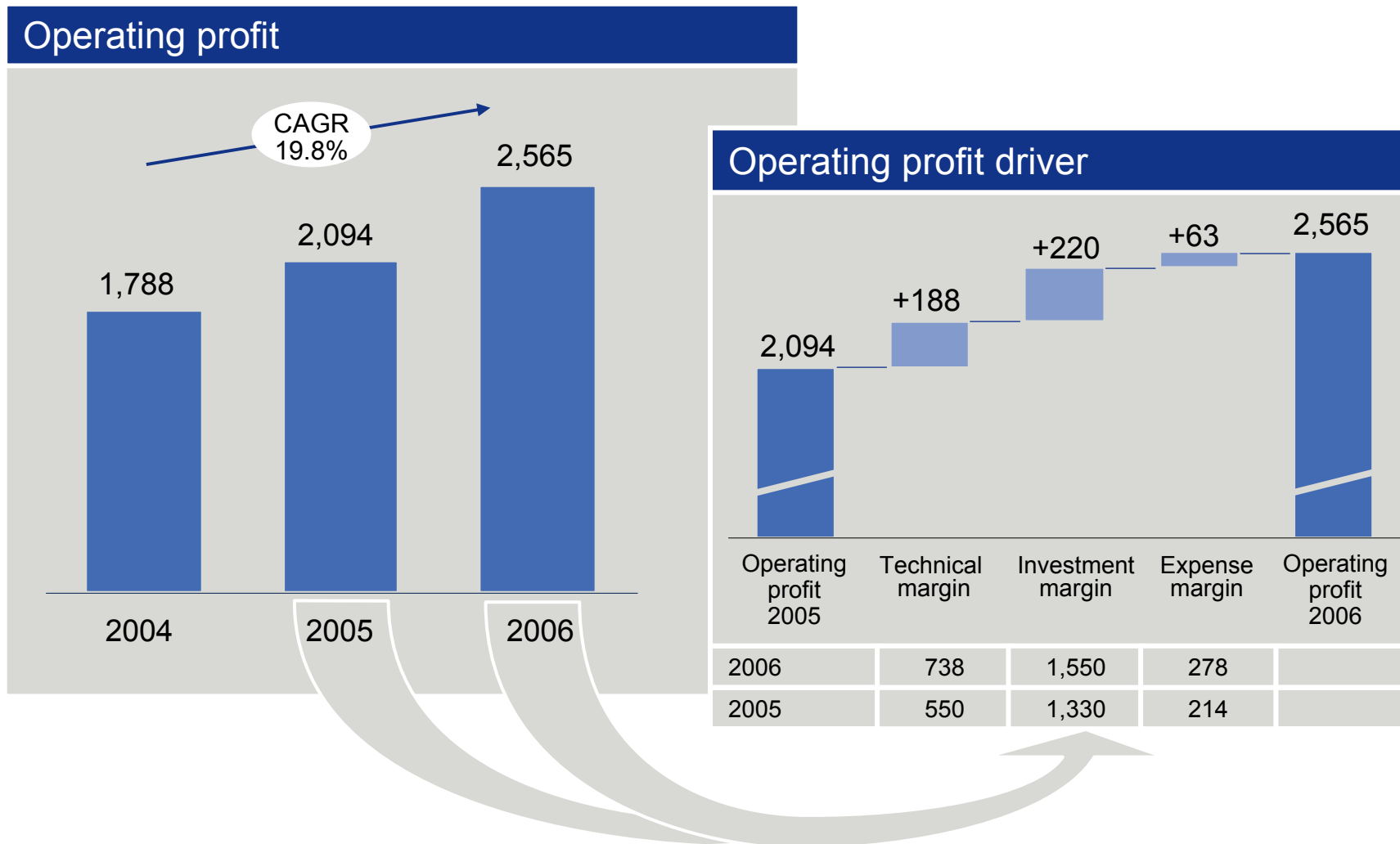
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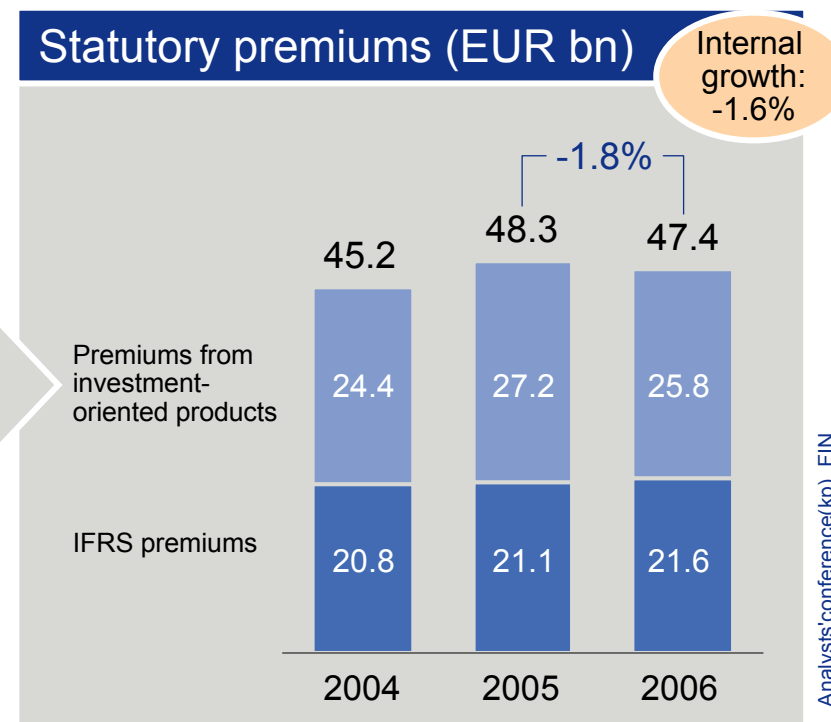
# L/H: dynamic profit growth continues (EUR m)



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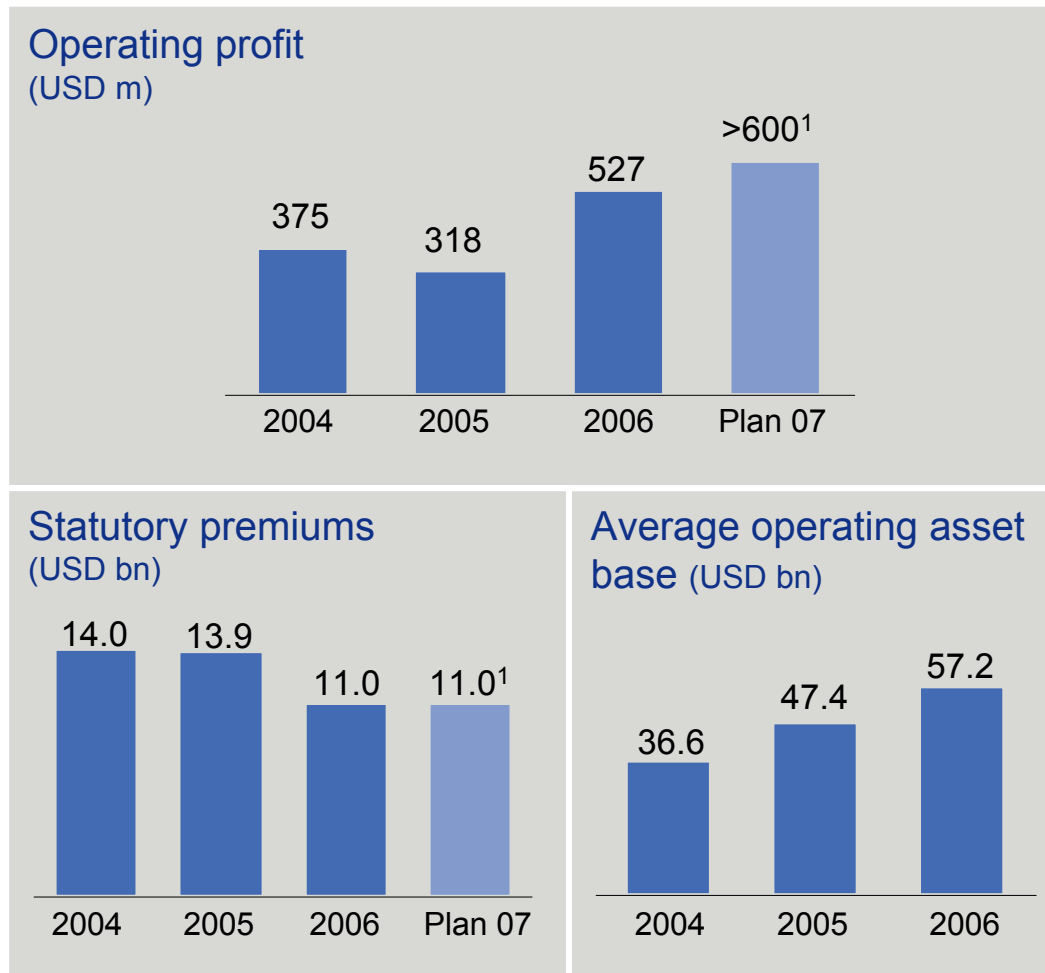
## L/H: statutory premium growth in Life held back by Italy and US (EUR m)

Stat. prem.	2004	2005	2006	Δ06/05 <sup>1</sup>
German Life	10,938	12,231	13,009	6.4%
German Health	3,020	3,042	3,091	1.6%
AGF	4,719	5,286	5,792	9.6%
RAS	6,959	7,229	6,932	-4.1%
Lloyd Adriatico	1,778	2,084	1,623	-22.1%
Switzerland	1,054	1,058	1,005	-3.7%
Belgium	532	601	597	-0.7%
Spain	676	547	629	15.0%
Netherlands	430	381	424	11.5%
New Europe <sup>2</sup>	391	479	828	67.7%
Asia-Pacific <sup>2</sup>	2,551	3,304	3,733	9.9%
Allianz Life US	11,234	11,115	8,758	-20.1%



1) Growth numbers refer to internal growth (adjusted for F/X and/or (de)consolidation effects)  
 2) Based on aggregated country-values. Excludes cross-country consolidation

## L/H: AZ Life makes progress

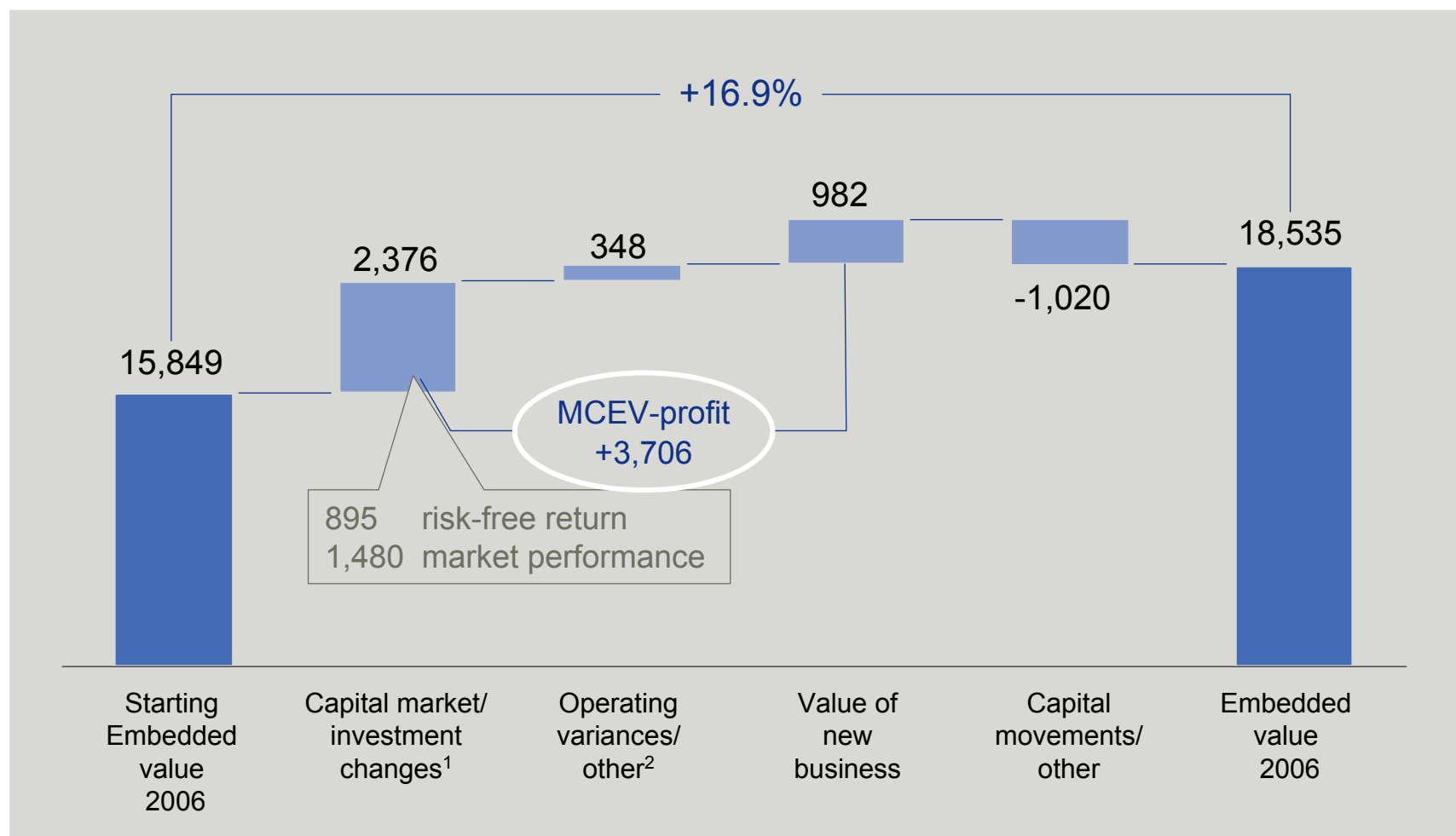


### Major actions taken in 2006:

- **Company reorganization**
  - New management in place
  - Regionalization across US entities to leverage synergies
- **Initiatives to accelerate revenue growth**
  - Extension of product portfolio – channel specific
  - Expansion into new channels
  - Launch of decumulation products
- **Operating profit growth**
  - Growing AuM basis
  - Efficiency improvements / TOM
  - Strong new business value added

1) Plans of Allianz Life are prepared on USD basis, which is the functional currency of this entity. F/X fluctuations are not forecasted

# L/H: MCEV-profit of EUR 3.7bn and... (EUR m)

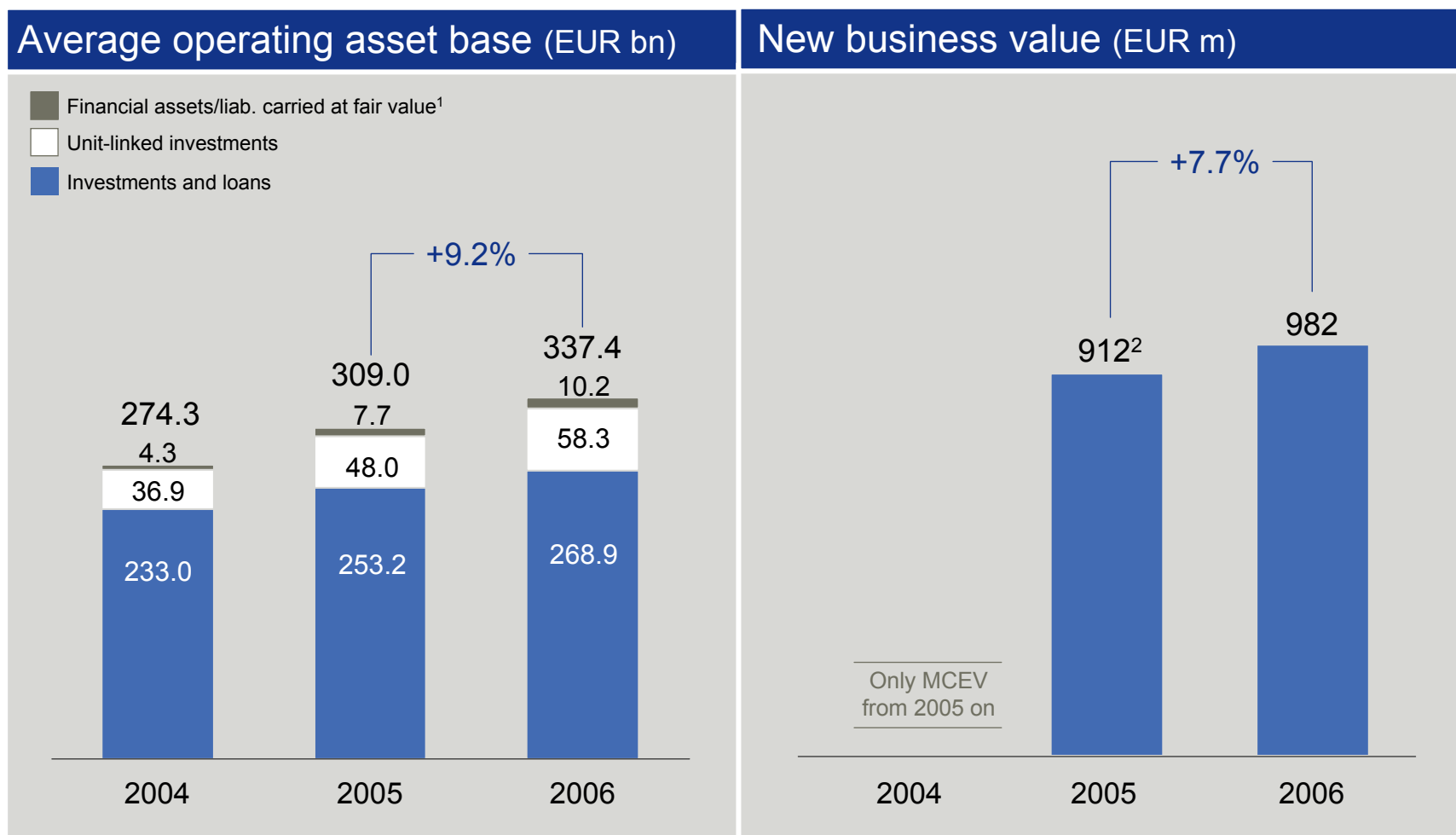


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1) Includes unwinding and market driven changes

2) Includes "operating variances and assumption changes", "other"

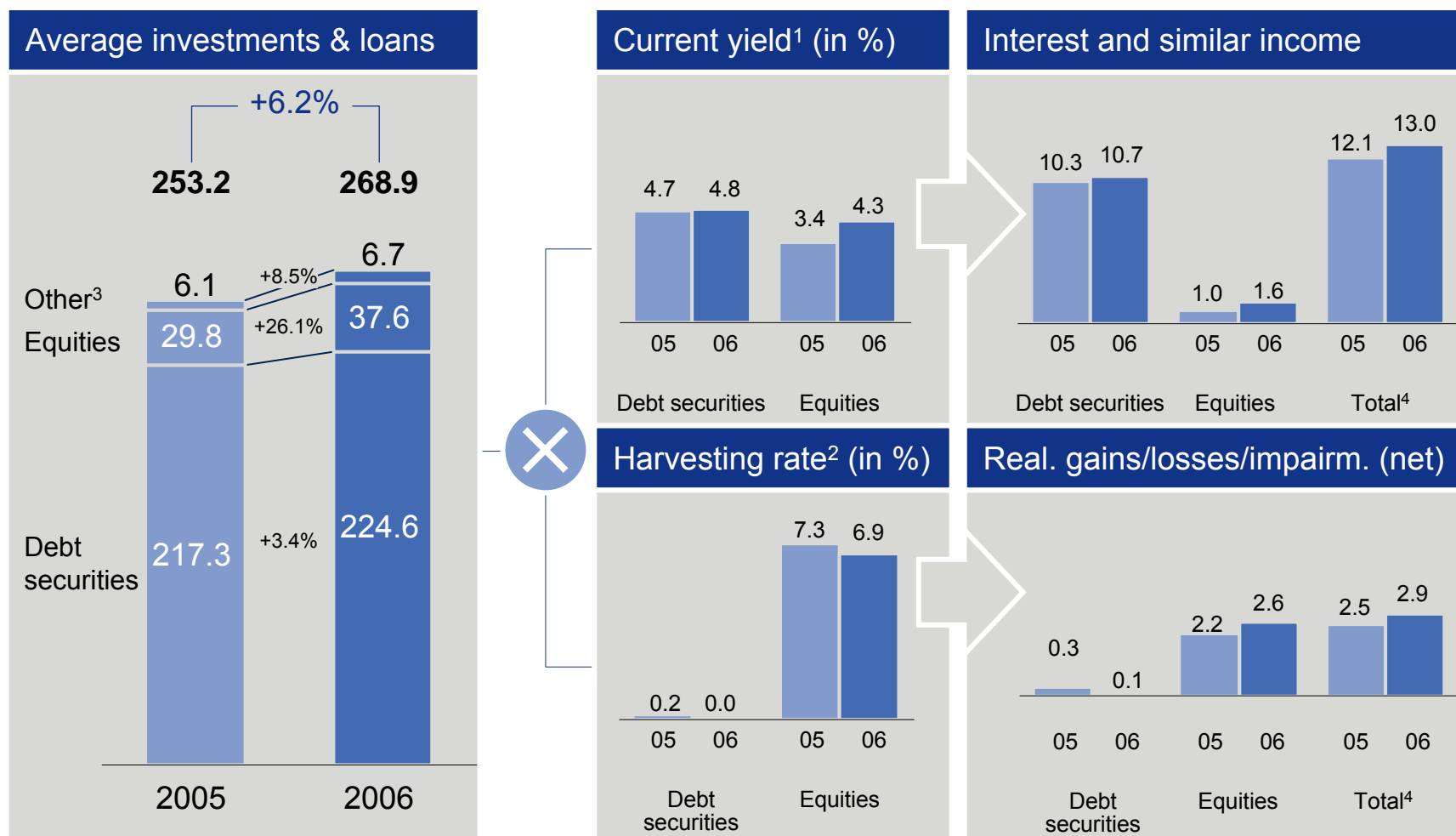
## L/H: ...drivers for future profit growth in place



1) Excluding market value liability option

2) 2005 restated: for details please refer to the separately provided presentation on market consistent embedded value calculation and results

# L/H investment income: higher yields and growing asset base drive investment income (EUR bn)



1) Definition: current yield = interest and similar income / average investments and loans at book value (excl. inc. fr. fin. ass./liab. carried at fair value)  
 2) Definition: harvesting rate = (realized gains and losses (net) + impairments on investments (net)) / average investments and loans at book value (excl. inc.fr.fin. ass./liab. carried at fair value)  
 3) Includes real estate held for investments and funds held by others under reinsurance contracts assumed  
 4) Includes income from real estate held for investments and funds held by others under reinsurance contracts assumed

## Agenda

4Q Results

Group

P/C

L/H

**Banking**

Asset Management

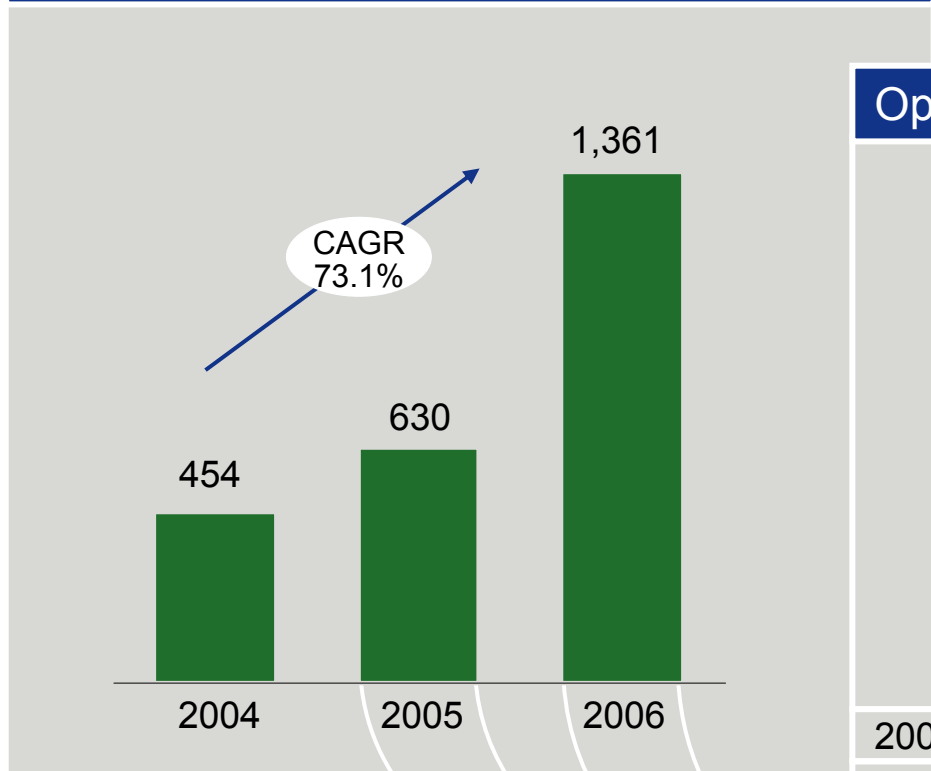
Summary

Additional information

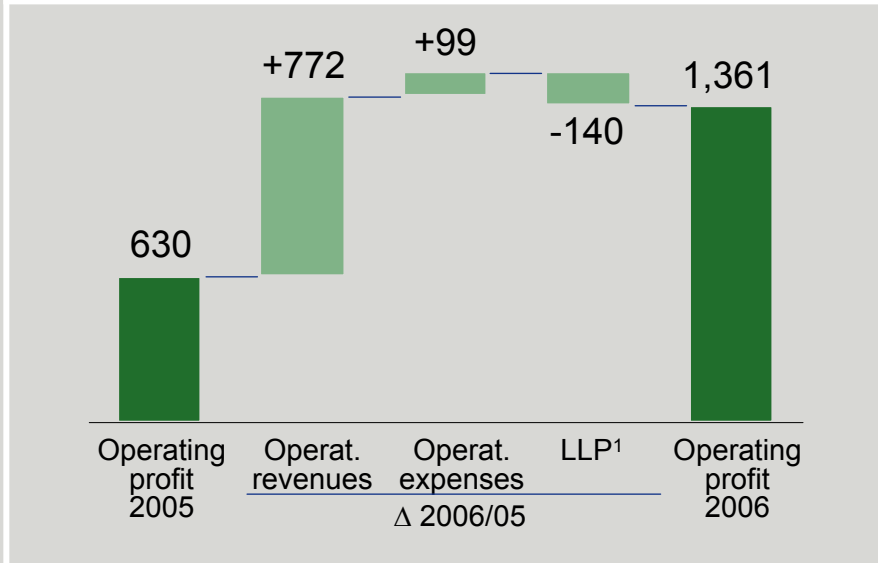


# Dresdner Bank: it's fixed (EUR m)

## Operating profit



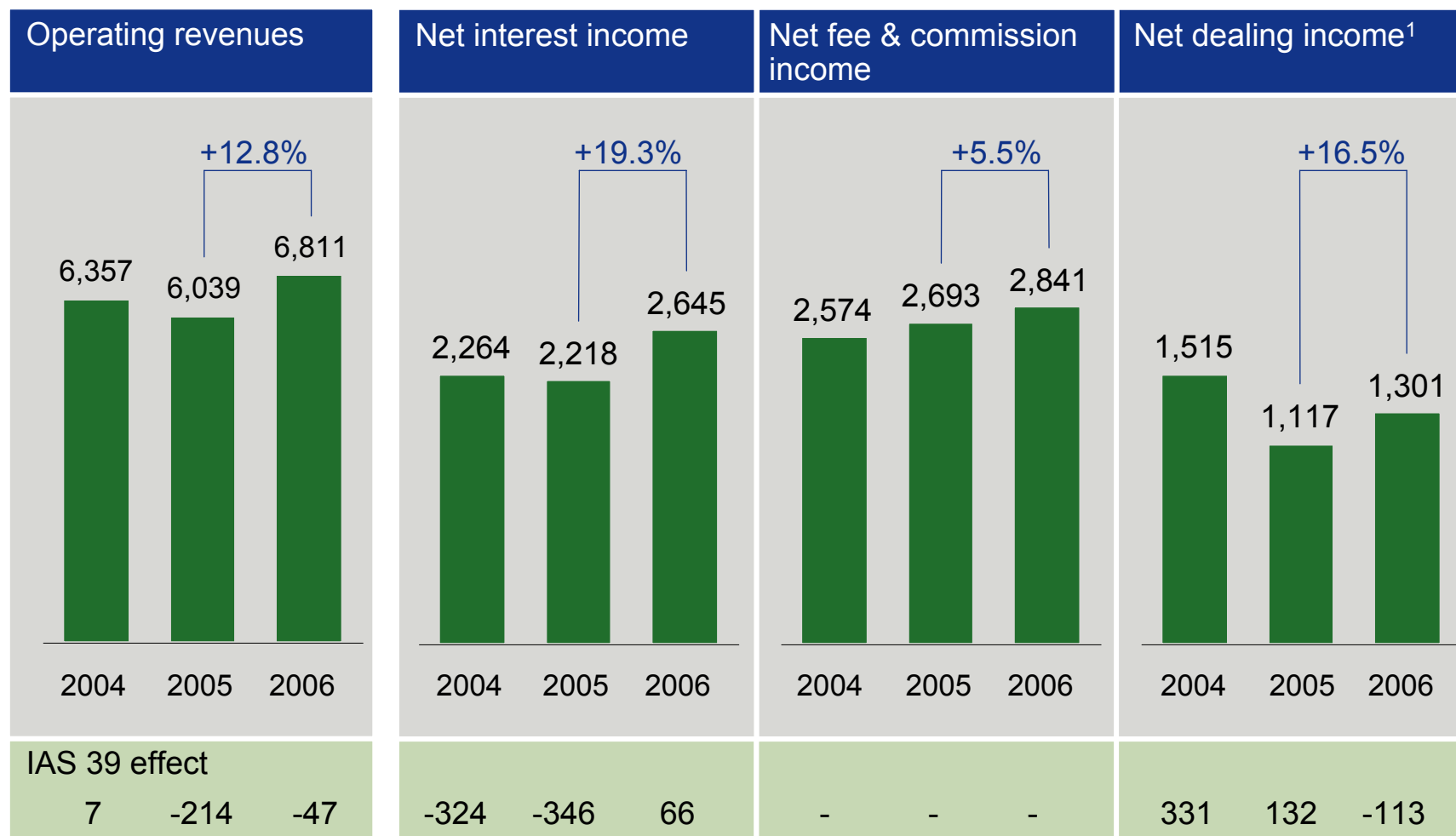
## Operating profit drivers



	2006	2005
Operating profit	1,361	630
Operat. revenues	6,811	6,039
Operat. expenses	-5,423	-5,522
LLP <sup>1</sup>	-27	113

1) Net loan loss provisions

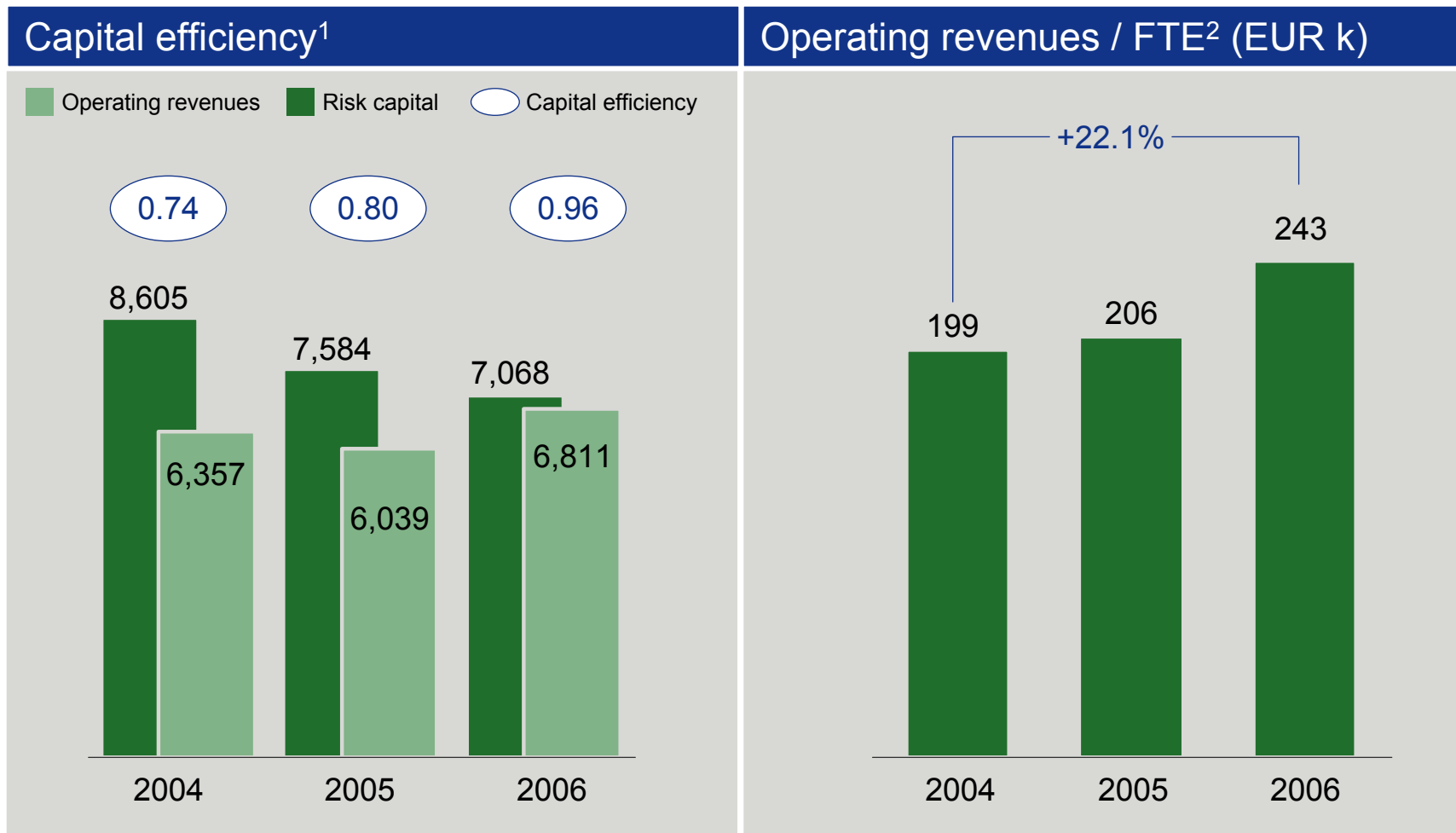
## Dresdner Bank: it's growing (EUR m)



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1) Comprises net trading income and result from financial assets and liabilities designated at fair value through profit and loss

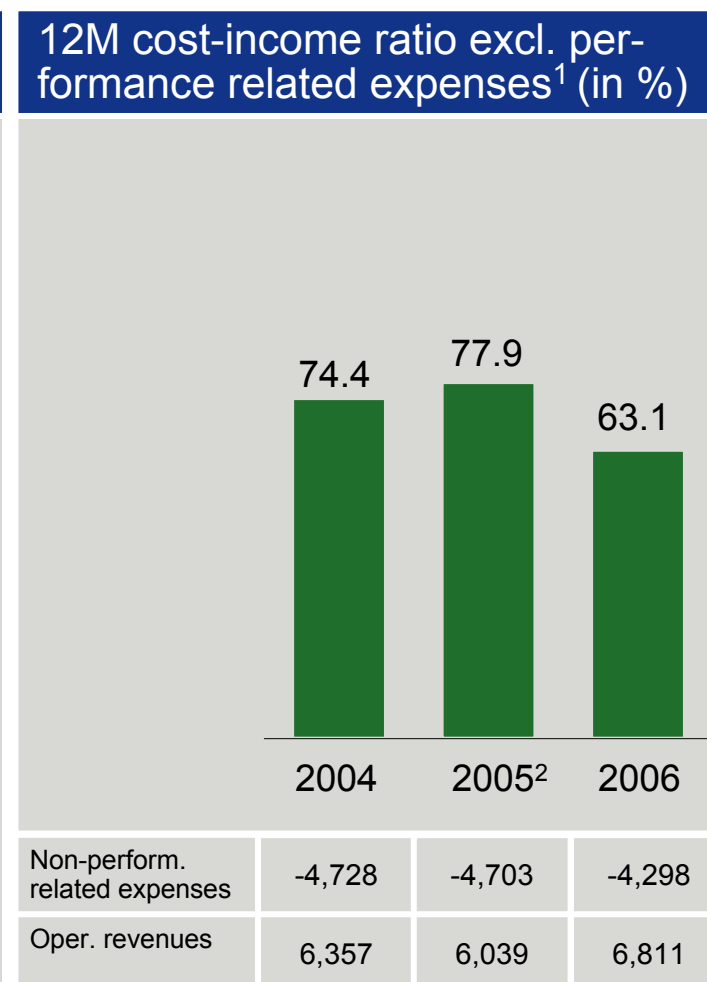
## Dresdner Bank: it's more productive (EUR m)



1) Capital efficiency = operating revenues / risk capital (average)

2) Average full-time equivalent (excluding apprentices)

## Dresdner Bank: it's more efficient (EUR m)

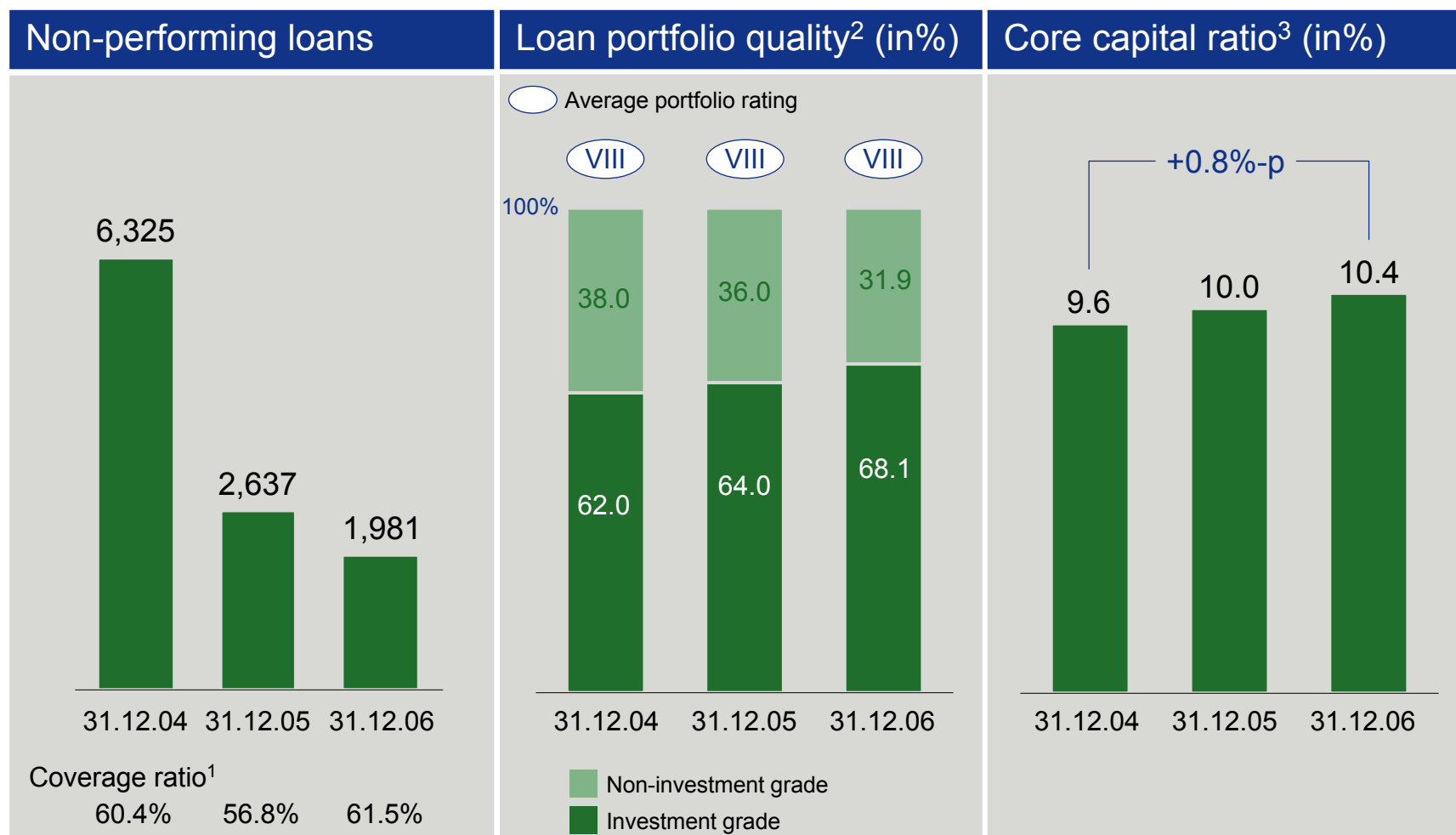


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1) Operating expenses excluding performance related expenses divided by operating revenues  
 2) Operating expenses adjusted for release of provision for anniversary payments

# Dresdner Bank: it's sound

(EUR m)



1) Coverage ratio = total loan loss allowances / total risk elements

2) Breakdown of loan limits by rating classes

3) 2005/2006 capital ratios according to BIS standard, 2004 capital ratio is calculated on a pro forma basis (according to BIS standard)

## Agenda

4Q Results

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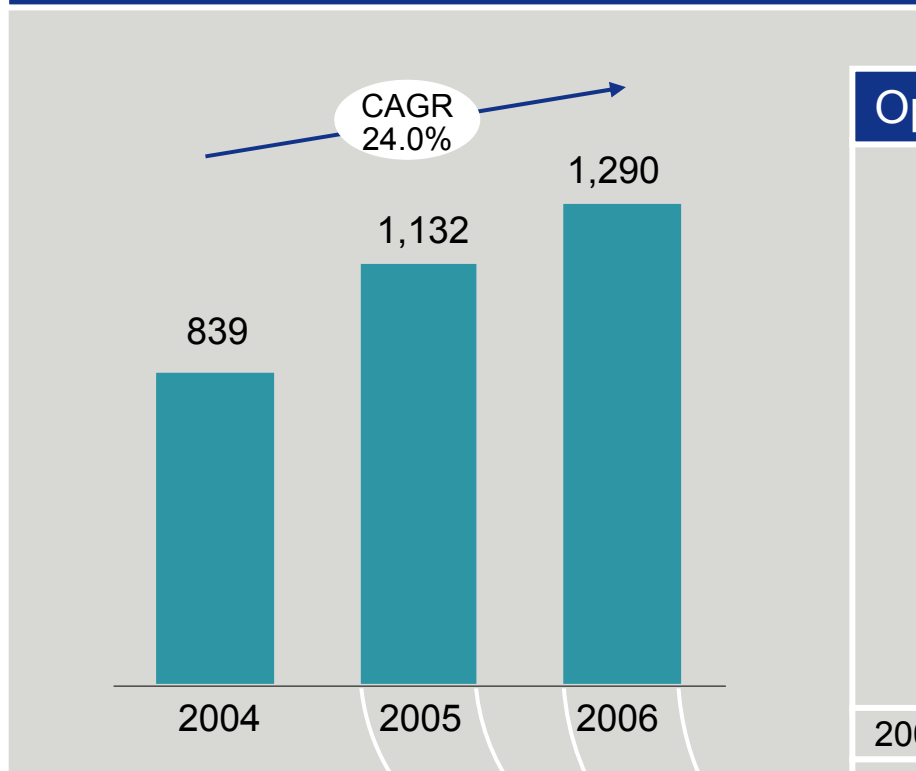
**Asset Management**

Summary

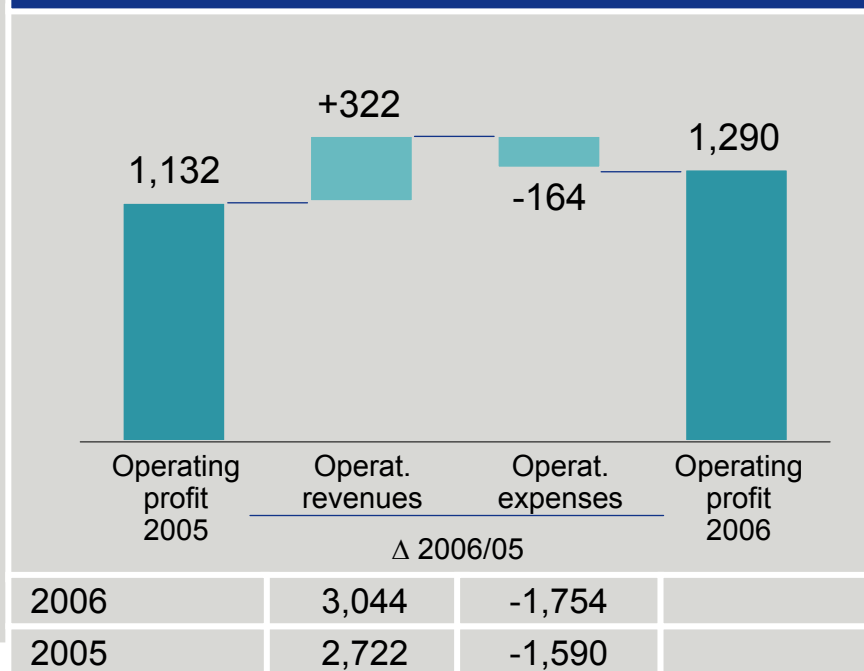
Additional information

# AM: consistently delivering double-digit profit growth... (EUR m)

## Operating profit

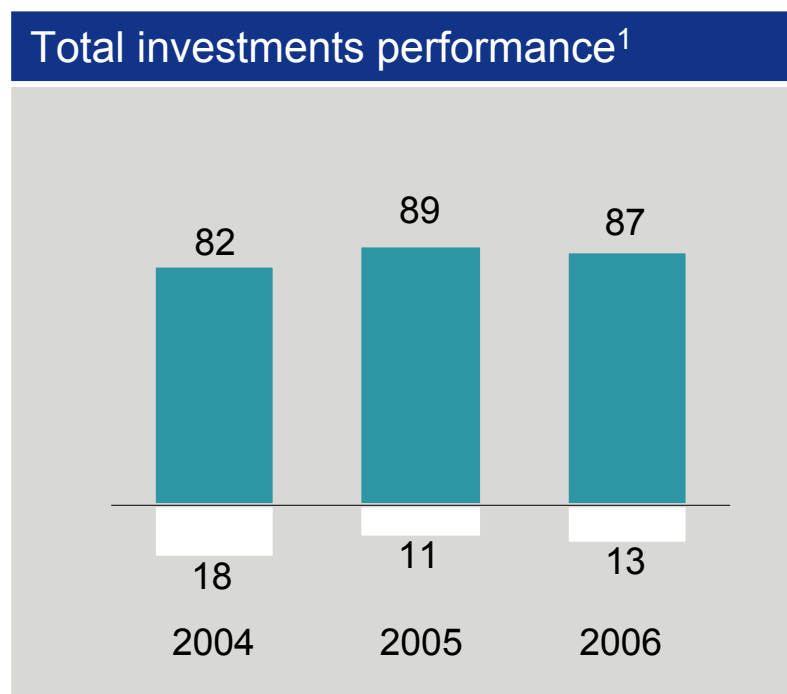


## Operating profit drivers

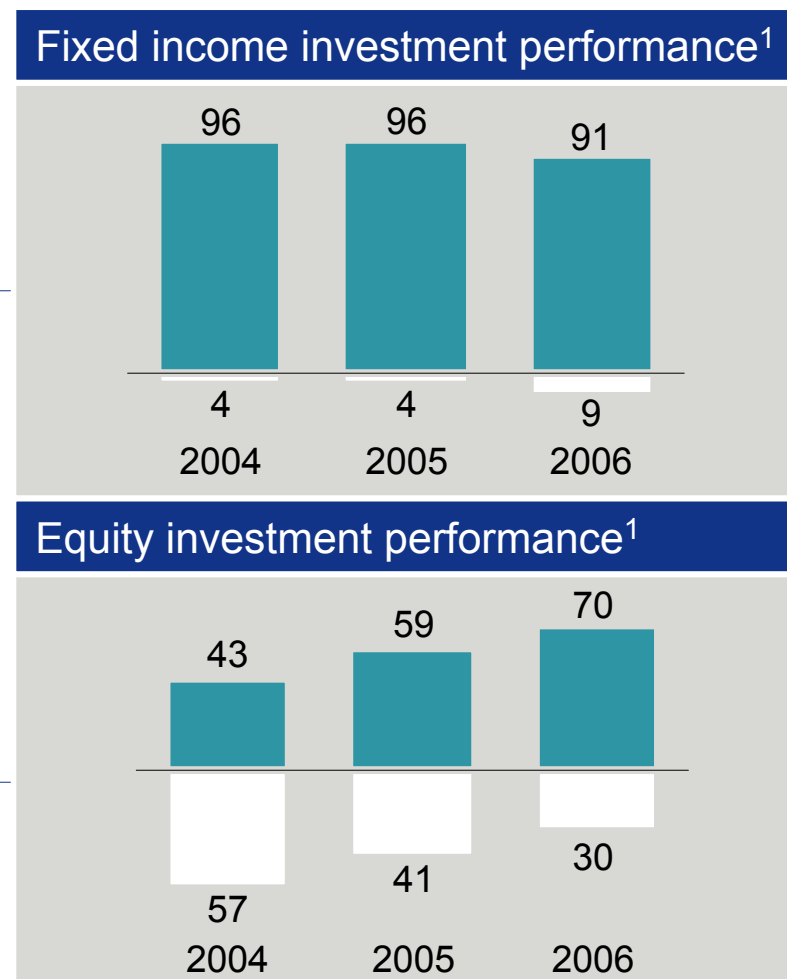


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# AM: ...driven by a strong performance track record... (in %)



■ Outperforming AuM  
□ Underperforming AuM

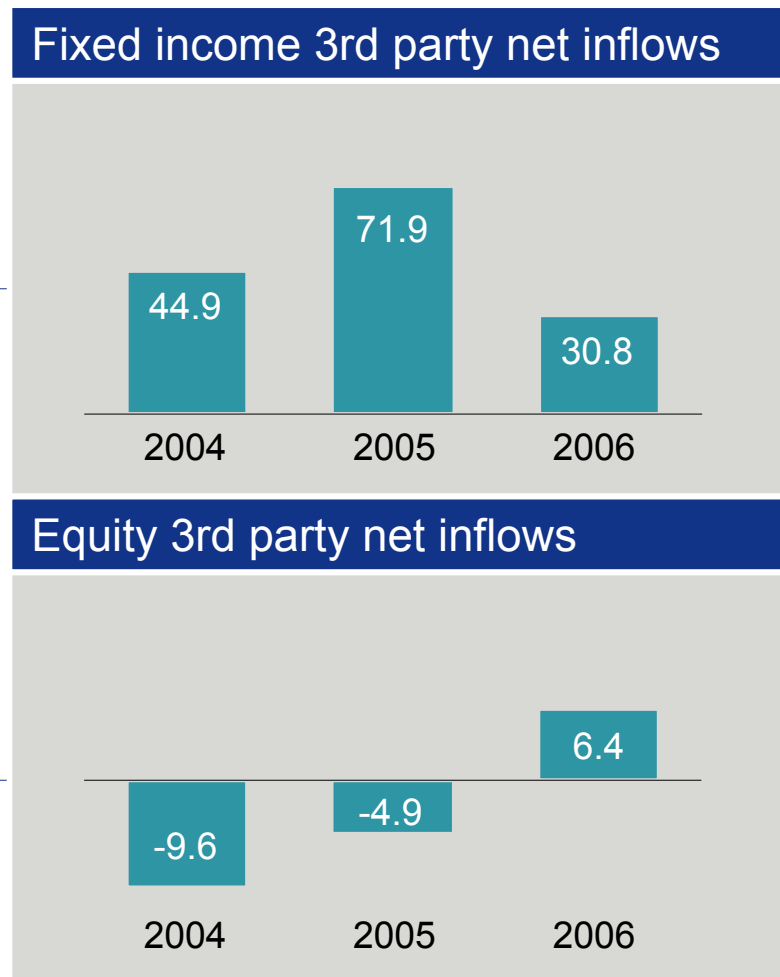
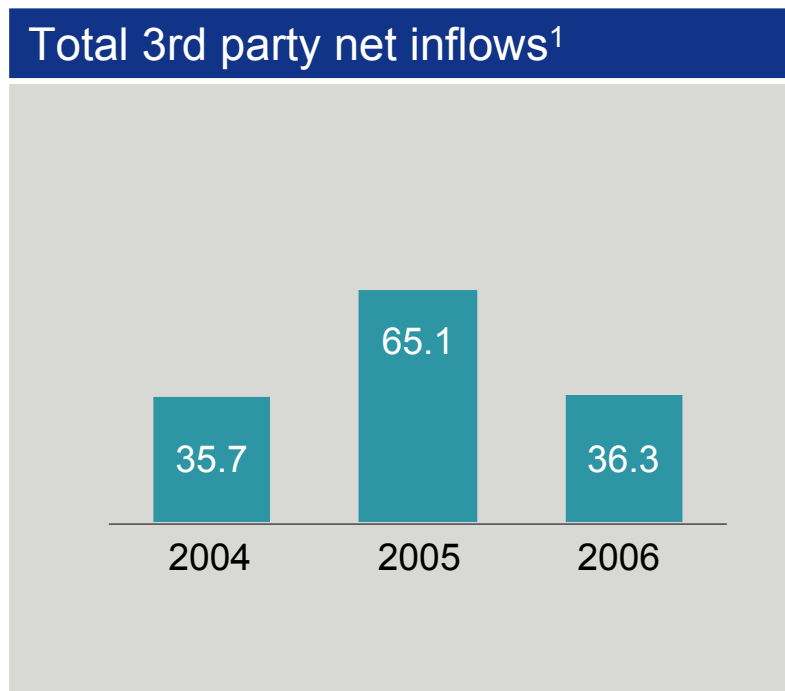


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1) AGI account-based, asset-weighted 3-year investment performance of third party assets vs. benchmark including all equity and fixed income accounts managed on a discretionary basis by equity and fixed income managers of AGI (including direct accounts, Spezialfonds and CPMs of Allianz with AGI Germany). For some retail funds the net of performance fee is compared to the median performance of an appropriate peer group (Micropal or Lipper; 1st and 2nd quartile mean out-performance). For all other retail funds and for all institutional accounts performance is calculated gross of fees using closing prices (revaluated) where appropriate and compared to the benchmark of each individual fund or account. Other than under GIPS, the performance of closed funds/accounts is not included in the analysis. Also not included: WRAP accounts and accounts of Caywood Scholl, AGI Taiwan, AGI Korea, AGF AM and RAS AM



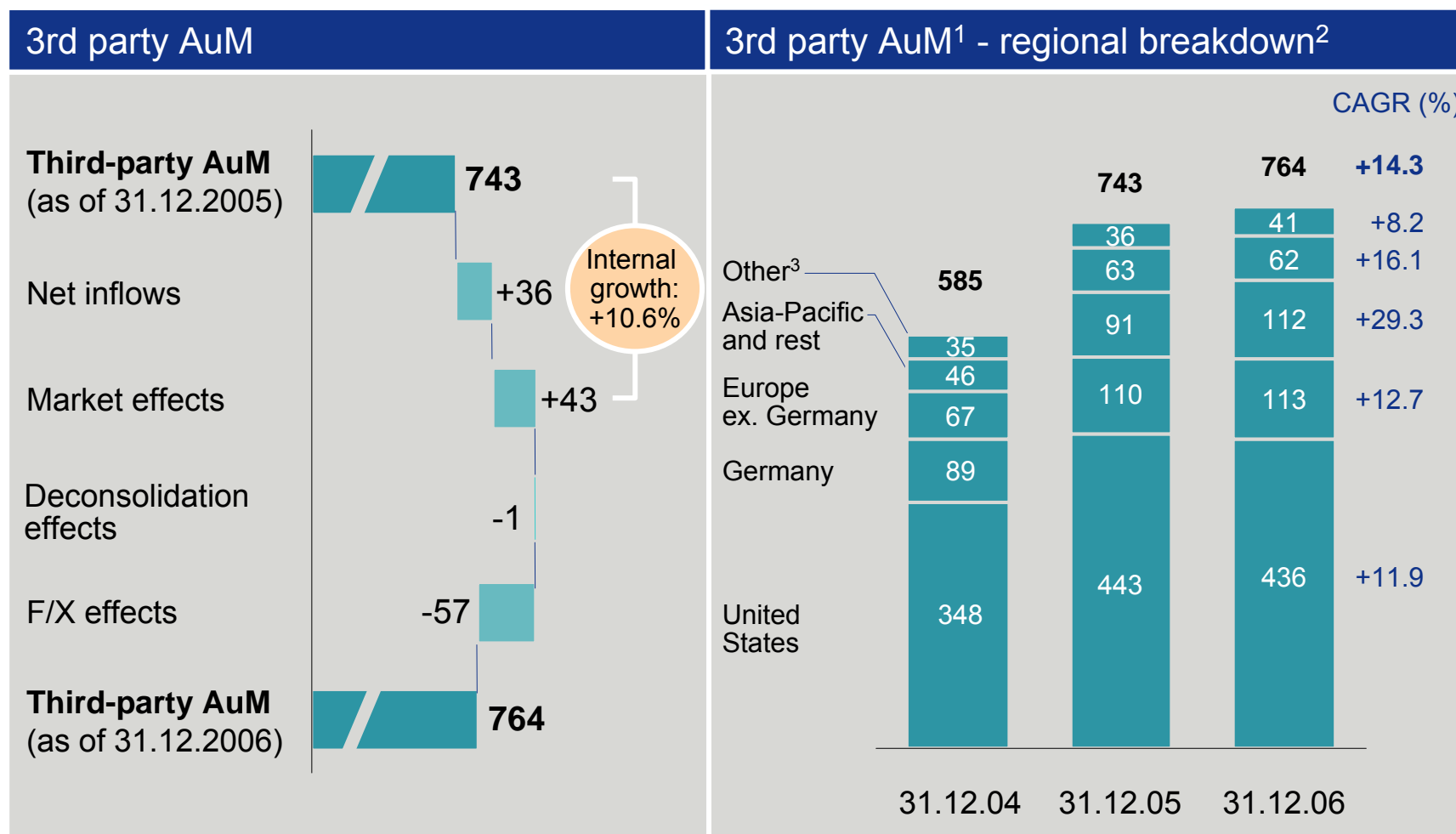
# AM: ...attracting high net inflows... (EUR bn)



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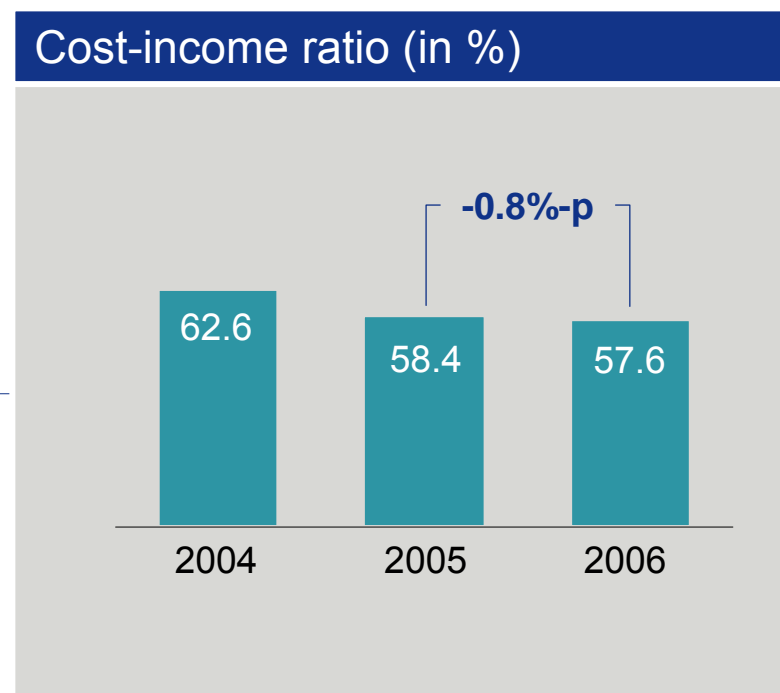
1) Comprises equity and fixed income net inflows as well as net inflows into other asset classes

# AM: ...contributing to a growing asset base... (EUR bn)



1) Comprises 3rd party AuM managed by AGI, Dresdner Bank and other Allianz companies  
 2) Based on the origination of the assets (AGI only)  
 3) Consists of 3rd party assets managed by Dresdner Bank and other Allianz Group companies

## AM: ...while maintaining a very competitive cost-income ratio (EUR m)



## Agenda

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Additional information

## Summary

- Another year of great success
- All targets outperformed
- Operating profit exceeds EUR 10bn
- Significant sustainable improvements in all segments

## Agenda

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## Group: result by segments overview (EUR m)

	P/C		L/H		Banking		AM		Corporate		Consolidation		Total	
	12M 05	12M 06	12M 05	12M 06	12M 05	12M 06	12M 05	12M 06	12M 05	12M 06	12M 05	12M 06	12M 05	12M 06
<b>Total revenues</b> (EUR bn)	43.7	43.7	48.3	47.4	6.3	7.1	2.7	3.0	0	0	0	0	100.9	101.1
<b>Operating profit</b>	<b>5,142</b>	<b>6,269</b>	<b>2,094</b>	<b>2,565</b>	<b>704</b>	<b>1,422</b>	<b>1,132</b>	<b>1,290</b>	<b>-881</b>	<b>-831</b>	<b>-188</b>	<b>-329</b>	<b>8,003</b>	<b>10,386</b>
Non-operating items	1,024	1,291	177	135	822	-147	-707	-555	-1,118	-156	-372	-631	-174	-63
<b>Income b/ tax, min.</b>	<b>6,166</b>	<b>7,560</b>	<b>2,271</b>	<b>2,700</b>	<b>1,526</b>	<b>1,275</b>	<b>425</b>	<b>735</b>	<b>-1,999</b>	<b>-987</b>	<b>-560</b>	<b>-960</b>	<b>7,829</b>	<b>10,323</b>
Income taxes	-1,804	-2,075	-488	-641	-387	-263	-129	-278	741	824	4	420	-2,063	-2,013
Minority interests	-827	-739	-425	-416	-102	-94	-52	-53	-10	-16	30	29	-1,386	-1,289
<b>Net income</b>	<b>3,535</b>	<b>4,746</b>	<b>1,358</b>	<b>1,643</b>	<b>1,037</b>	<b>918</b>	<b>244</b>	<b>404</b>	<b>-1,268</b>	<b>-179</b>	<b>-526</b>	<b>-511</b>	<b>4,380</b>	<b>7,021</b>

We evaluate the results of our Property/Casualty, Life/Health, Banking, Asset Management and Corporate segments using a financial performance measure we refer to herein as "operating profit". We define our segment operating profit as income before income taxes and minority interests in earnings, excluding, as applicable for each respective segment, all or some of the following items: income from financial assets and liabilities held for trading (net), realized gains/losses (net), impairments of investments (net), amortization of intangible assets, acquisition-related expenses and restructuring charges. While these excluded items are significant components in understanding and assessing our consolidated financial performance, we believe that the presentation of operating results enhances the understanding and comparability of the performance of our segments by highlighting net income attributable to ongoing segment operations and the underlying profitability of our businesses. For example, we believe that trends in the underlying profitability of our segments can be more clearly identified without the fluctuating effects of the realized gains/losses or impairments of investments, as these are largely dependent on market cycles or issuer specific events over which we have little or no control, and can and do vary, sometimes materially, across periods. Further, the timing of sales that would result in such gains or losses is largely at our discretion. Operating profit is not a substitute for income before income taxes and minority interests in earnings or net income as determined in accordance with International Financial Reporting Standards (or "IFRS"). Our definition of operating profit may differ from similar measures used by other companies, and may change over time.

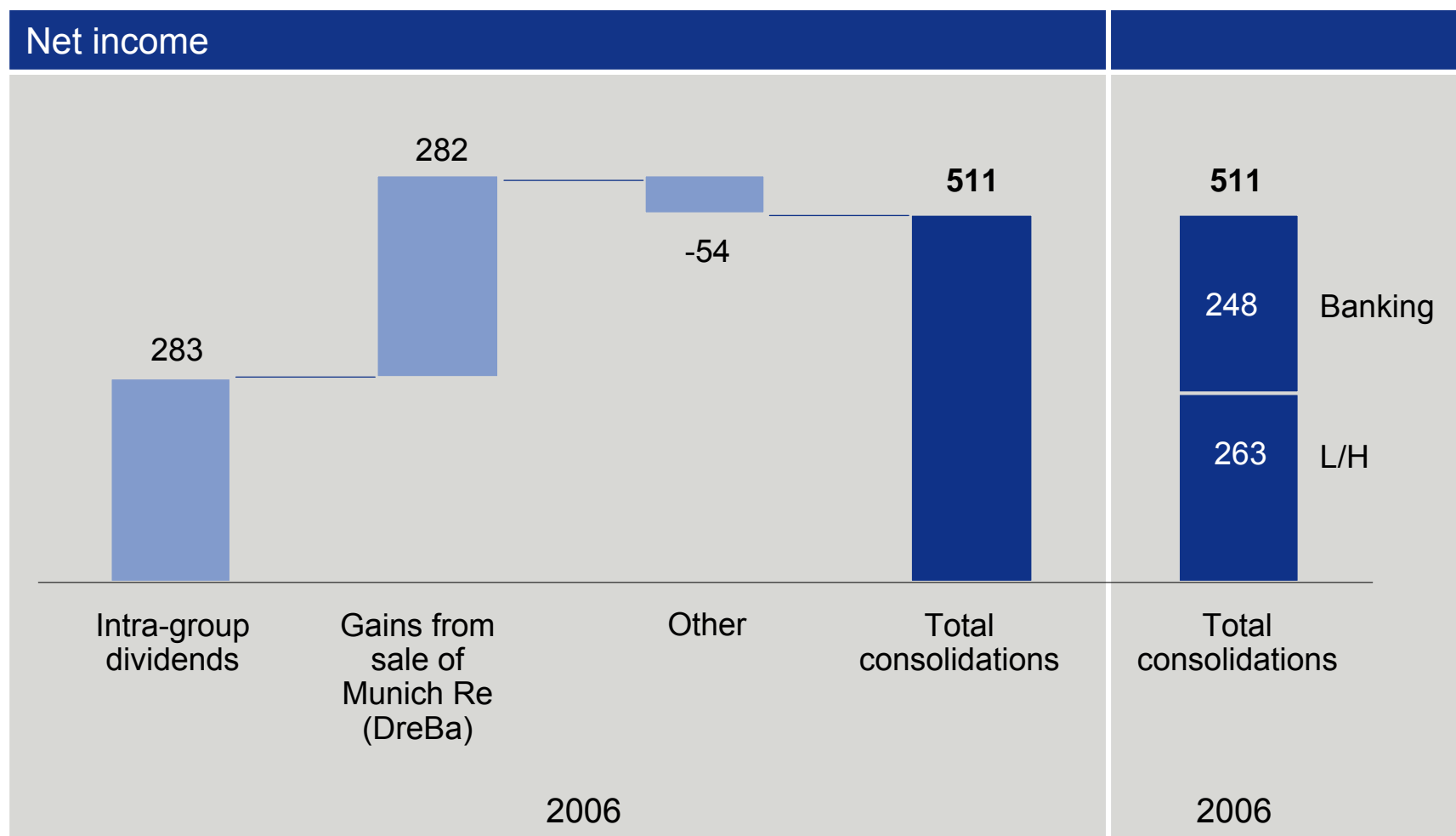
## Group: key figures per quarter (EUR m)

	2004	2005				2006				Delta
	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	4Q 06/05
<b>Total revenues</b> (EUR bn)	24.3	28.3	23.7	23.8	25.2	29.6	24.1	22.6	<b>24.8</b>	-0.4
<b>Operating profit</b>	<b>1,679</b>	<b>1,887</b>	<b>2,346</b>	<b>1,864</b>	<b>1,906</b>	<b>2,677</b>	<b>2,794</b>	<b>2,660</b>	<b>2,255</b>	<b>349</b>
Non-operating items	-702	368	-212	-218	-112	354	198	13	<b>-628</b>	-516
<b>Income b/ tax, min.</b>	<b>977</b>	<b>2,255</b>	<b>2,134</b>	<b>1,646</b>	<b>1,794</b>	<b>3,031</b>	<b>2,992</b>	<b>2,673</b>	<b>1,627</b>	<b>-167</b>
Income taxes	-397	-585	-405	-517	-556	-899	-357	-797	<b>40</b>	596
Minority interests	-284	-346	-339	-335	-366	-353	-356	-285	<b>-295</b>	71
<b>Net income</b>	<b>296</b>	<b>1,324</b>	<b>1,390</b>	<b>794</b>	<b>872</b>	<b>1,779</b>	<b>2,279</b>	<b>1,591</b>	<b>1,372</b>	<b>500</b>
Group assets <sup>1</sup> (EUR bn)	441	462	471	468	467	464	455	469	<b>471</b>	4

1) Incl. financial assets and liabilities carried at fair value through income, excluding loan portfolio Banking segment



## Group: breakdown of profit consolidations (EUR m)



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## P/C: key figures and ratios per quarter (EUR m)

	2004	2005				2006				Delta
	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	4Q 06/05
<b>Gross premiums written</b> (EUR bn)	8.9	14.1	9.6	10.4	9.6	14.1	9.7	10.4	9.4	-0.2
<b>Operating profit</b>	<b>1,230</b>	<b>1,214</b>	<b>1,650</b>	<b>992</b>	<b>1,286</b>	<b>1,386</b>	<b>1,845</b>	<b>1,727</b>	<b>1,311</b>	<b>25</b>
Non-operating items	101	516	100	188	220	428	440	139	284	64
<b>Income b/ tax, min.</b>	<b>1,331</b>	<b>1,730</b>	<b>1,750</b>	<b>1,180</b>	<b>1,506</b>	<b>1,814</b>	<b>2,285</b>	<b>1,866</b>	<b>1,595</b>	<b>89</b>
Income taxes	-439	-543	-442	-513	-306	-524	-466	-600	-485	-179
Minority interest	-197	-191	-205	-161	-270	-190	-237	-177	-135	135
<b>Net income</b>	<b>695</b>	<b>996</b>	<b>1,103</b>	<b>506</b>	<b>930</b>	<b>1,100</b>	<b>1,582</b>	<b>1,089</b>	<b>975</b>	<b>45</b>
Combined ratio (in %)	94.7	94.0	92.1	98.6	92.5	94.7	91.9	90.2	95.0	-2.5%-p
Segment assets <sup>1</sup> (EUR bn)	88	93	94	96	98	100	96	100	100	2

1) Incl. financial assets and liabilities carried at fair value through income

## P/C: RoRAC<sub>N</sub> of major OEs

(EUR m, b/min., in %)

	Risk-adjusted capital <sup>1</sup>			RoRAC <sub>N</sub>		
	2005	2006	%	2005	2006	%-p
Allianz Sach	4,086	4,548	+11.3	25.2	21.4	-3.8
AGF	2,095	2,173	+3.7	8.0	9.8	+1.8
RAS	2,101	2,261	+7.6	17.1	16.5	-0.5
Lloyd Adriatico	535	527	-1.5	41.7	46.5	+4.8
Allianz UK	1,080	1,100	+1.8	27.2	29.4	+2.2
Allianz Spain	604	681	+12.8	28.4	29.9	+1.5
Allianz Suisse <sup>2</sup>	545	560	+2.8	23.0	24.5	+1.4
New Europe	575	687	+19.4	38.2	32.1	-6.1
Asia-Pacific <sup>3</sup>	114	125	+9.3	18.3	20.5	+2.2
Allianz Australia	756	762	+0.8	23.3	25.0	+1.7
Fireman's Fund	2,824	2,542	-10.0	15.8	19.5	+3.7
Credit insurance	1,410	1,308	-7.3	21.4	23.6	+2.3
AGCS <sup>4</sup>	1,726	1,631	-5.5	-4.1	11.6	+15.7

1) Risk-adjusted capital is the maximum of internal risk capital (determined in a stochastic process) and local solvency.  
For some smaller operating entities risk capital is based on S&P model

2) Excluding ART

3) Excluding Australia

4) Allianz Global Corporate & Specialty

## L/H: key figures and ratios per quarter (EUR m)

	2004	2005				2006				Delta
	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	4Q 06/05
<b>Statutory premiums</b> (EUR bn)	13.2	11.9	12.1	11.2	13.2	12.8	11.9	9.8	<b>12.8</b>	-0.4
<b>Operating profit</b>	<b>476</b>	<b>517</b>	<b>472</b>	<b>556</b>	<b>549</b>	<b>723</b>	<b>527</b>	<b>617</b>	<b>698</b>	<b>149</b>
Non-operating items	-68	88	37	28	24	158	-17	-8	<b>2</b>	-22
<b>Income b/ tax, min.</b>	<b>408</b>	<b>605</b>	<b>509</b>	<b>584</b>	<b>573</b>	<b>881</b>	<b>510</b>	<b>609</b>	<b>700</b>	<b>127</b>
Income taxes	-42	-104	-46	-124	-214	-219	-90	-240	<b>-92</b>	122
Minority interest	-78	-122	-106	-130	-67	-128	-92	-81	<b>-115</b>	-48
<b>Net income</b>	<b>288</b>	<b>379</b>	<b>357</b>	<b>330</b>	<b>292</b>	<b>534</b>	<b>328</b>	<b>288</b>	<b>493</b>	<b>201</b>
Stat. expense ratio (in %)	7.9	6.8	8.7	8.7	9.3	8.2	9.5	11.3	<b>9.7</b>	0.4%-p
Segment assets <sup>1</sup> (EUR bn)	245	251	263	265	271	272	271	279	<b>279</b>	14
Unit linked investments	41	45	49	52	55	58	57	59	<b>62</b>	7
Operating asset base <sup>2</sup> (EUR bn)	289	298	315	320	329	333	331	342	<b>345</b>	16

1) Including financial assets and liabilities carried at fair value through income

2) Excluding market value liability option

## L/H: RoRAC<sub>N</sub> of major OEs (EUR m, b/min., in %)

	Risk adjusted capital <sup>1</sup>			RoRAC <sub>N</sub>		
	2005	2006	%	2005	2006	%-p
German Life	972	859	-11.6	35.4	37.4	+2.0
German Health	166	168	1.7	39.0	55.4	16.4
AGF	2,263	2,348	+3.7	20.8	22.3	+1.6
RAS	924	935	+1.3	18.3	18.3	0.0
Lloyd Adriatico	178	175	-1.7	23.6	26.3	+2.6
Switzerland	503	542	+7.8	12.4	10.1	-2.3
Belgium	616	513	-16.7	8.4	10.8	+2.4
Spain	227	225	-0.8	26.3	25.7	-0.6
Netherlands	170	170	+0.3	24.9	22.0	-2.9
New Europe	139	185	+33.3	22.1	22.1	0.0
Asia-Pacific	1,200	1,126	-6.1	8.7	11.3	+2.6
Allianz Life US	1,901	1,692	-11.0	15.4	16.0	+0.6

1) Risk adjusted capital is maximum of internal risk capital (determined in a stochastic process) and local solvency.  
For some smaller operating entities risk capital is based on S&P model

## Dresdner Bank: key figures and ratios per quarter (EUR m)

	2004	2005				2006				Delta
	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	4Q 06/05
<b>Operating revenues</b>	<b>1,463</b>	<b>1,623</b>	<b>1,330</b>	<b>1,510</b>	<b>1,576</b>	<b>1,884</b>	<b>1,709</b>	<b>1,521</b>	<b>1,697</b>	<b>121</b>
<b>Operating profit</b>	<b>-36</b>	<b>209</b>	<b>205</b>	<b>225</b>	<b>-9</b>	<b>529</b>	<b>319</b>	<b>311</b>	<b>202</b>	<b>211</b>
Non-operating items	-228	450	218	-29	186	392	12	-8	-542	-728
<b>Income b/ taxes, min.</b>	<b>-264</b>	<b>659</b>	<b>423</b>	<b>196</b>	<b>177</b>	<b>921</b>	<b>331</b>	<b>303</b>	<b>-340</b>	<b>-517</b>
Taxes	59	-68	-156	-64	-85	-238	-112	-56	167	252
Minority interests	-4	-20	-21	-19	-22	-26	-21	-17	-17	5
<b>Net income</b>	<b>-209</b>	<b>571</b>	<b>246</b>	<b>113</b>	<b>70</b>	<b>657</b>	<b>198</b>	<b>230</b>	<b>-190</b>	<b>-260</b>
RWA <sup>1</sup> (EUR bn)	104.8	105.6	108.6	111.3	111.5	115.9	117.3	119.4	120.1	8.6
Cost-income ratio (in %)	97.9	81.0	88.6	93.7	102.4	73.7	81.0	82.8	82.0	-20.4%-p

1) Risk weighted assets are end of period values

## Dresdner Bank: divisional reporting (EUR m)

	Private & Business Clients			Corporate & Investment Banking			Corporate Other		
	2004	2005	2006	2004	2005	2006	2004	2005	2006
Operating revenues	2,974	3,033	3,204	3,005	3,038	3,525	378	-32	82
Operating expenses	-2,571	-2,425	-2,455	-2,436	-2,539	-2,821	-559	-558	-147
Cost-inc. ratio (in %)	86.5	80.0	76.6	81.1	83.6	80.0	n.m.	n.m.	n.m.
Net loan loss provisions	-214	-137	-96	-53	14	-13	-70	236	82
Operating profit	187	470	653	515	513	692	-248	-353	16
Risk capital (EUR bn, eop)	1.5	1.6	1.4	3.7	3.6	3.5	2.7	2.0	1.8

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## Asset Management: key figures and ratios per quarter (EUR m)

	2004	2005				2006				Delta
	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	4Q 06/05
<b>Operating revenues</b>	<b>608</b>	<b>567</b>	<b>641</b>	<b>710</b>	<b>804</b>	<b>751</b>	<b>726</b>	<b>726</b>	<b>841</b>	<b>37</b>
<b>Operating profit</b>	<b>265</b>	<b>231</b>	<b>252</b>	<b>300</b>	<b>349</b>	<b>304</b>	<b>297</b>	<b>294</b>	<b>395</b>	<b>46</b>
Non-operating items	-276	-164	-173	-212	-158	-136	-134	-133	-152	6
<b>Income b/taxes, min.</b>	<b>-11</b>	<b>67</b>	<b>79</b>	<b>88</b>	<b>191</b>	<b>168</b>	<b>163</b>	<b>161</b>	<b>243</b>	<b>52</b>
Income taxes	10	-24	8	-33	-80	-65	-62	-67	-84	-4
Minority interests	-12	-13	-10	-13	-16	-13	-11	-10	-19	-3
<b>Net income</b>	<b>-13</b>	<b>30</b>	<b>77</b>	<b>42</b>	<b>95</b>	<b>90</b>	<b>90</b>	<b>84</b>	<b>140</b>	<b>45</b>
Cost-income ratio (in %)	56.4	59.3	60.7	57.7	56.6	59.5	59.1	59.5	53.0	-3.6%-p
Third-party AuM (EUR bn)	585	624	688	711	743	753	721	755	764	21



## Corporate segment: key figures per quarter (EUR m)

	2004	2005				2006				Delta
	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	4Q 06/05
<b>Operating profit</b>	-147	-267	-190	-223	-201	-180	-74	-331	-246	-45
Non-operating items	-66	-123	-381	-230	-384	-211	184	27	-156	228
<b>Income b/taxes, min.</b>	<b>-213</b>	<b>-390</b>	<b>-571</b>	<b>-453</b>	<b>-585</b>	<b>-391</b>	<b>110</b>	<b>-304</b>	<b>-402</b>	<b>183</b>
Income taxes	15	153	231	224	133	154	80	180	410	277
Minority interests	-4	-1	-6	-2	-1	-2	-7	0	-7	-6
<b>Net income</b>	<b>-202</b>	<b>-238</b>	<b>-346</b>	<b>-231</b>	<b>-453</b>	<b>-239</b>	<b>183</b>	<b>-124</b>	<b>1</b>	<b>454</b>

## Corporate segment: key figures – breakdown (EUR m)

### Holding function

### Private Equity

	2005	2006	Δ 06/05		2005	2006	Δ 06/05
Operating revenues	520	612	+92	Operating revenues	658	1,447	+789
Operating expenses	-1,443	-1,450	-7	Operating expenses	-616	-1,440	-824
<b>Operating profit</b>	<b>-923</b>	<b>-838</b>	<b>+85</b>	<b>Operating profit</b>	<b>42</b>	<b>7</b>	<b>-35</b>
Non-operating items	-1,109	-455	+654	Non-operating items	-9	299 <sup>1</sup>	+308
<b>Income b./taxes, min.</b>	<b>-2,032</b>	<b>-1,293</b>	<b>+739</b>	<b>Income b./taxes, min.</b>	<b>33</b>	<b>306</b>	<b>+273</b>
Income taxes	761	824	+63	Income taxes	-20	0	+20
Minority interest	-8	-9	-1	Minority interest	-2	-7	-5
<b>Net income</b>	<b>-1,279</b>	<b>-478</b>	<b>+801</b>	<b>Net income</b>	<b>11</b>	<b>299</b>	<b>+288</b>

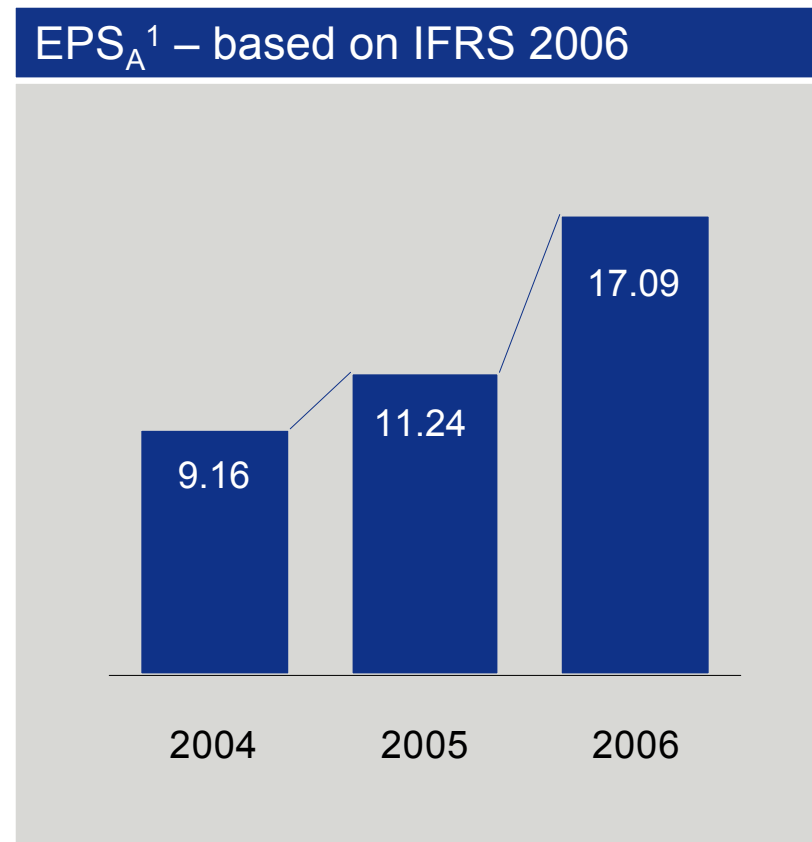
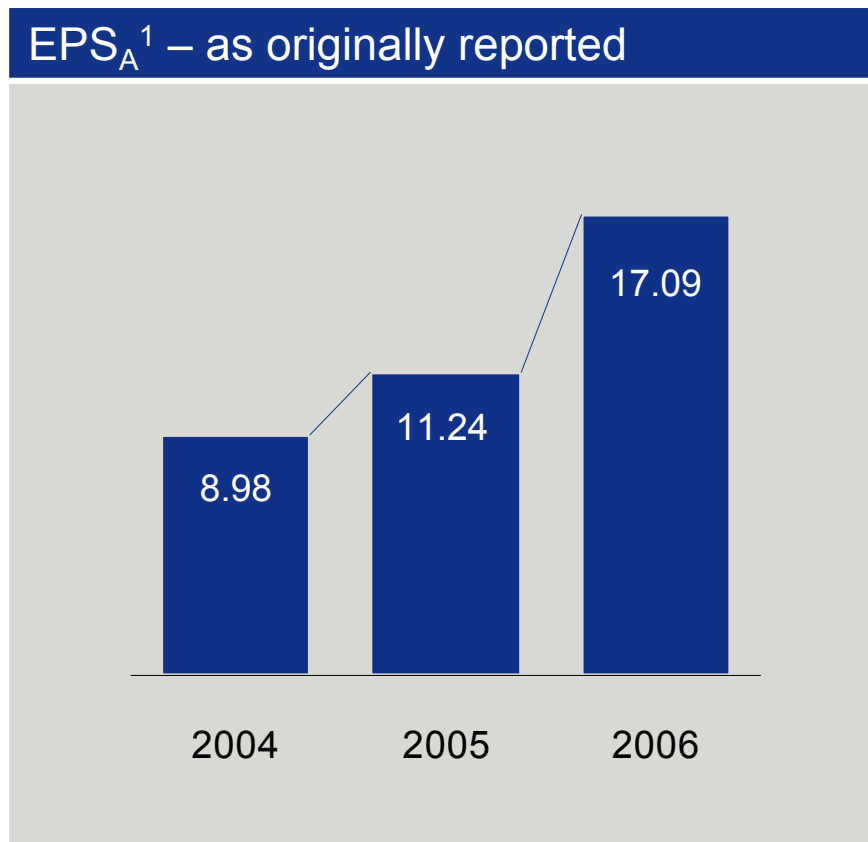
1) Comprises realized gains/ losses (EUR 308m), impairments (EUR -26m), trading result (EUR 17m)

## Investment result<sup>1</sup>: breakdown per segment (EUR m)

	P/C		L/H		Banking		AM		Corporate		Consolidation		Group	
	12M 05	12M 06	12M 05	12M 06	12M 05	12M 06	12M 05	12M 06	12M 05	12M 06	12M 05	12M 06	12M 05	12M 06
<b>Operating investment result</b>														
Interest and similar income <sup>1</sup>	3,747	4,096	12,057	12,972	7,321	7,312	90	112	416	509	-987	-1,045	22,644	23,956
Inc. fr. fin. assets and liab. carried at FV	132	106	258	-361	1,163	1,335	19	38	0	-61	-7	16	1,566	1,074
Realized gains/losses (net)	272	46	2,524	3,087	0	0	0	0	0	0	4	-24	2,801	3,108
Impairments (net)	-17	-25	-199	-390	0	0	0	0	0	0	0	0	-216	-415
Investment expenses	-333	-300	-567	-750	-30	-47	-1	0	-345	-215	184	204	-1,092	-1,108
<b>Subtotal</b>	<b>3,801</b>	<b>3,922</b>	<b>14,073</b>	<b>14,558</b>	<b>8,455</b>	<b>8,600</b>	<b>109</b>	<b>149</b>	<b>70</b>	<b>234</b>	<b>-806</b>	<b>-848</b>	<b>25,703</b>	<b>26,616</b>
<b>Non-operating investment result</b>														
Inc. fr. fin. assets and liab. carried at FV	32	83	0	0	0	0	0	0	-441	-273	7	56	-402	-134
Realized gains/losses (net)	1,149	1,746	207	195	1,020	492	6	7	172	861	-376	-257	2,177	3,043
Impairments (net)	-78	-175	0	0	-185	-215	0	-2	-62	32	0	0	-324	-360
<b>Subtotal</b>	<b>1,102</b>	<b>1,654</b>	<b>207</b>	<b>195</b>	<b>835</b>	<b>277</b>	<b>6</b>	<b>4</b>	<b>-331</b>	<b>620</b>	<b>-369</b>	<b>-201</b>	<b>1,451</b>	<b>2,548</b>
<b>Net investment income</b>	<b>4,904</b>	<b>5,576</b>	<b>14,280</b>	<b>14,753</b>	<b>9,290</b>	<b>8,877</b>	<b>115</b>	<b>153</b>	<b>-260</b>	<b>853</b>	<b>-1,174</b>	<b>-1,049</b>	<b>27,153</b>	<b>29,164</b>

1) Contains interest income from loans to banks and customers from Banking segment as of EUR 1,812m (4Q 05: EUR 1,647m)

## Increase in EPS (EUR)



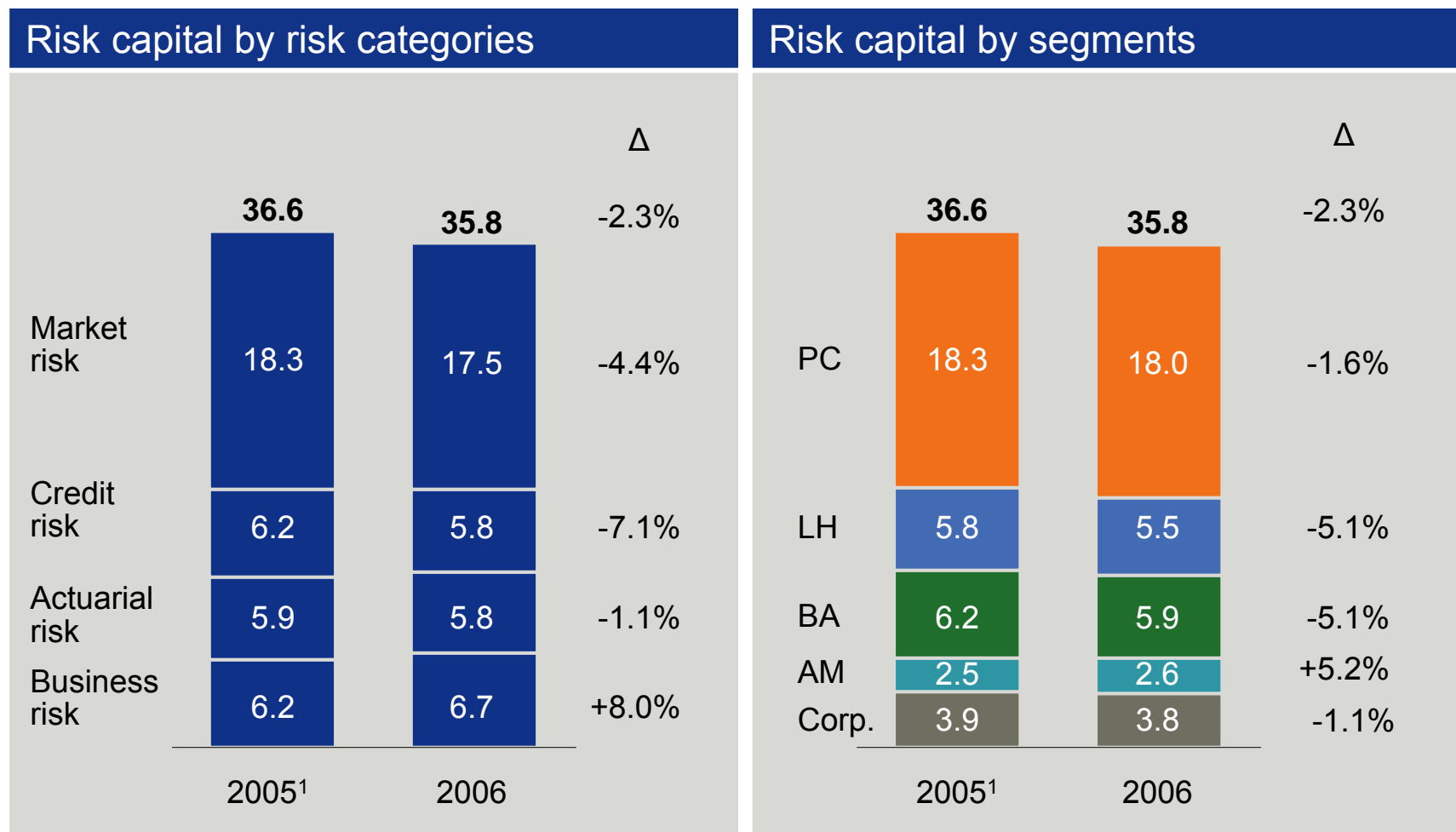
1) EPS before goodwill amortization. 2004 calculated on pro forma basis (goodwill amortization net of tax)

## Development of total equity (EUR m)

	Paid-in capital	Revenue reserves	Foreign currency translation adjustments	Unrealized gains and losses (net)	Shareholders' equity	Minority interests	Total equity
Balance as of 31.12.2005	21,616	8,579	-1,032	10,324	39,487	7,615	47,102
Foreign currency translation adjustments	0	0	-1,175	-4	-1,179	-276	-1,455
Available for sale investments							
Unrealized gains and losses arising during the year	0	0	0	4,731	4,731	20	4,751
Transferred to net income on disposal	0	0	0	-1,744	-1,744	-146	-1,890
Cash flow hedges	0	0	0	1	1	0	1
Miscellaneous	0	246	0	0	246	111	357
Total income and expense recognized directly in shareholders' equity	0	246	-1,175	2,984	2,055	-291	1,764
Net income	0	7,021	0	0	7,021	1,289	8,310
Total recognized income and expense for the year	0	7,267	-1,175	2,984	9,076	998	10,074
Paid-in capital	129	0	0	0	129	0	129
Treasury shares	0	910	0	0	910	0	910
Transactions between equity holders	3,653	-2,316	-3	356	1,690	-1,552	138
Dividends paid	0	-811	0	0	-811	-652	-1,463
Balance as of 31.12.2006	25,398	13,629	-2,210	13,664	50,481	6,409	56,890

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## Risk capital breakdown (b/min., group diversified, EUR bn)



1) 2005 figures adjusted as coverage of risk capital model has been extended

## Shareholders' share in net off balance sheet reserves (EUR bn)

	2005	2006	Δ 05/06
<b>Off B/S revaluation reserves for investments</b>			
- Real estate (third party use, own use)	5.2	5.6	0.4
- Associated enterprises/joint venture	0.04	0.04	0.00
<b>- Total</b>	<b>5.2</b>	<b>5.6</b>	<b>0.4</b>
<i>Breakdown of revaluation reserves</i>			
- Policyholders' share	1.7	2.0	0.3
- Minorities	0.5	0.3	-0.2
- Deferred taxes	1.2	1.2	0.0
<b>- Shareholders' share</b>	<b>1.8</b>	<b>2.1</b>	<b>0.3</b>
<b>Pension deficit</b>	<b>-3.3</b>	<b>-2.6</b>	<b>0.7</b>
<i>Breakdown of pension deficit</i>			
- Policyholders' share	-0.3	-0.2	0.1
- Minorities	-	-	-
- Deferred taxes	-1.1	-0.9	0.2
<b>- Shareholders' share</b>	<b>-1.9</b>	<b>-1.5</b>	<b>0.4</b>
<b>Net off B/S revaluation reserves shareholders' share</b>	<b>-0.1</b>	<b>0.6</b>	<b>0.7</b>

## Group asset allocation<sup>1</sup>: breakdown per segment (EUR bn)

		P/C		L/H		Banking		Asset Mgmt.		Corporate		Consolid.		Group	
		4Q 05	4Q 06	4Q 05	4Q 06	4Q 05	4Q 06	4Q 05	4Q 06	4Q 05	4Q 06	4Q 05	4Q 06	4Q 05	4Q 06
<b>Balance sheet items</b>															
Investments	Equities <sup>1</sup>	17.5	19.1	33.0	42.2	3.7	3.7	0.1	0.1	4.9	9.5	0.0	0.0	59.2	74.7
	Debt sec.	53.8	52.3	140.6	138.8	12.6	13.1	0.7	0.6	6.8	8.0	0.0	0.0	214.6	212.9
	Other <sup>2</sup>	8.7	7.9	6.6	6.8	0.9	0.8	0.0	0.0	0.1	0.1	-5.2	-5.0	11.1	10.6
	Sum	80.1	79.4	180.2	187.8	17.2	17.6	0.8	0.8	11.8	17.7	-5.2	-5.0	285.0	298.1
Loans and advances	Debt sec.	15.9	16.8	84.1	85.8	249.2	313.7	0.5	0.4	2.2	3.0	-15.0	-11.4	336.8	408.3
<b>Investments &amp; loans</b>		<b>96.0</b>	<b>96.2</b>	<b>264.3</b>	<b>273.6</b>	<b>266.4</b>	<b>331.3</b>	<b>1.3</b>	<b>1.1</b>	<b>14.0</b>	<b>20.6</b>	<b>-20.2</b>	<b>-16.4</b>	<b>621.8</b>	<b>706.4</b>
Fin. assets and liab. designated at fair value <sup>3</sup>		1.6	2.1	9.4	9.9	1.7	5.0	1.0	0.9	0.0	0.1	0.0	-0.1	13.7	18.0
Fin. assets and liab. held for trading <sup>3</sup>		0.5	1.7	-2.4	-4.1	82.2	62.3	0.0	0.0	-0.5	-0.7	0.0	0.1	79.8	59.2
<b>Group assets</b>		<b>98.1</b>	<b>99.9</b>	<b>271.3</b>	<b>279.3</b>	<b>350.3</b>	<b>398.6</b>	<b>2.3</b>	<b>2.1</b>	<b>13.5</b>	<b>20.1</b>	<b>-20.2</b>	<b>-16.5</b>	<b>715.3</b>	<b>783.6</b>
<i>Equities AFS</i>		17.0	17.9	32.3	39.6	3.1	3.1	0.1	0.1	4.6	9.1	0.0	0.0	57.1	69.8
<i>Equities assoc. ent. / joint ven.</i>		0.5	1.2	0.7	2.6	0.6	0.6	0.0	0.0	0.3	0.5	0.0	0.0	2.1	4.9
Equities		17.5	19.1	33.0	42.2	3.7	3.7	0.1	0.1	4.9	9.5	0.0	0.0	59.2	74.7
<i>Affiliated ent.</i>		7.5	9.5	3.1	2.8	0.1	0.2	0.0	0.0	76.3	79.0	-87.0	-91.5	0.0	0.0
Investments & loans incl. aff. ent.		87.6	88.8	183.4	190.6	17.3	17.8	0.8	0.8	88.1	96.7	-92.2	-96.5	285.0	298.1
<i>Real estate</i>		2.8	2.6	5.8	6.1	0.9	0.8	0.0	0.0	0.1	0.1	0.0	0.0	9.6	9.6
<i>Funds under reins. contr. assumed</i>		6.0	5.3	0.8	0.7	0.0	0.0	0.0	0.0	0.0	0.0	-5.2	-5.0	1.6	1.0
Other		8.7	7.9	6.6	6.8	0.9	0.8	0.0	0.0	0.1	0.1	-5.2	-5.0	11.1	10.6

1) Equities incl. associated enterprises/ joint ventures, excl. affiliated enterprises

2) Other incl. real estate held for investment and funds held by others under reinsurance contracts assumed

3) Net of liabilities



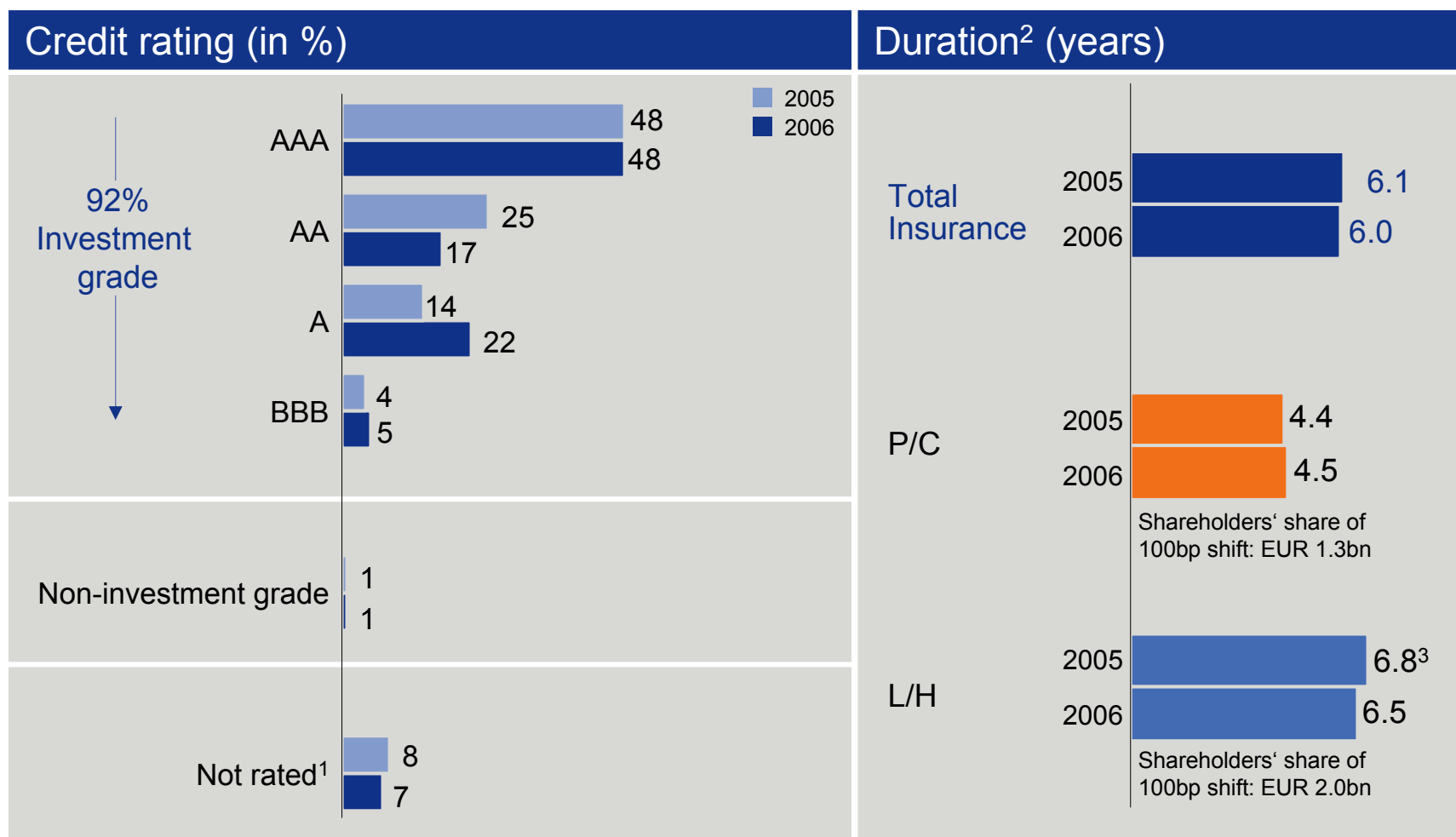
## Average AuM P/C and L/H<sup>1</sup>: basis for yield calculation (EUR bn)

Balance sheet items		P/C			L/H		
		31.12.2005	31.12.2006	Avg.	31.12.2005	31.12.2006	Avg.
Investments	Equities <sup>1</sup>	17.5	19.1	18.3	33.0	42.2	37.6
	Debt sec.	53.8	52.3	53.1	140.6	138.8	139.7
	Other <sup>2</sup>	8.7	7.9	8.4	6.6	6.8	6.7
	Sum	80.1	79.4	79.7	180.2	187.8	184.0
Loans and advances	Debt sec.	15.9	16.8	16.3	84.1	85.8	84.9
<b>Investments &amp; loans</b>		<b>96.0</b>	<b>96.2</b>	<b>96.1</b>	<b>264.3</b>	<b>273.6</b>	<b>268.9</b>
<i>Equities AFS</i>		17.0	17.9	17.4	32.3	39.6	36.0
<i>Equities assoc. ent. / joint ven.</i>		0.5	1.2	0.9	0.7	2.6	1.6
Equities		17.5	19.1	18.3	33.0	42.2	37.6
<i>Affiliated ent.</i>		7.5	9.5	8.5	3.1	2.8	3.0
Investments & loans incl. aff. ent.		87.6	88.8	88.2	183.4	190.6	187.0
<i>Real estate</i>		2.8	2.6	2.7	5.8	6.1	5.9
<i>Funds under reins. contr. assumed</i>		6.0	5.3	5.7	0.8	0.7	0.8
Other		8.7	7.9	8.4	6.6	6.8	6.7

1) Equities incl. associated enterprises/ joint ventures, excl. affiliated enterprises

2) Other incl. real estate held for investment and funds held by others under reinsurance contracts assumed

# Insurance fixed-income portfolio

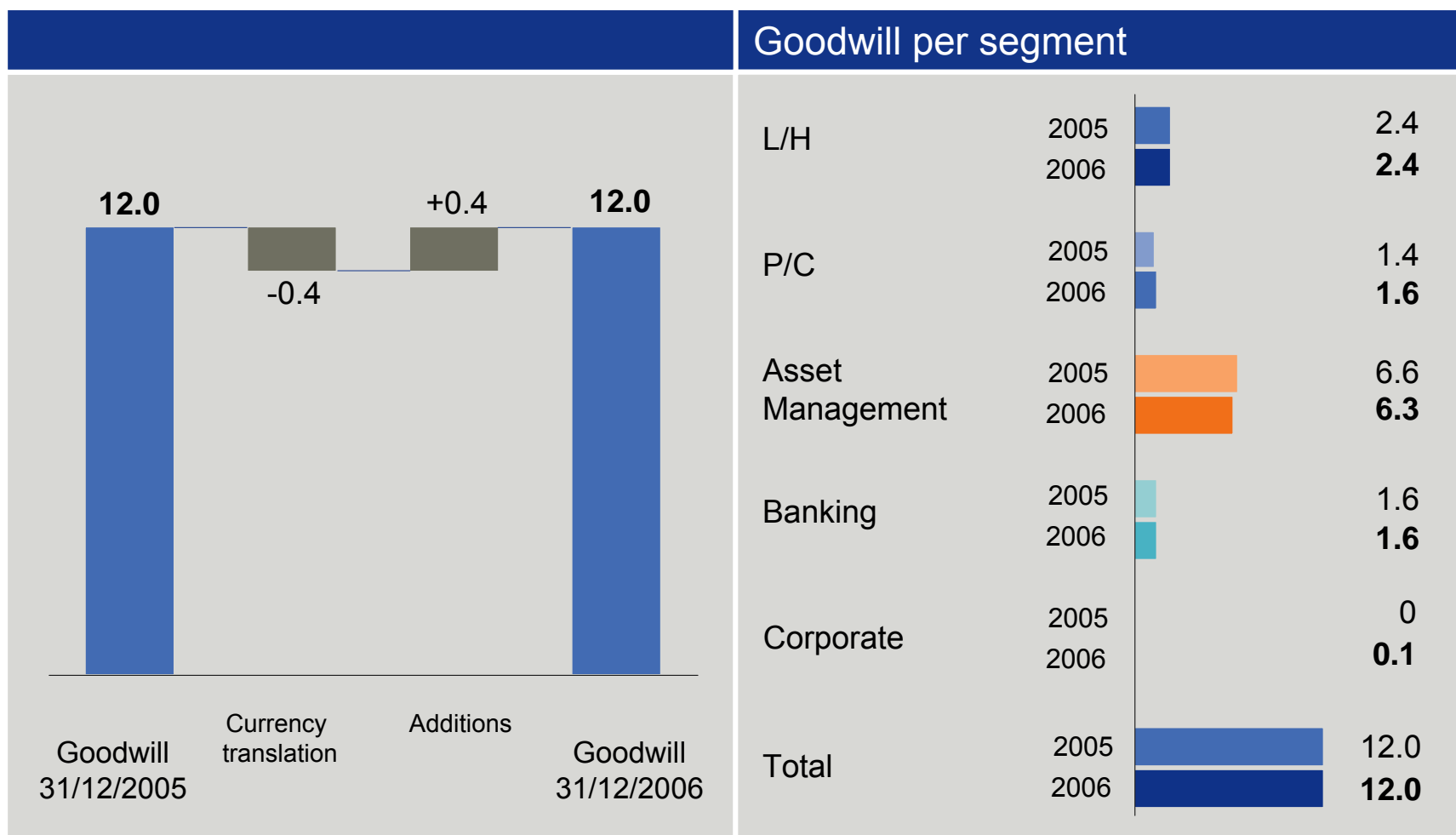


1) Investments for which no individual rating information is available. The majority of the not rated debt security investments consists of asset/mortgage-backed securities (e.g. Pfandbriefe) and loans to banks/customers

2) Includes only duration for "available for sale" investments; definition: duration is a measure of the average (cash-weighted) term-to-maturity of bonds

3) Duration in L/H segment impacted by reclassification of "available-for-sale" investments into "loans and receivables" compared to duration reported in 2004

# Goodwill (EUR bn)



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Paul Achleitner, Member of the Board

# FIT for Value Generation

Analysts' conference  
February 2007

Allianz 

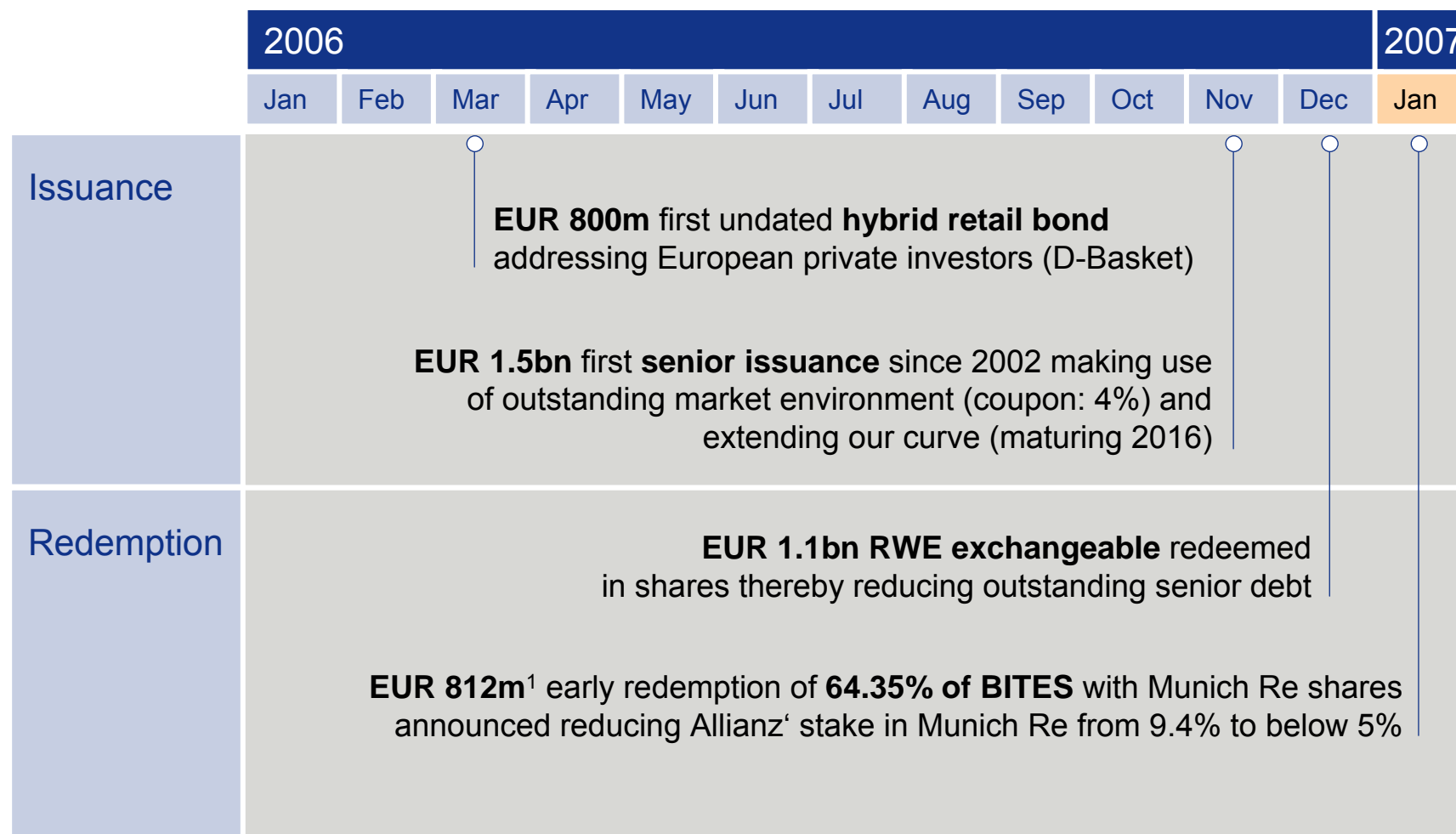
## FIT for Value Generation

**F**inancing

**I**nvestments

**T**ransactions

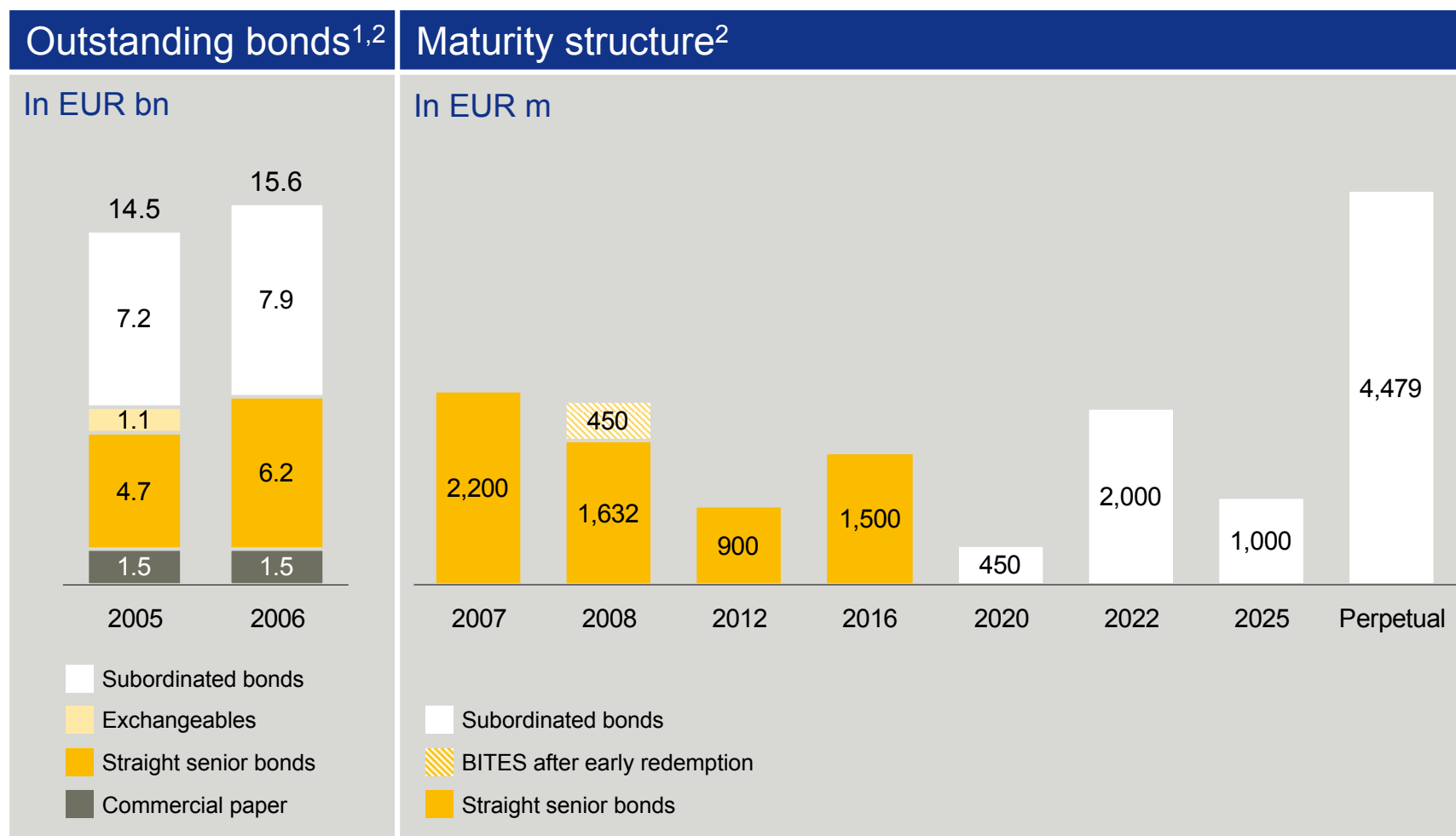
## Financing highlights 2006



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1) Nominal value at issue

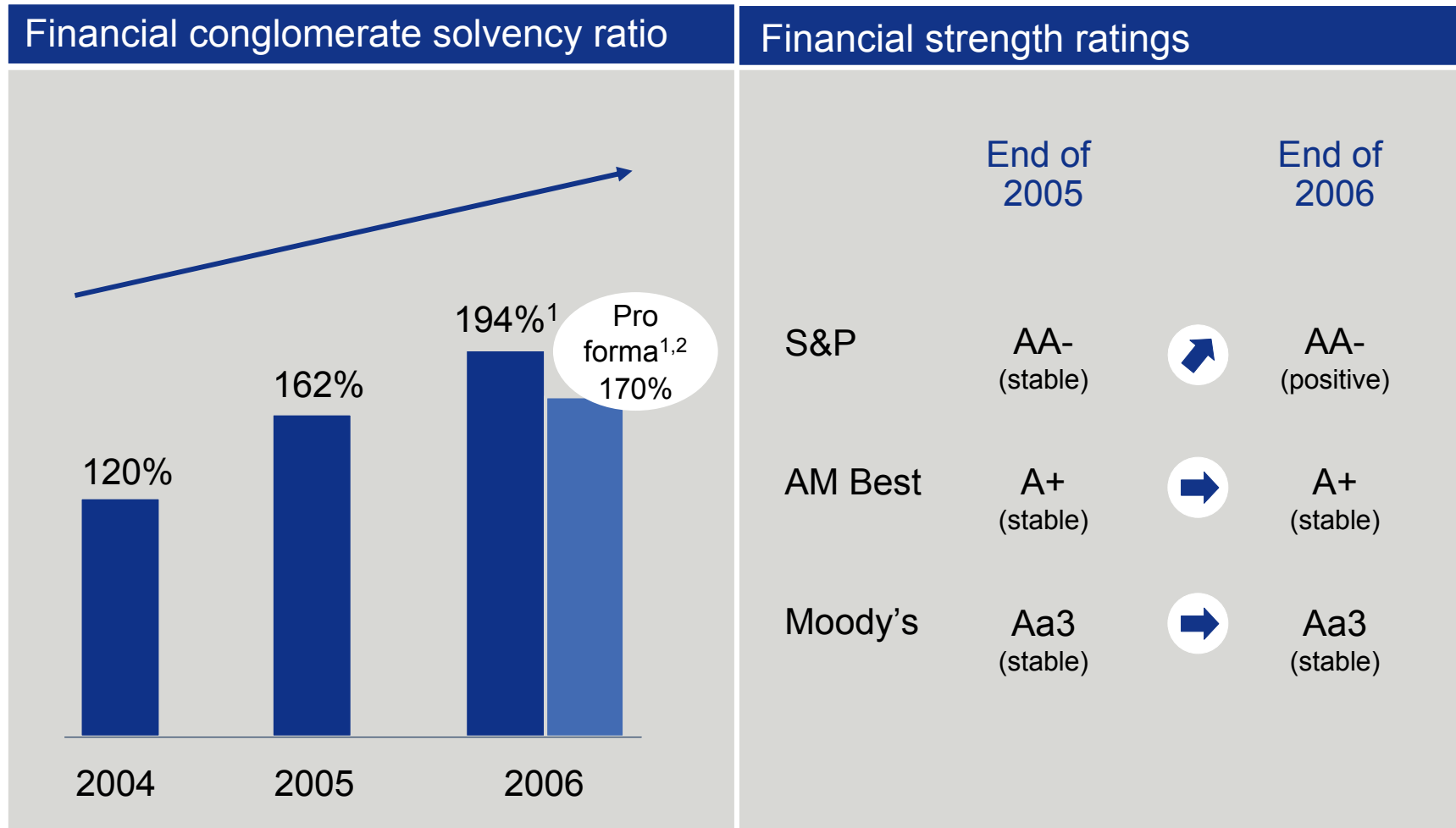
## Balanced maturity structure of issued bonds



1) Group excluding BITES and bank subsidiaries; nominal value

2) Group excluding bank subsidiaries; nominal value

## Further enhanced solvency ratio and ratings



1) Preliminary calculation

2) Pro forma after AGF/Allianz Leben transaction, assuming 100% acceptance rate



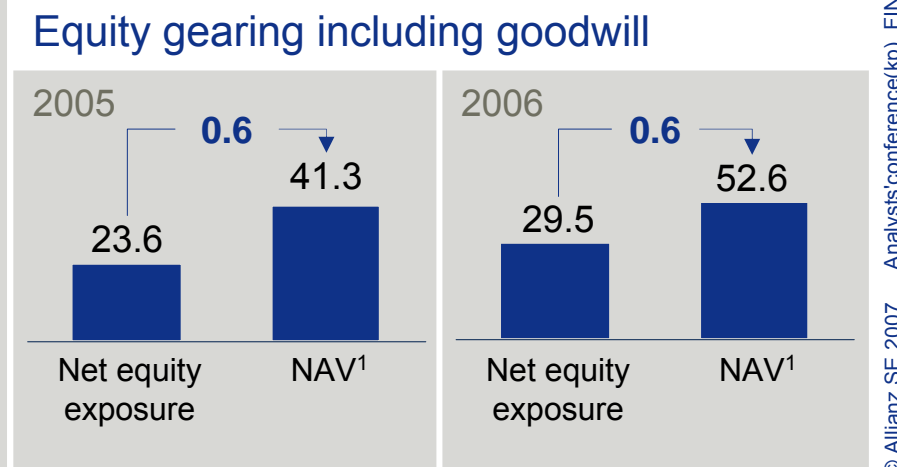
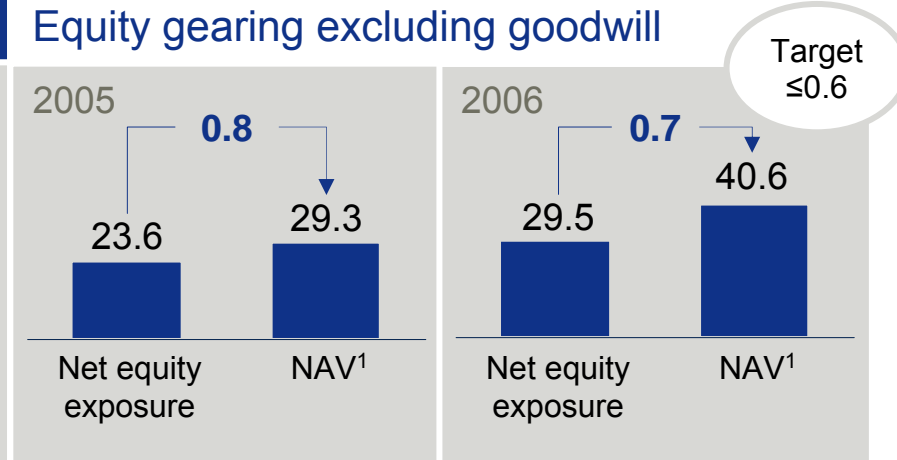
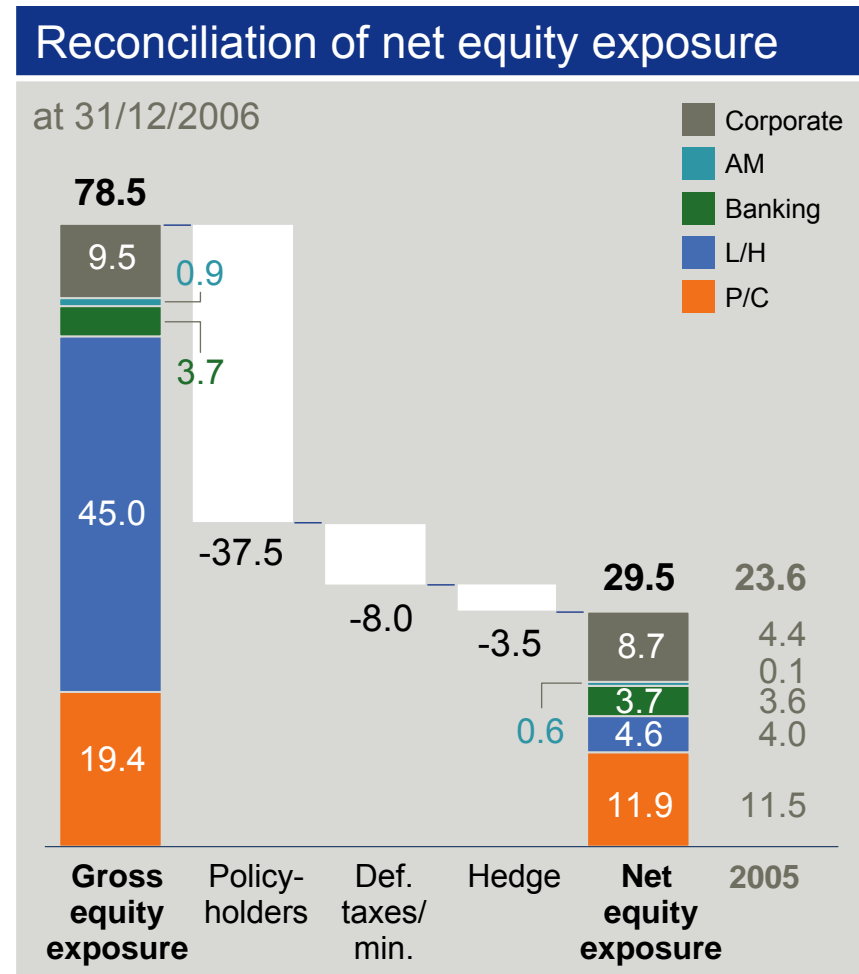
## FIT for Value Generation

**F**inancing

**I**nvestments

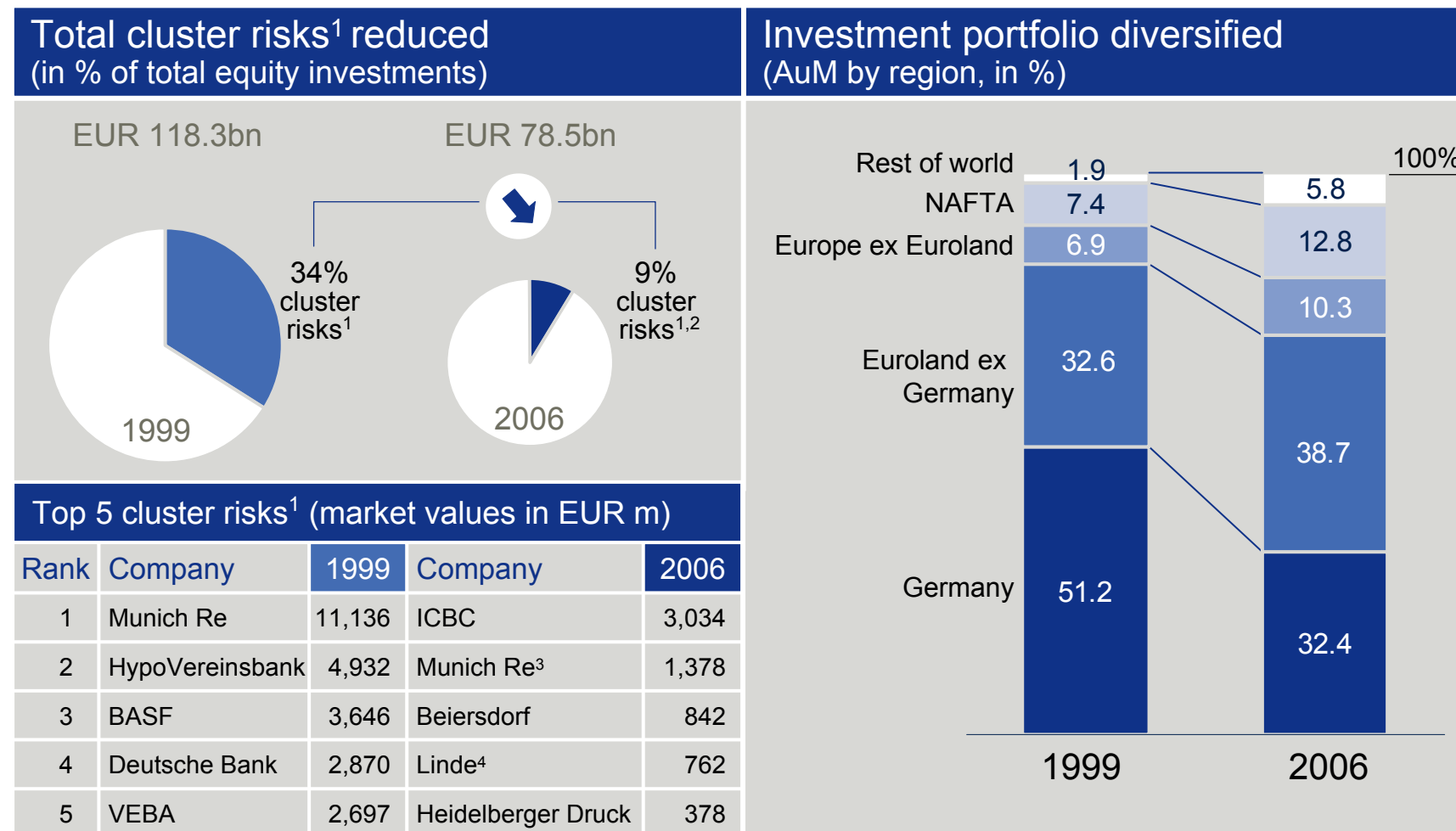
**T**ransactions

# Continuing reduction of equity gearing (EUR bn)



1) Shareholders' equity + shareholders' share of off-balance sheet reserves

## Enhanced investment portfolio



1) Based on all non-strategic and non real-estate stakes with market value ≥ EUR 50m and stake ≥ 5% as of 31/12/1999 and 31/12/2006 plus Munich Re (stake ~4.9% after partial early redemption of BITES in March 2007) and ICBC (stake 1.9%)  
 2) Excluding BITES and including partial disposal of Karstadt in January 2007  
 3) After partial early redemption of BITES in March  
 4) Economic exposure as of 19/2/2007

## Our traditional approach: Value creation through value investing

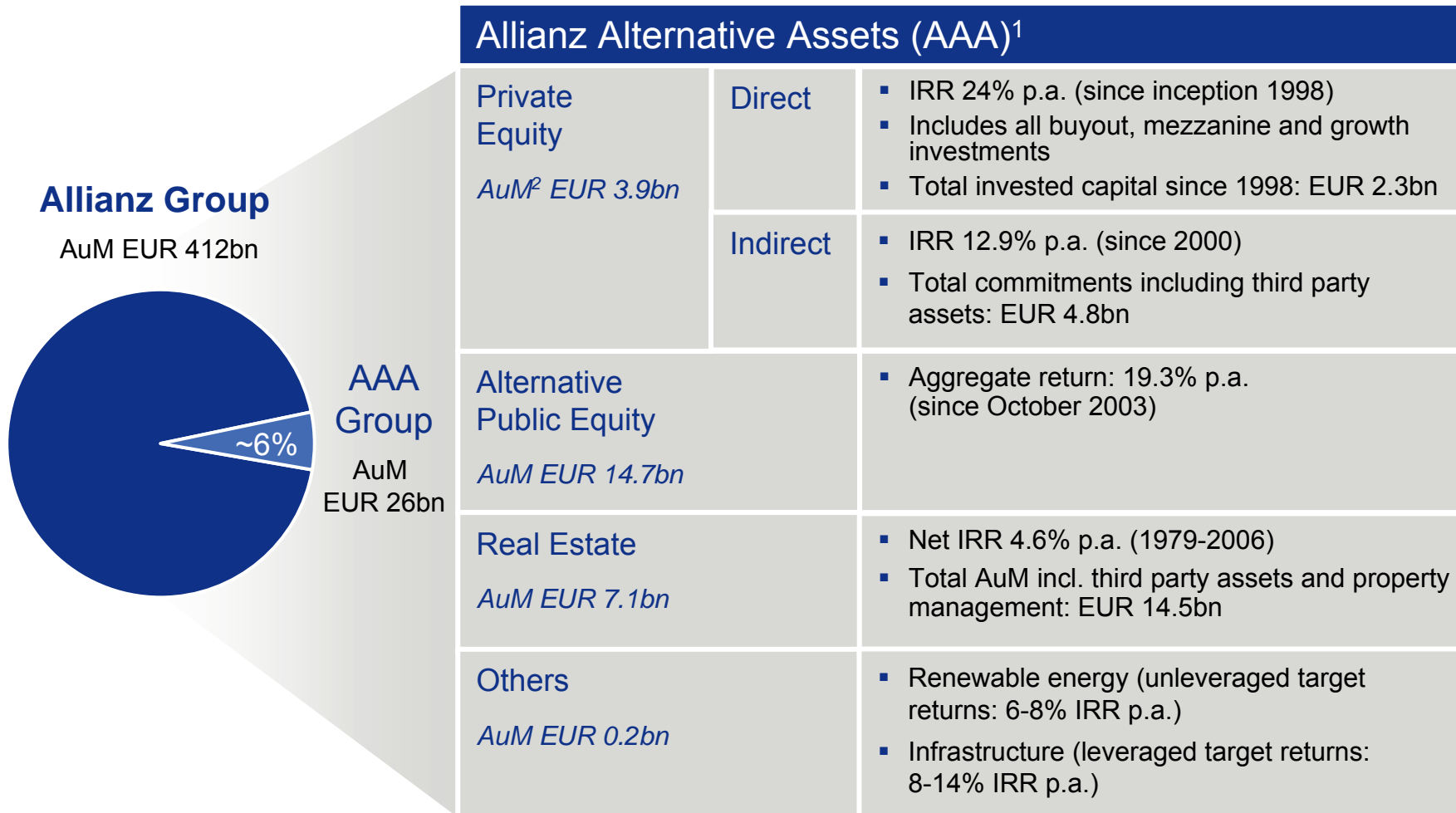
### Total return of Allianz' industrial holdings portfolio<sup>1</sup>

Total return p.a.	Allianz' industrial holdings	Outperformance vs. DAX	Outperformance vs. MSCI Europe	Ø invested capital [EUR]
10 Y (1997-2006)	14.0%	5.4%	3.9%	12.7bn
5 Y (2002-2006)	13.0%	8.0%	5.4%	10.5bn
3 Y (2004-2006)	26.4%	7.9%	7.2%	8.0bn

- Allianz has been rewarded for its conscious risk taking in selected participations
- Transformation to a broadly diversified portfolio is nearly complete
- Remaining participations are conscious overweights in the Group's overall portfolio

1) Adjusted for changes in the composition of the portfolio

# Our new approach: Allianz Alternative Assets (AAA) Holding established



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1) Performance as of 31/12/2006

2) Comprises the carrying value of direct investments and commitments in indirect private equity




## FIT for Value Generation

**F**inancing

**I**nvestments

**T**ransactions

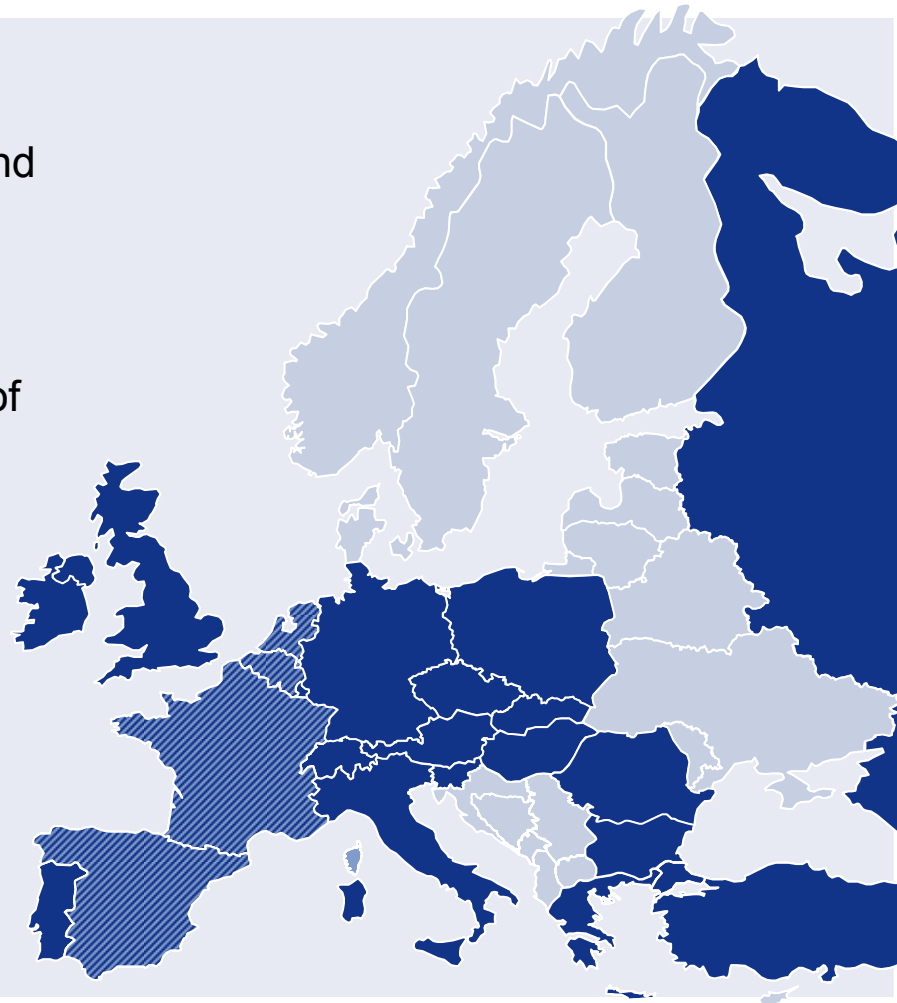
## Consistent optimization of corporate structure

	Company	Deal status	Current ownership	Investment volume (EUR bn)	Acquired net income 2006 (EUR m)
Buyout of public minorities	RAS		100%	5.9	446 <sup>1</sup>
	AGF	active	59%	9.8 <sup>2</sup>	702 <sup>3</sup>
	Allianz Leben	active	91%	0.7 <sup>2</sup>	35 <sup>3</sup>
Gaining operational control	Allianz Taiwan	active	50%	0.05	5 <sup>3</sup>
	ROSNO (Russia)	active	47%	Not disclosed	9 <sup>4</sup>
Add on acquisitions	Commerce Assurance (Malaysia)	active	0%	0.1	5 <sup>5</sup>
	Home & Legacy (UK)		100%	Not disclosed	4 <sup>6</sup>
	Premierline Direct (UK)		100%	Not disclosed	n.m. <sup>7</sup>

- 1) Partly already included in 2006 Allianz consolidated net income
- 2) Assuming 100% acceptance rate of tender offer
- 3) Respective minorities in Allianz SE group accounts 2006
- 4) Estimate
- 5) Estimate based on 11/06 Malaysian GAAP management accounts
- 6) Full year 2006 net income before goodwill amortization
- 7) Platform in UK direct SME market

## AGF: Why?

- AGF is an important part of the group
- Inefficiencies in corporate governance and group programs exist
- No integration risk
- Prerequisite for fast(er) implementation of effective European structures
- Basis for more efficient capital usage and flows

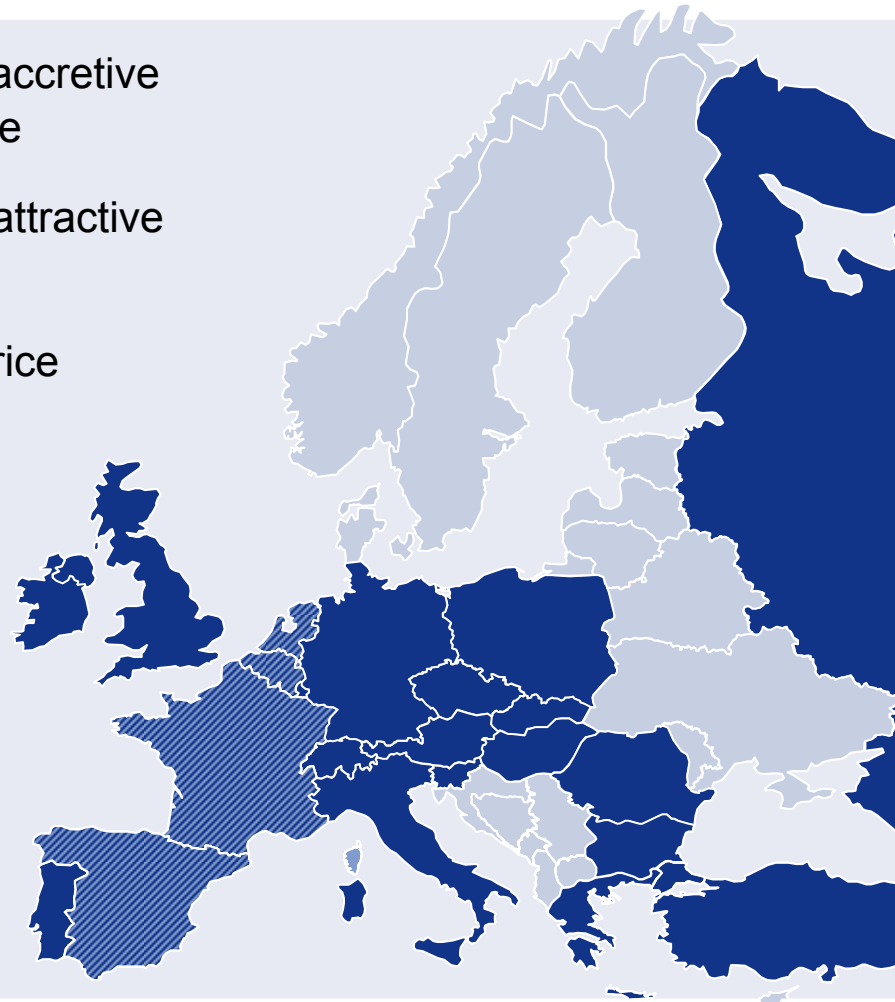


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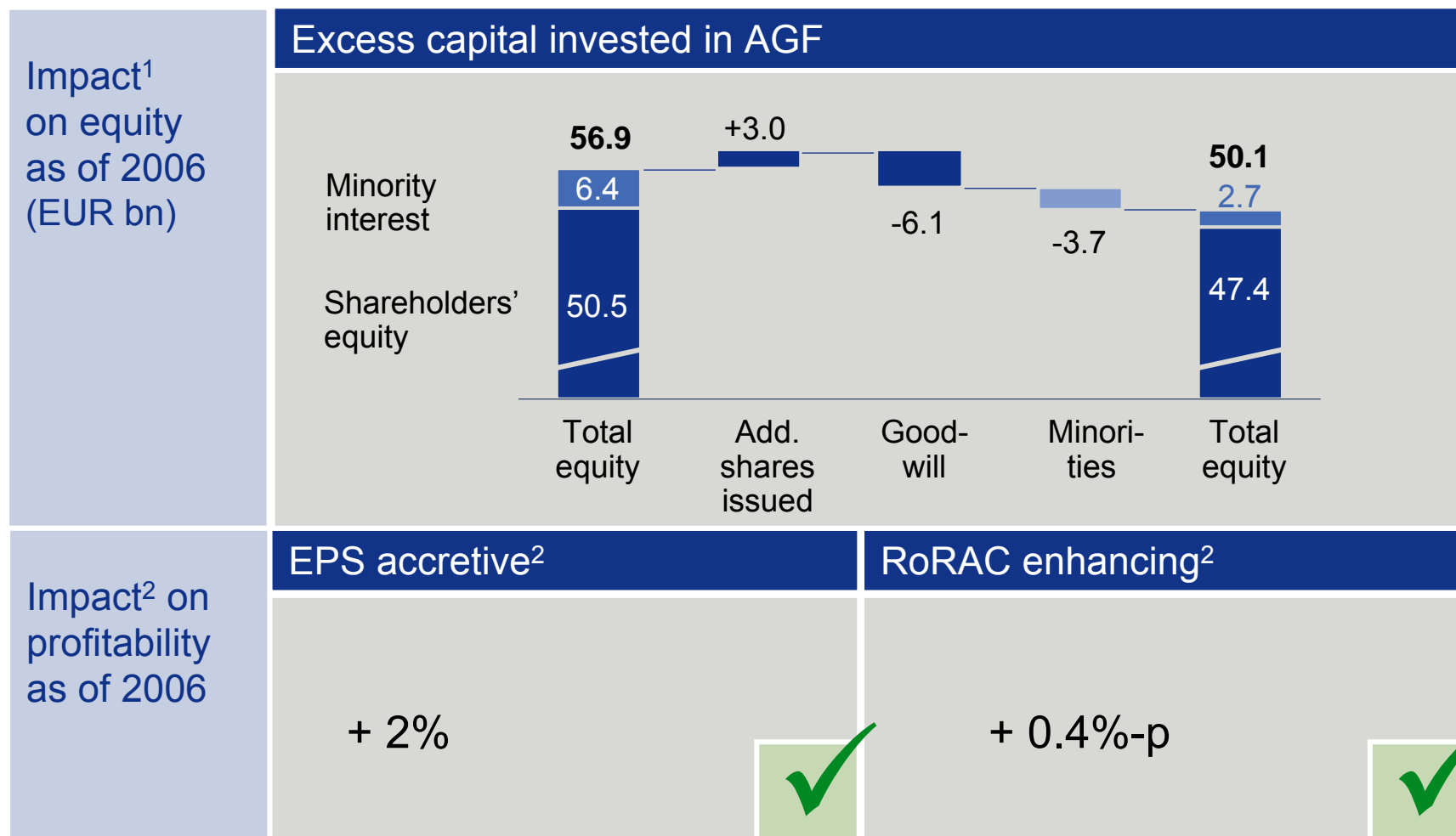


## AGF: Why now?

- Window of opportunity to combine EPS accretive transaction with acceptable take-out price
- High capital generation in Q4 allows for attractive financing structure
- Ongoing speculation kept driving AGF price (levels and volatility)
- Pending earnings and dividend announcements likely to have led to new round of speculation
- Fair premium offered on undisturbed AGF share price (no reward on speculation)



# AGF: Why now?

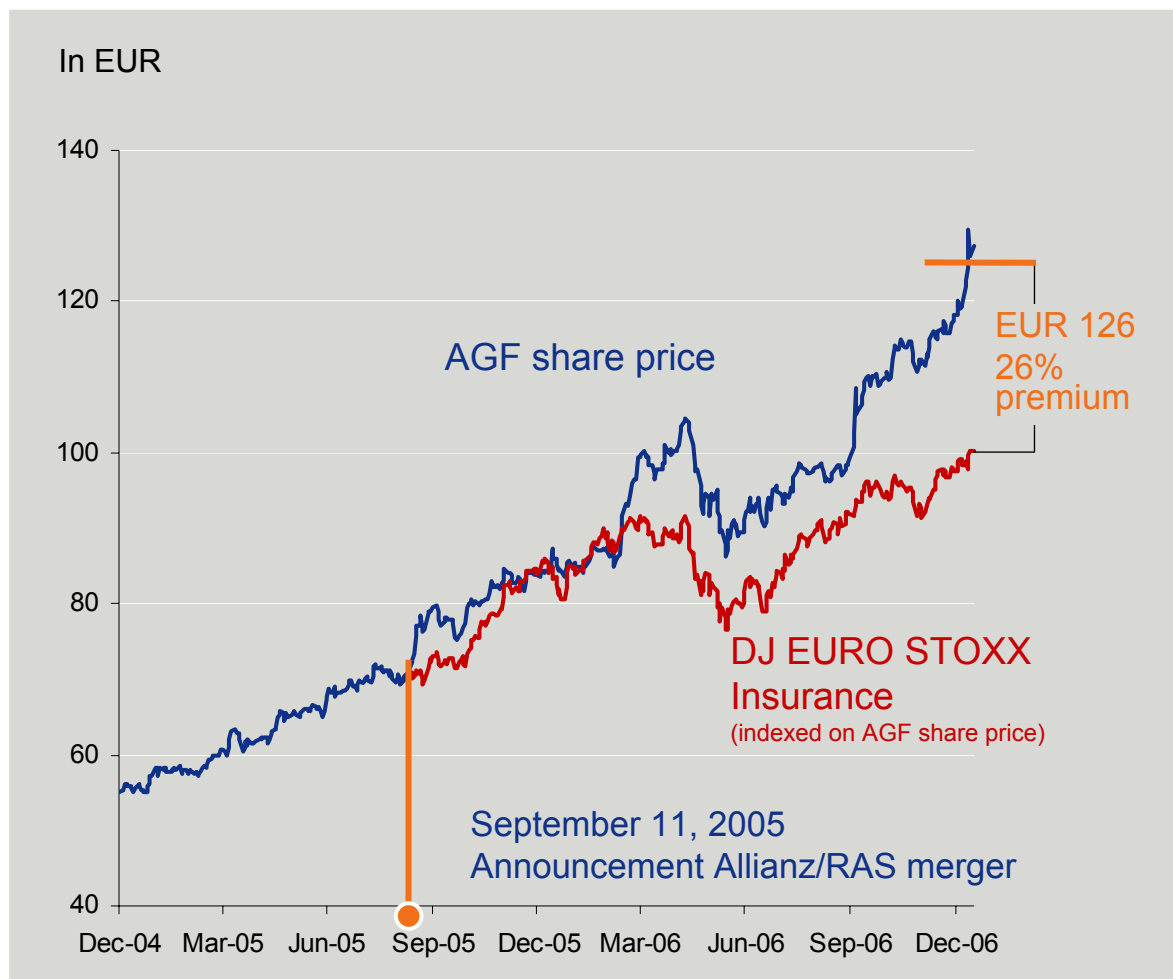


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1) Estimated pro forma impact AGF minority buyout assuming 100% tender offer acceptance

2) Estimated pro forma impact AGF minority buyout of 100% per 1.1.2006

# AGF: Why now?



- 26% premium on un-disturbed market value provides fair offer for both sides

## AGF: Why didn't we...

### ...buyback Allianz shares instead?

- EPS accretion of course higher but...
- We are a (strategic) management holding with operational and capital discipline (not a financial portfolio manager)
- Transaction is immediately value-creating (i.e.  $ROI > CoC$ ) with no integration risk

### ...wait until Allianz share price appreciates further?

- Limited impact given financing structure
- Key is relative outperformance
- Arbitrage strategies make strong relative outperformance unlikely

### ...wait for a (relative) decline in AGF price?

- Buying on short-term down movement unlikely to gain AGF and market support
- Found an acceptable price of undisturbed level without overly rewarding speculation

## Term sheet - AGF Tender offer

### Consideration

1 AGF share incl. 2006 dividend right



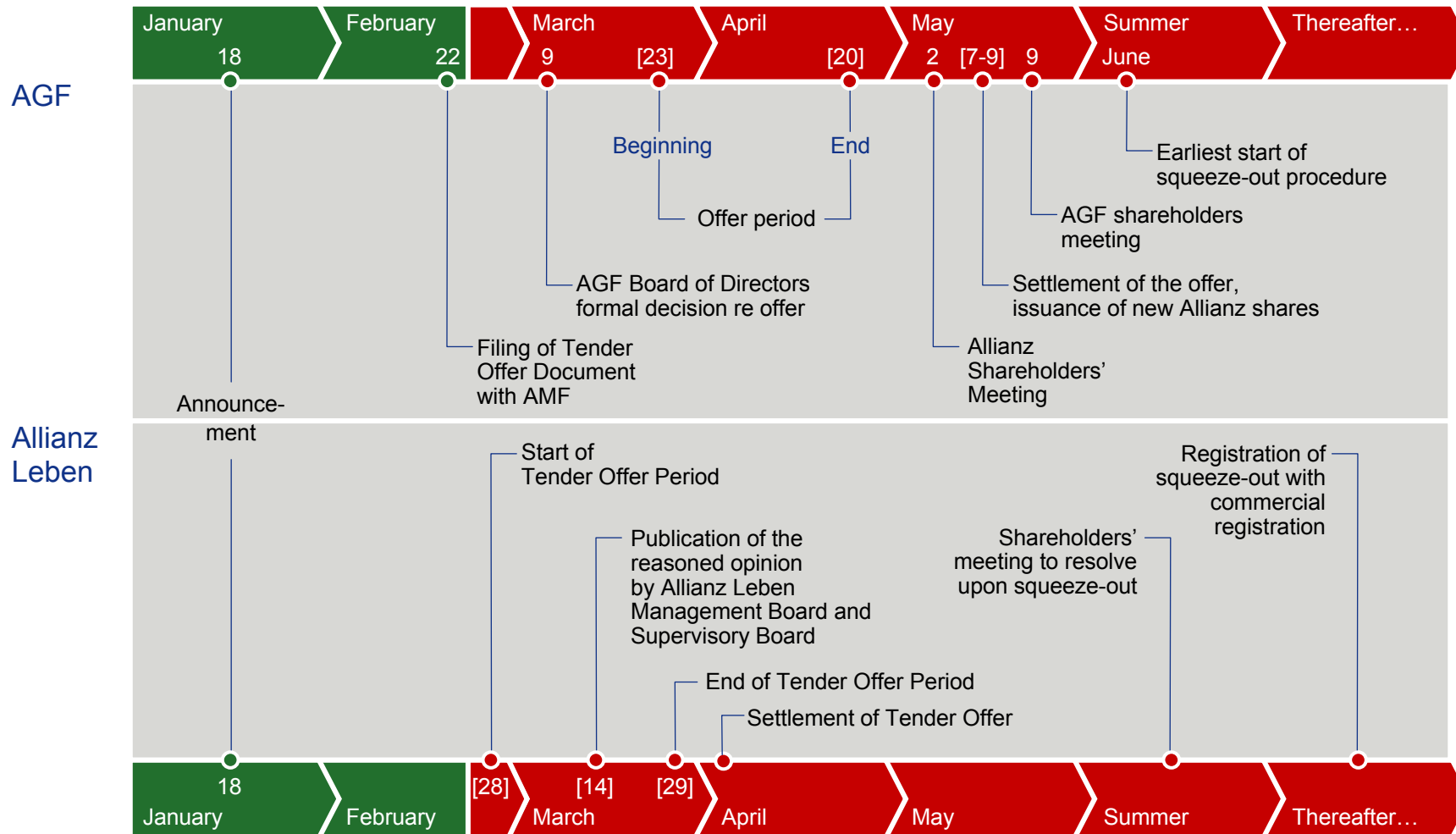
EUR 87.50 + 0.25 Allianz share + EUR 0.95

- EUR 0.95 increase (0.25 x EUR 3.80 Allianz dividend per share) due to the fact that Allianz shares distributed in the offer do not carry dividend rights for 2006
- Reduction of cash amount by the amount of any AGF dividend paid before settlement of the offer (unlikely)
- Targeted AGF shares (considering treasury shares + stock options): 77,838,468
- Maximum consideration: EUR 9.8bn

## Term sheet – Allianz Leben

Tender offer	<ul style="list-style-type: none"><li>▪ For 1 Allianz Leben share (including dividend right 2006) → EUR 750.00</li><li>▪ Tender offer period starting end of February 2007 and will last until end of March 2007</li></ul>
Squeeze out	<ul style="list-style-type: none"><li>▪ Consideration to be fixed according to the principles for the conduct of enterprise valuations of the Institute of Public Auditors in Germany (<i>Institut der Wirtschaftsprüfer in Deutschland</i>) (IDW S1)</li><li>▪ Squeeze-out may be resolved in a shareholders' meeting in summer 2007 and becomes effective thereafter with registration in the commercial register</li></ul>

# Illustrative time table – AGF and Allianz Leben Tender Offer



Dates in brackets "[...]" might be subject to change

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Michael Diekmann, CEO

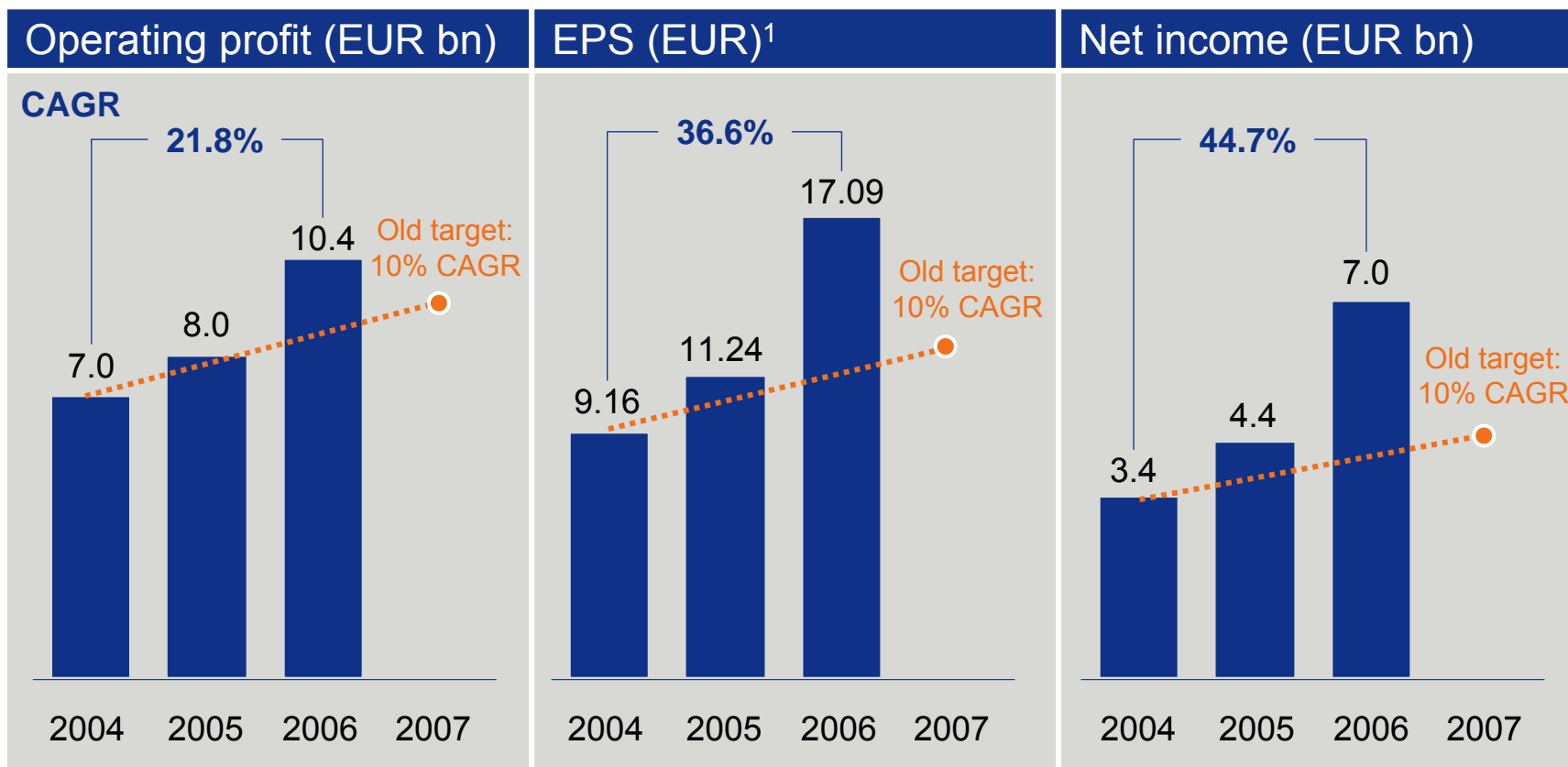
# On Track

Analysts' conference  
February 2007

Allianz 



## Our commitment in 2005 to you...

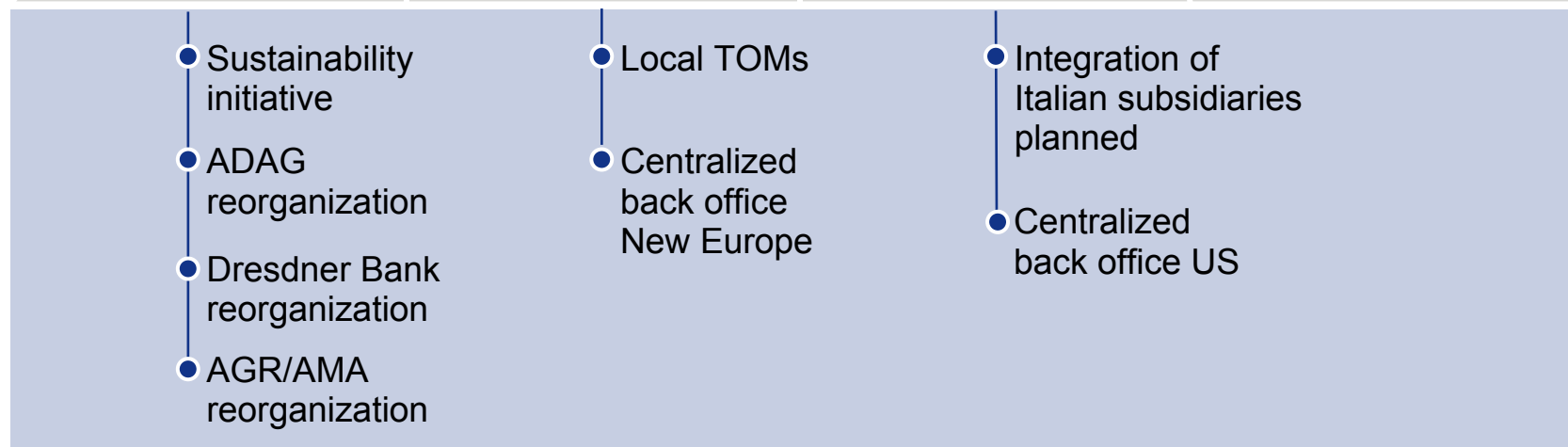


1) EPS before goodwill amortization. 2004 calculated on pro forma basis (goodwill amortization net of tax)

...and next?

# Ongoing optimization will continue to provide sustainable profit potential<sup>1</sup>

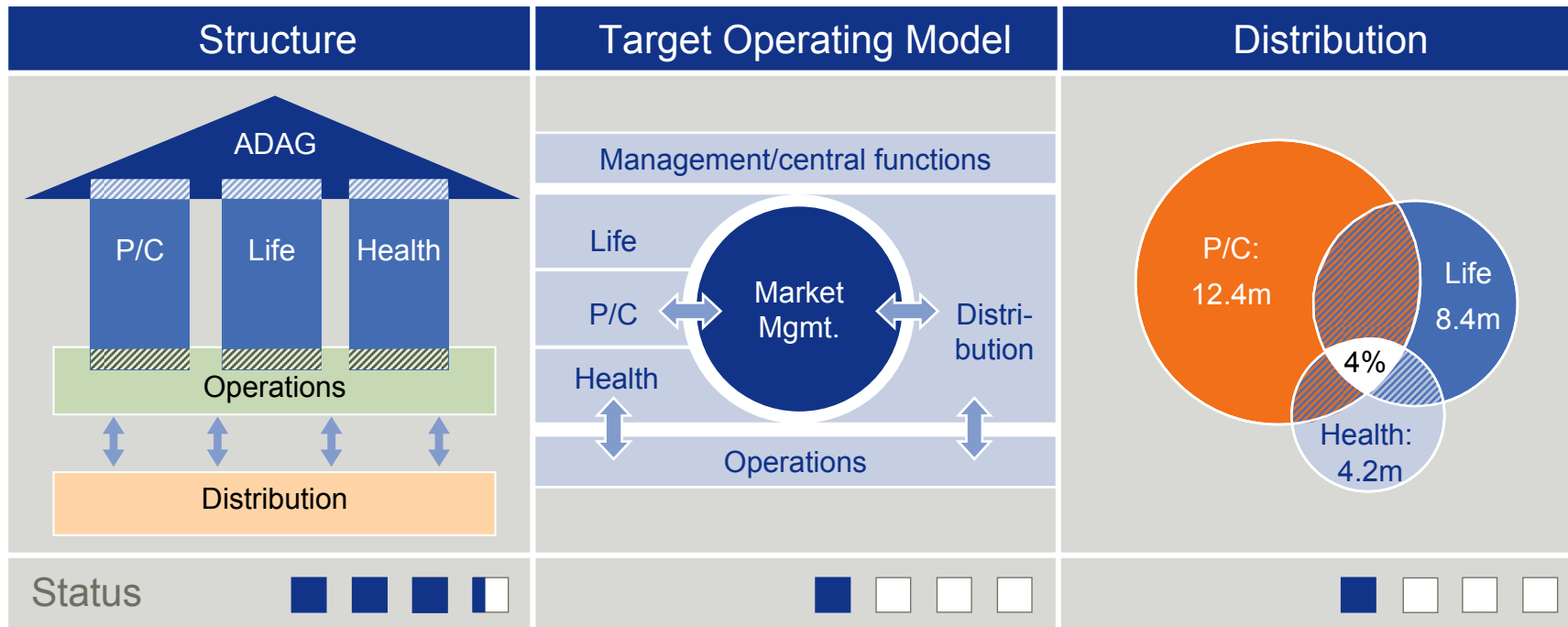
## Corporate Governance



1) Timeline refers to launch of activity

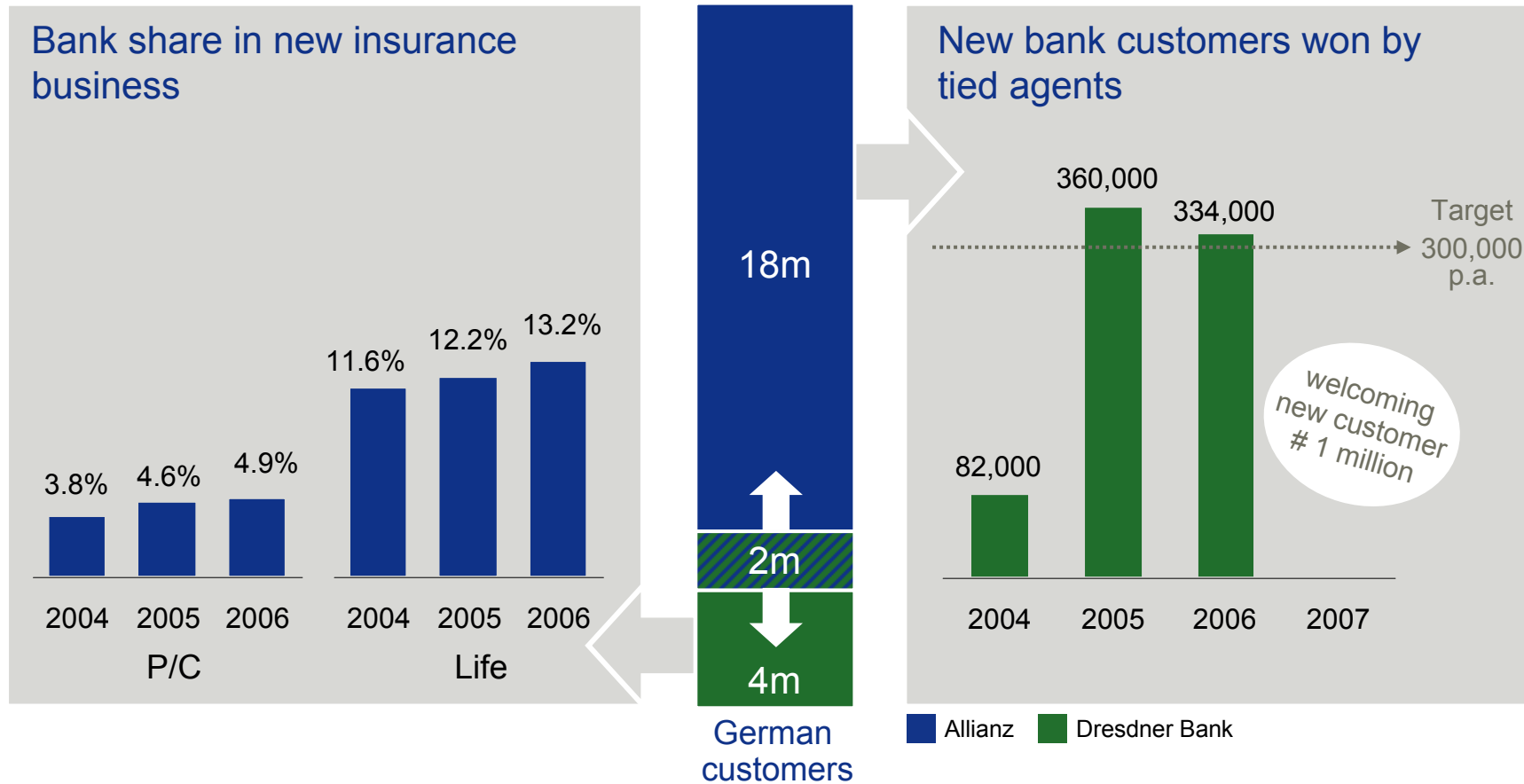
## Operations

# Optimization: ADAG reorganization on track



2006: Allianz Leben: Plus 25% new business written  
 German motor: Plus 1.6% private customers

# Optimization: addressing our cross-selling potential



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▶ Next step: roll out of “banking agencies” in Germany

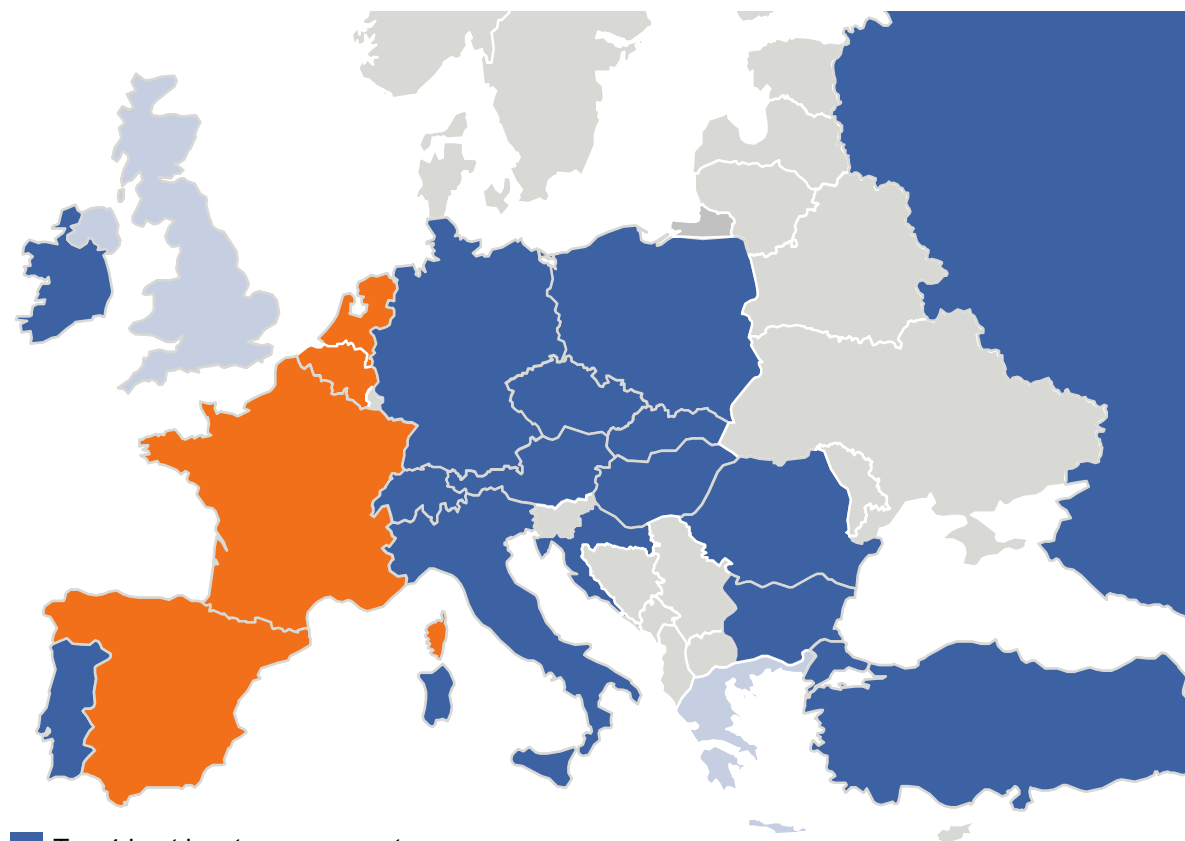
## Optimization: Allianz banking agencies – taking our tied agent distribution to the next level



- Pilot with 100 agencies in Germany
- Double branding
- Full-time banking specialist
- Self-service banking terminal
- Cash dispenser if applicable (depends on ATM presence in neighborhood)
- Turning fixed into variable costs

▶ Germany as field test for European distribution

## Optimization: AGF transaction – the right move



- Top 4 in at least one segment
- Top 7 in at least one segment
- Small/no presence
- Direct/indirect AGF presence

### Core markets

- France
- Spain
- Netherlands
- Belgium

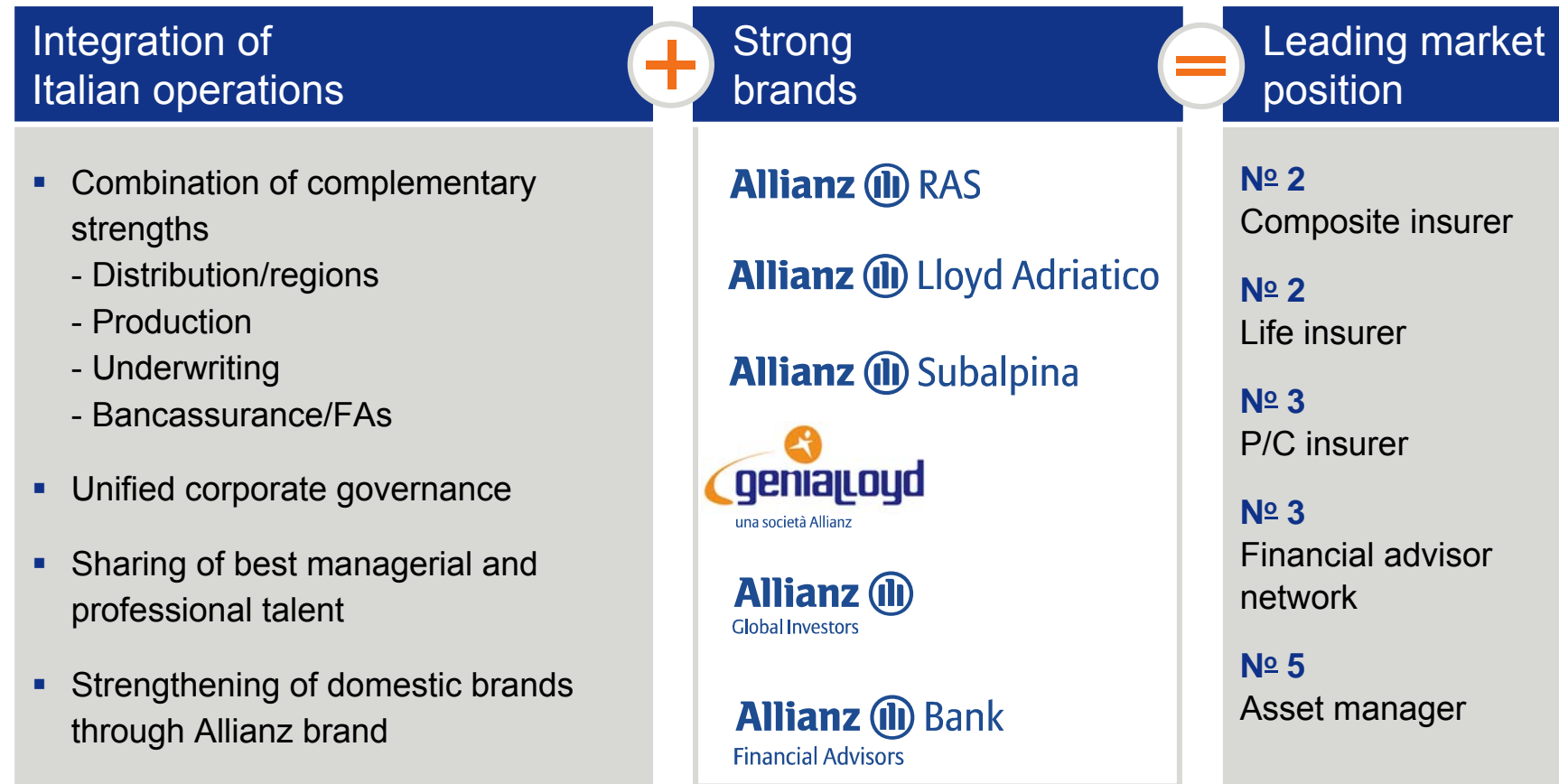
### Specialty lines

- Mondial
- Euler Hermes

### Growth markets

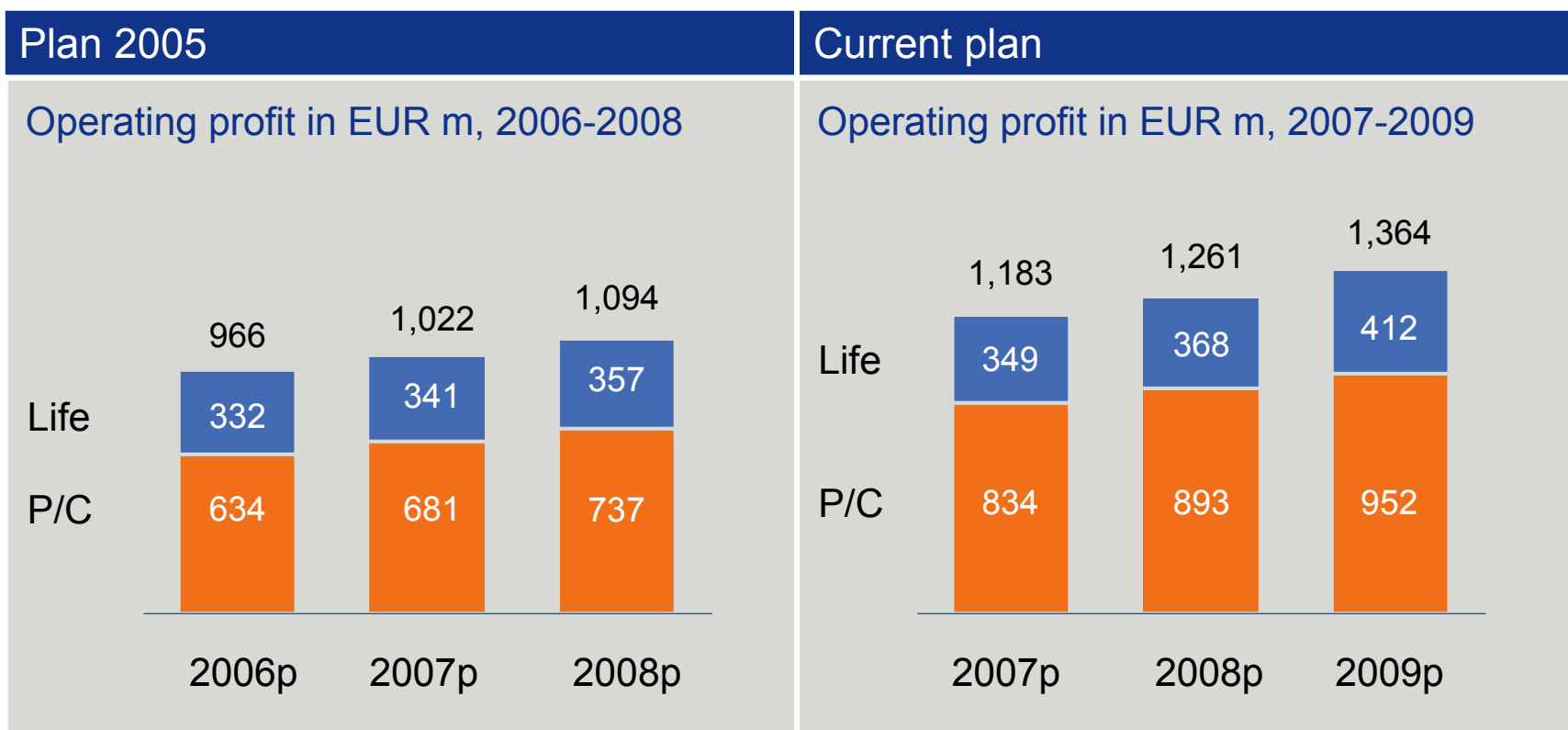
- Latin America
- Africa
- Middle East

## Optimization: combining forces in Italy



▶ Striving for benchmark performance in every area

## Optimization: ambition level for Italian operations substantially increased



Improvement driver:  
**Sustainability**

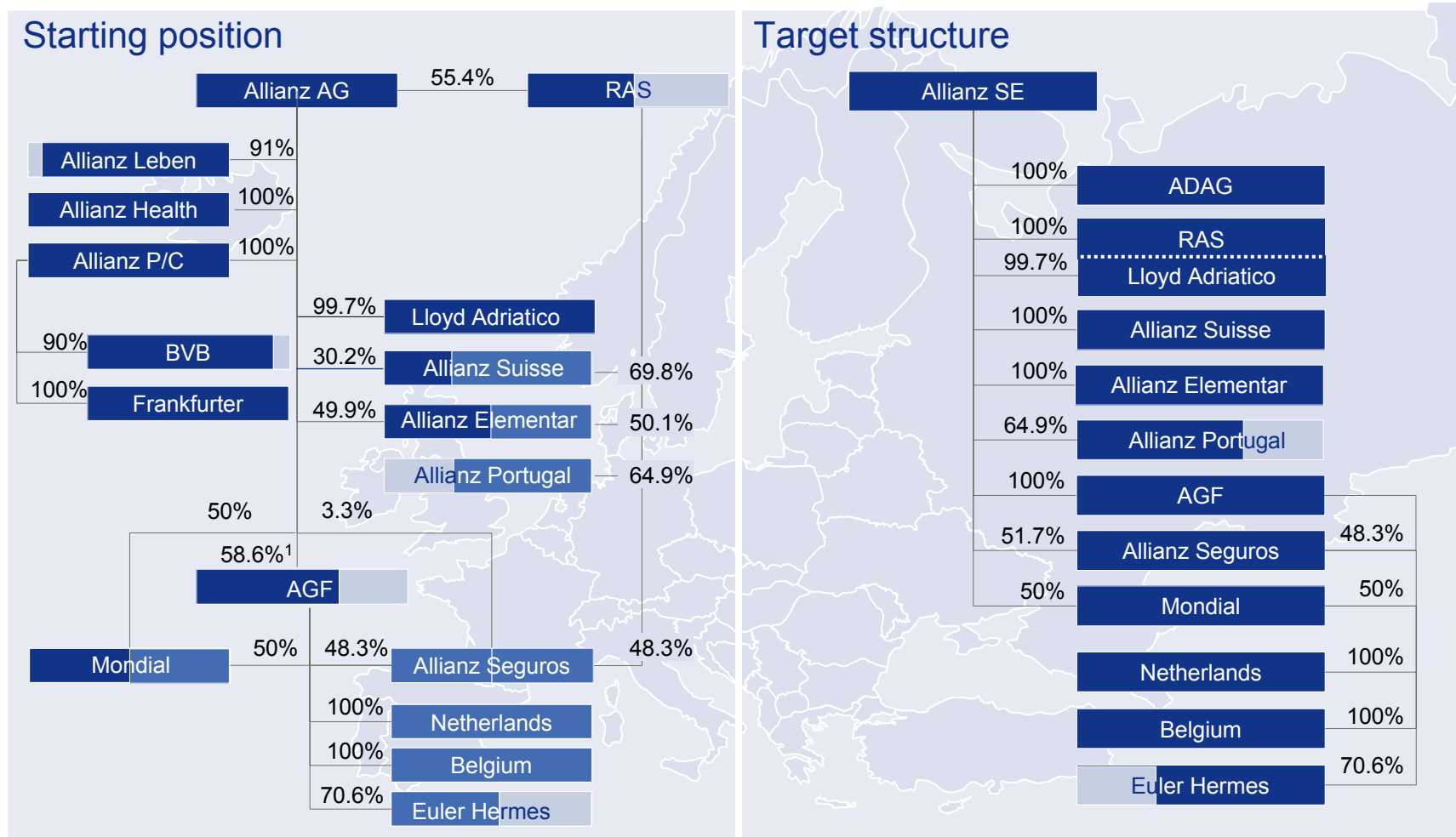
Improvement drivers:  
**Sustainability + integration**

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Source: internal plans



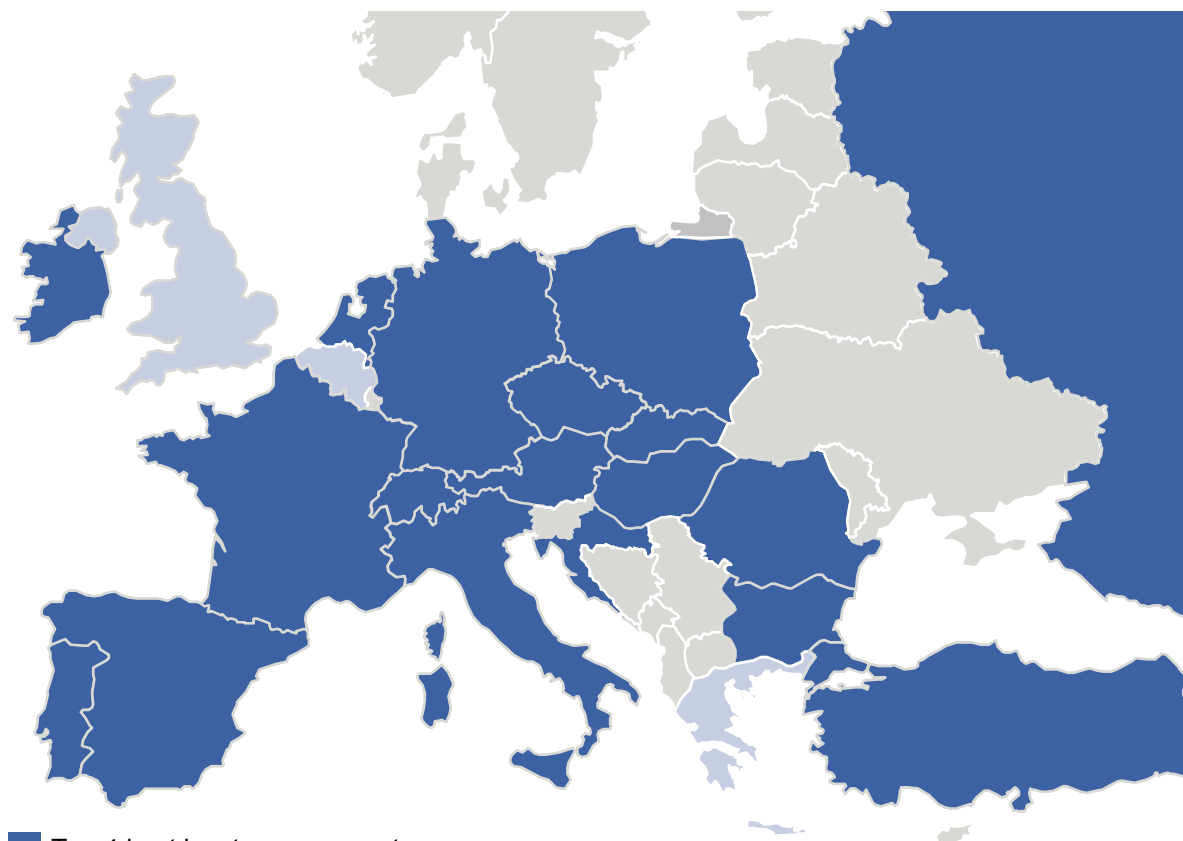
# Optimization: significant simplification of Group structure



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1) Fully diluted including stock options and treasury shares

# Our vision: pre-eminent financial services provider in Europe...



- Top 4 in at least one segment
- Top 7 in at least one segment
- Small/no presence

### Strong

- Core markets
- Growth markets

### Integrated

- Distribution
- Products

### Efficient

- Scale
- TOM<sup>1</sup>

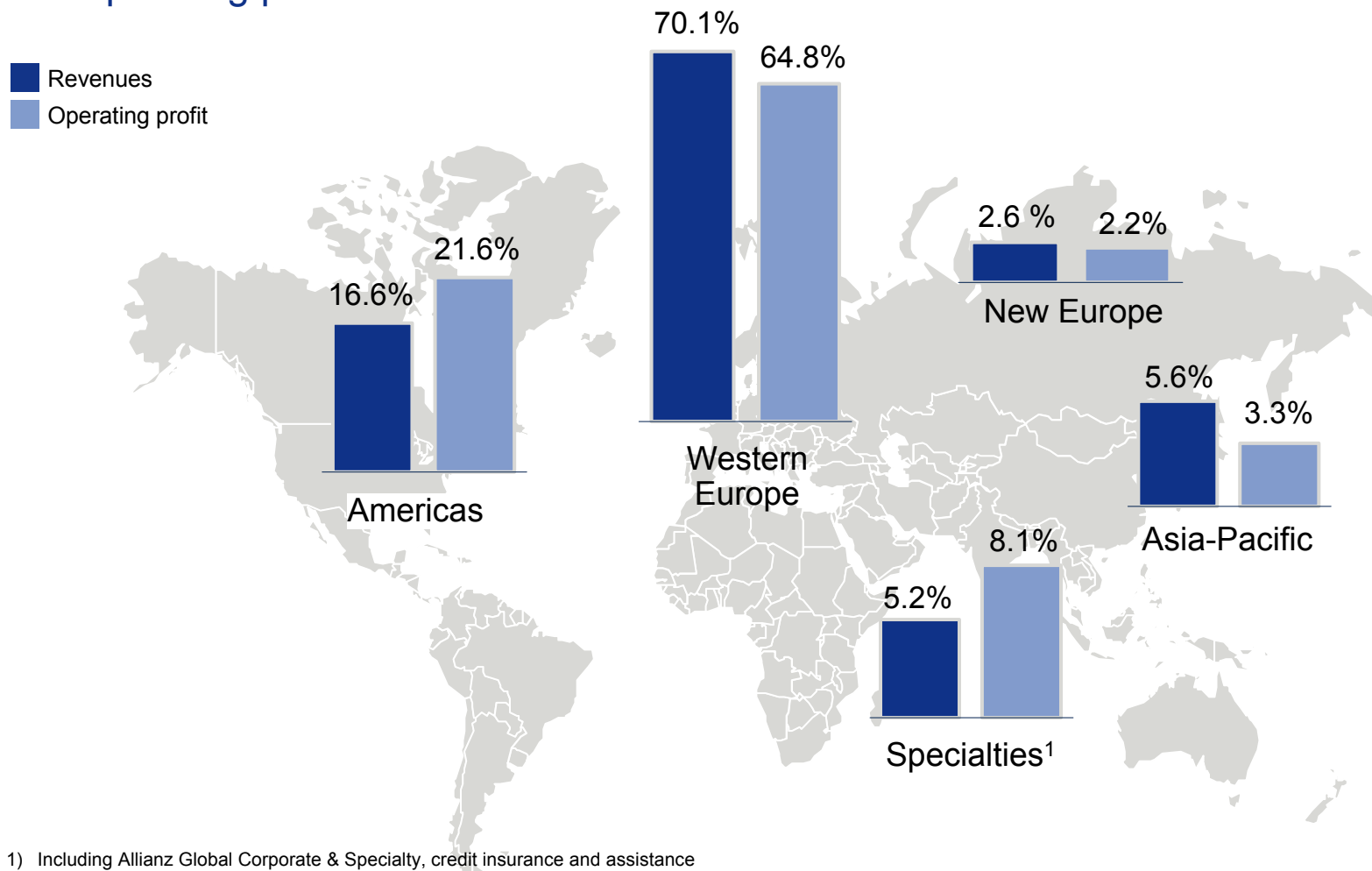
### Trusted

- Brand
- Know-how

1) Target Operating Model

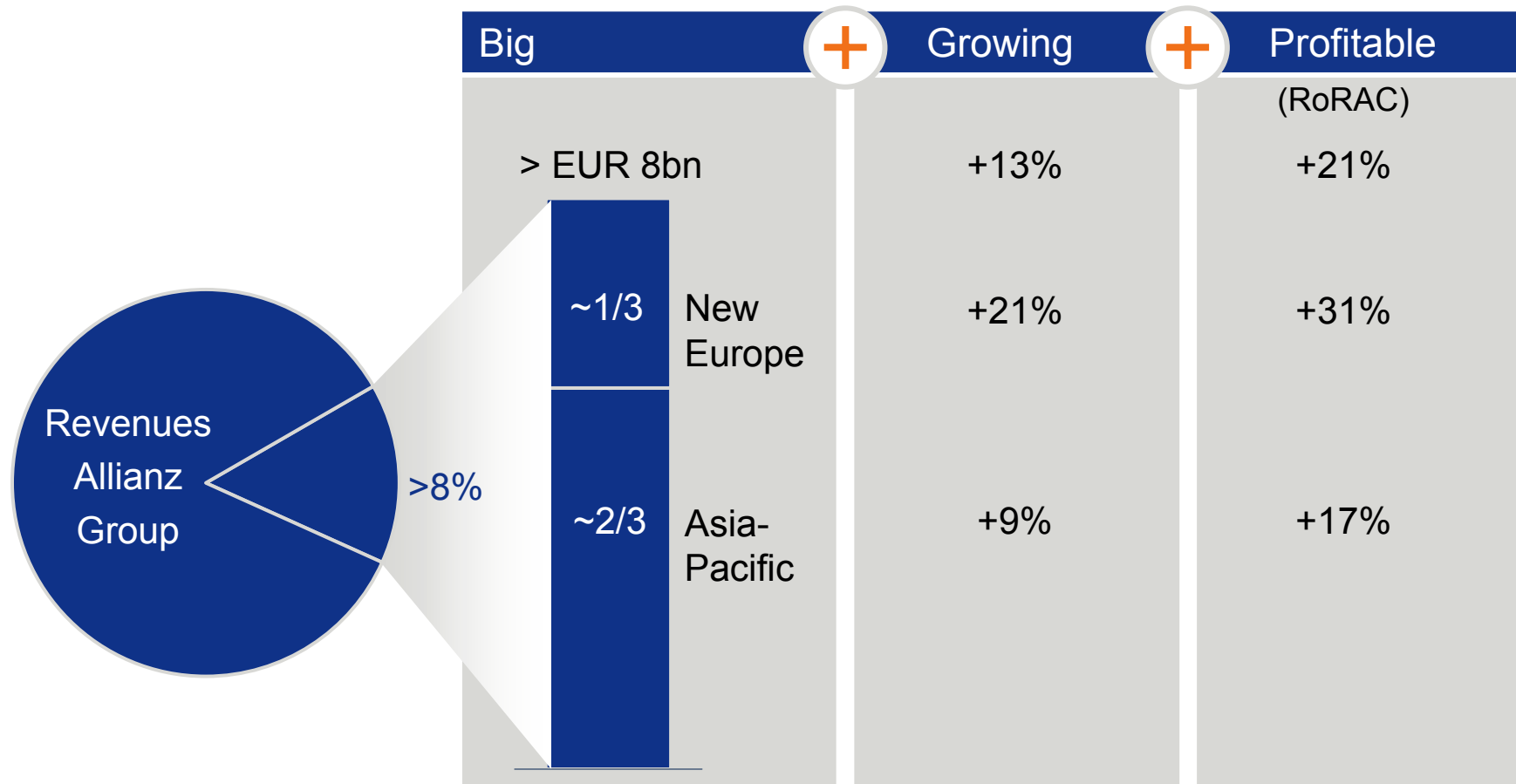
...with well diversified global presence...

Share of 2006 total revenues and operating profit



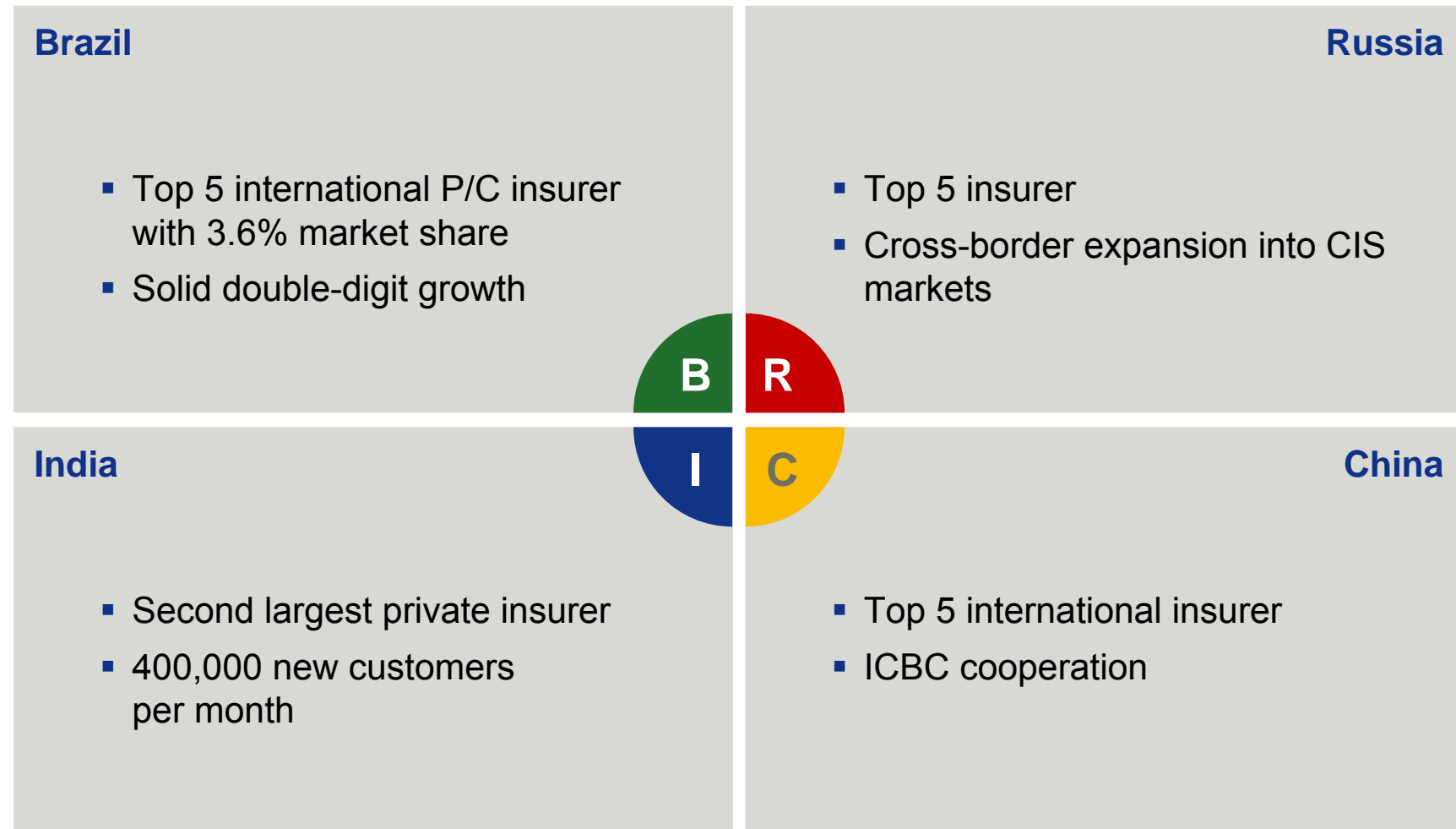
1) Including Allianz Global Corporate & Specialty, credit insurance and assistance

## ... and strong position in growth markets

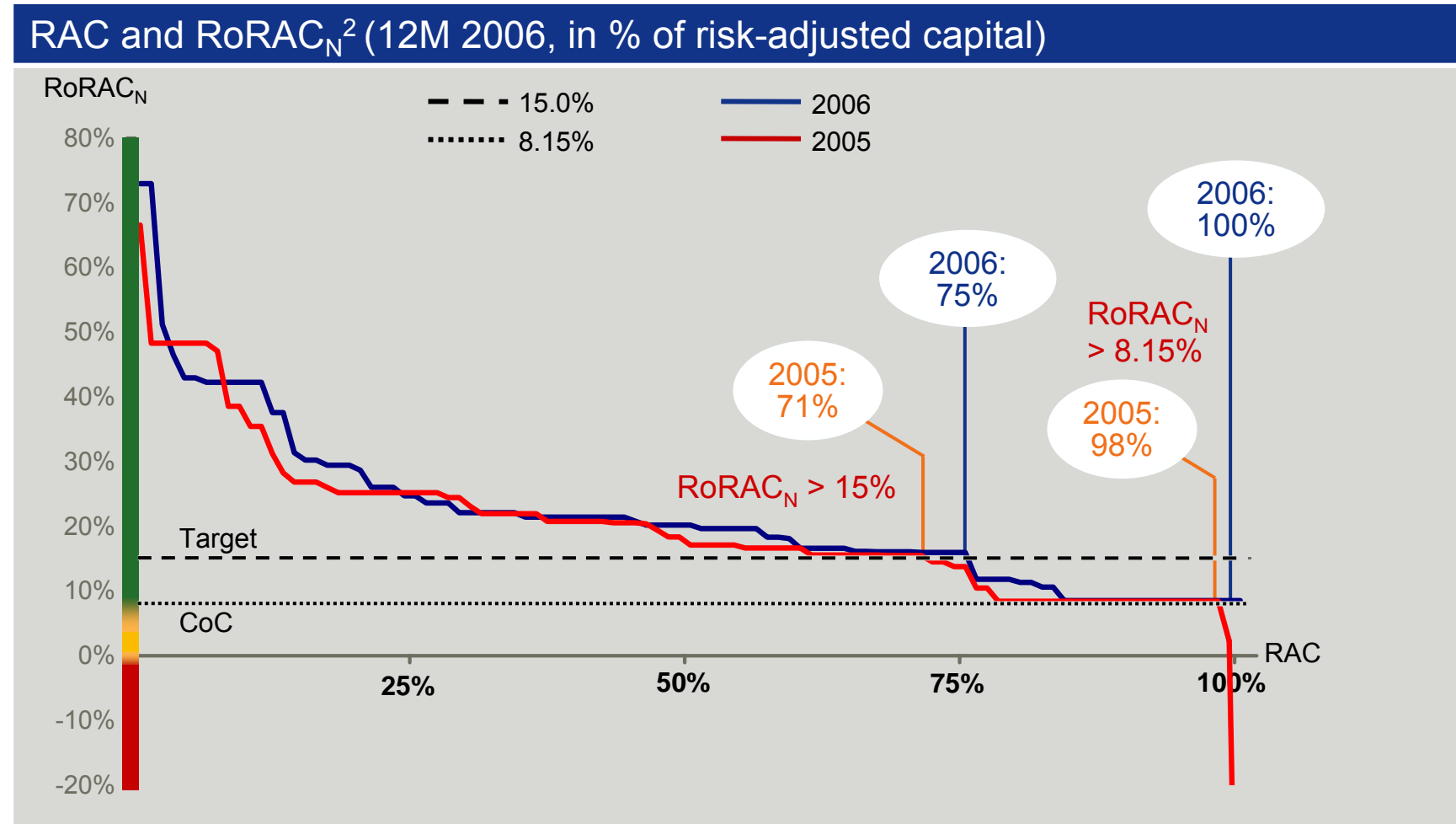


All figures referring to year-end 2006 and growth 2006 versus 2005

## Good market position in all four BRIC markets

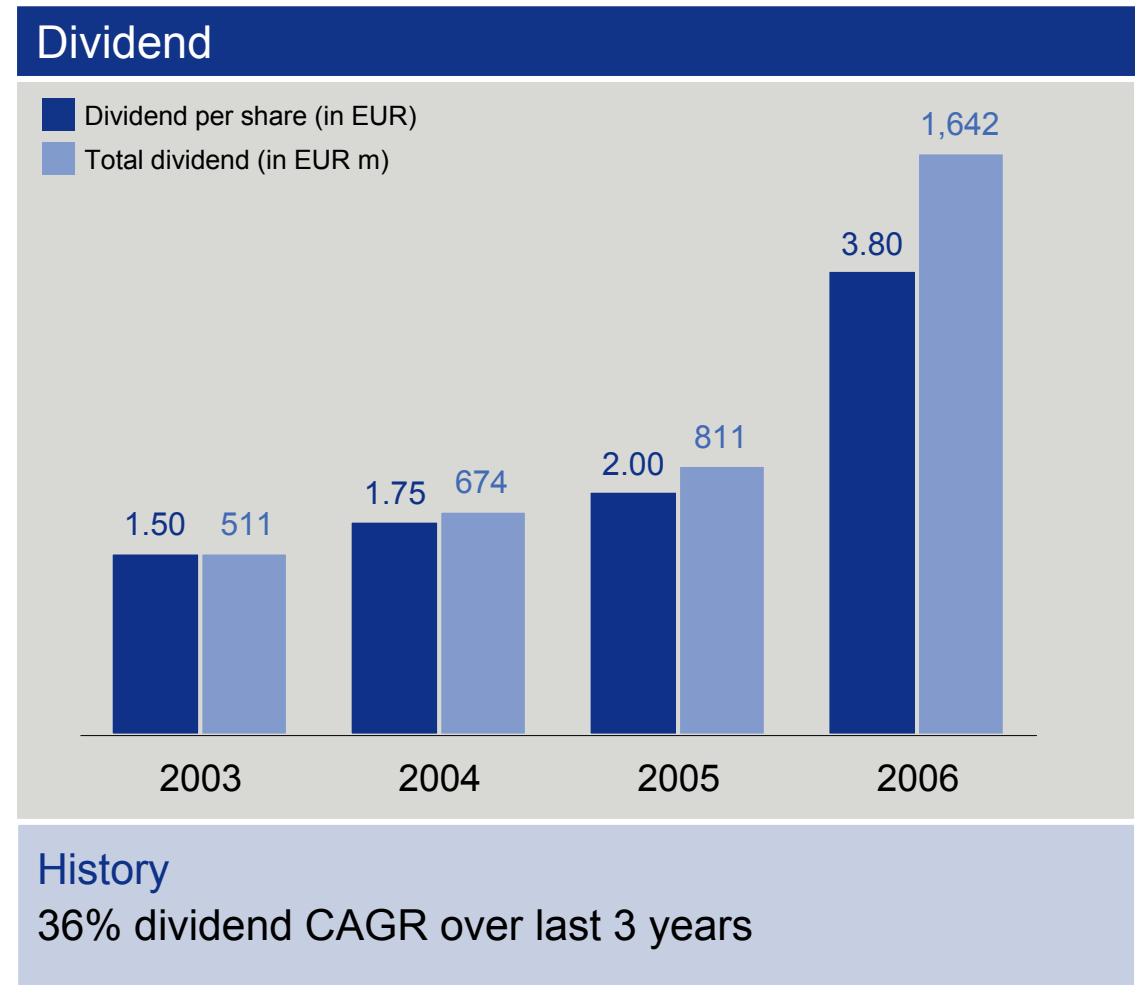


# Capital management: total risk-adjusted capital earns cost of capital<sup>1</sup>



1) Cost of capital for insurance and asset management operations 2006 in EU/US: 8.15%; in banking: 8.85%.  
 2) RoRAC<sub>N</sub> = normalized profit after tax / risk-adjusted capital, before minorities

# Capital management: dividend almost doubled



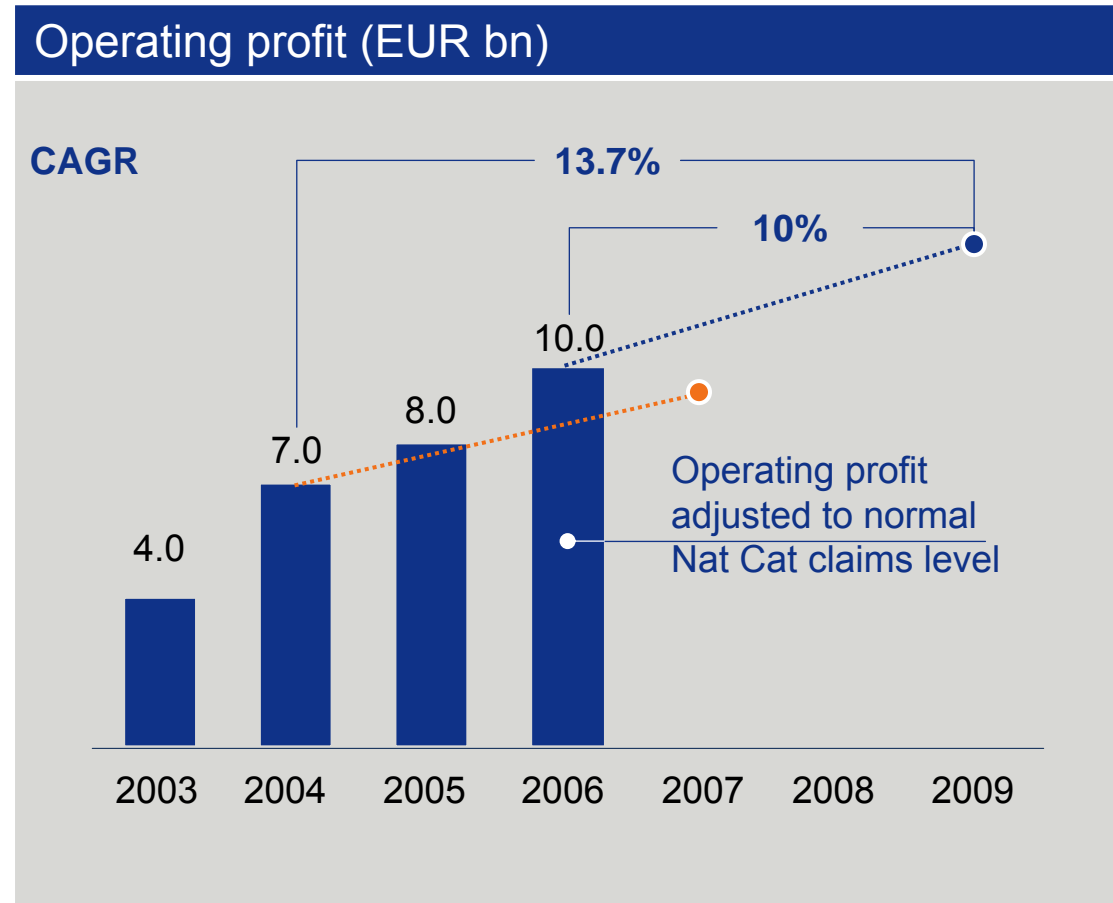
**Target**

Payout ratio of peers within next 2 years<sup>1</sup>

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1) Based on dividends plus buybacks

## A promise is a promise – the challenge



### Target 2007 - 2009

10% CAGR of operating profit from adjusted 2006

Caveats e.g.:

- Nat Cat development unpredictable
- Capital market risks



## Outlook 2007 – 2009

10% operating profit CAGR from adjusted 2006 basis			
P/C	L/H	Banking	AM
Ø combined ratio < 94%	Ø new business margin > 3%	Ø RoRAC > 15%	10% 3rd party AuM CAGR <sup>1</sup>

1) Before F/X impact

Caveats e.g.:

- Nat Cat development unpredictable
- Capital market risks

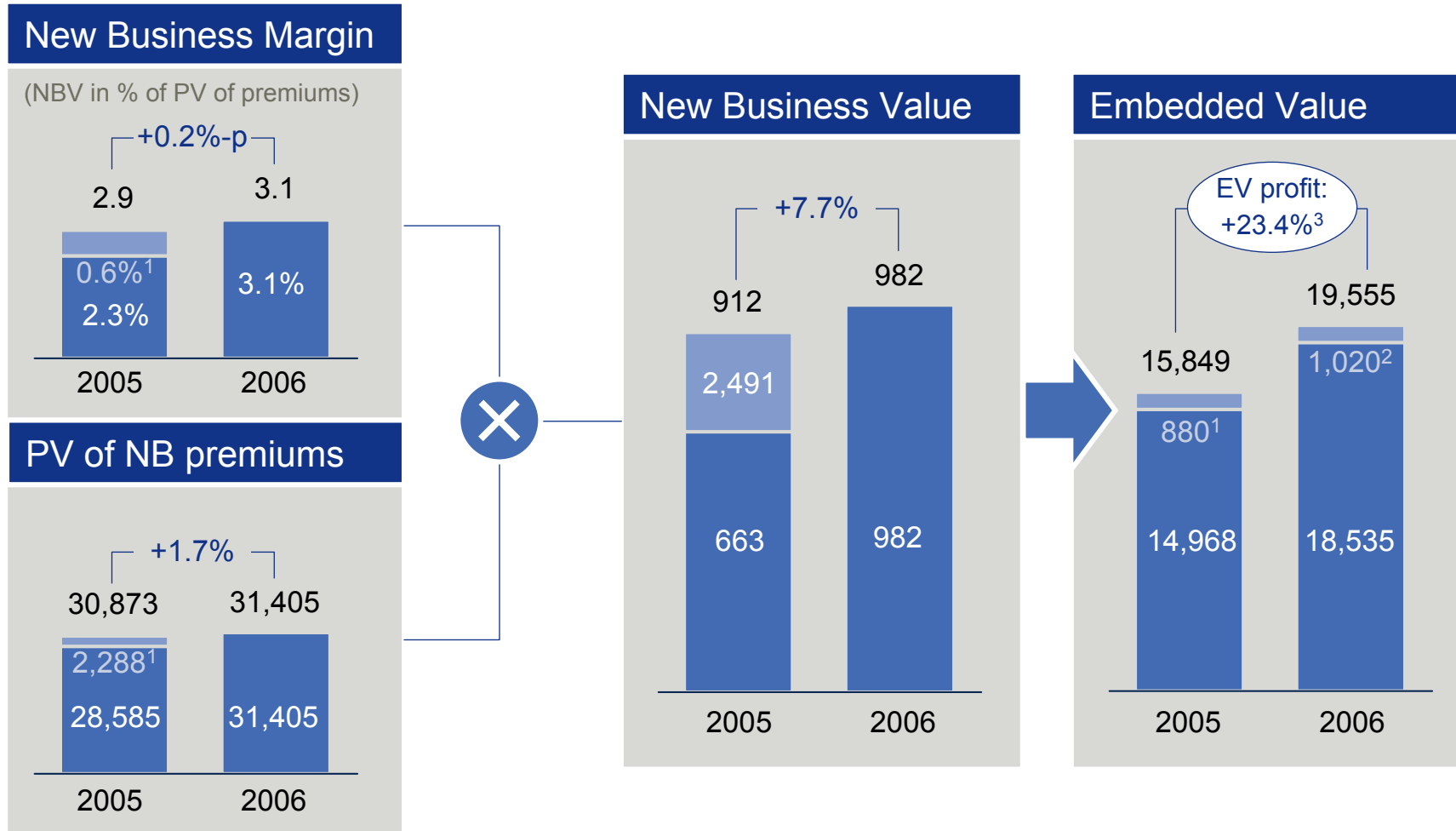
Helmut Perlet, Member of the Board

# Embedded Value 2006

Analysts' Conference  
February 2007

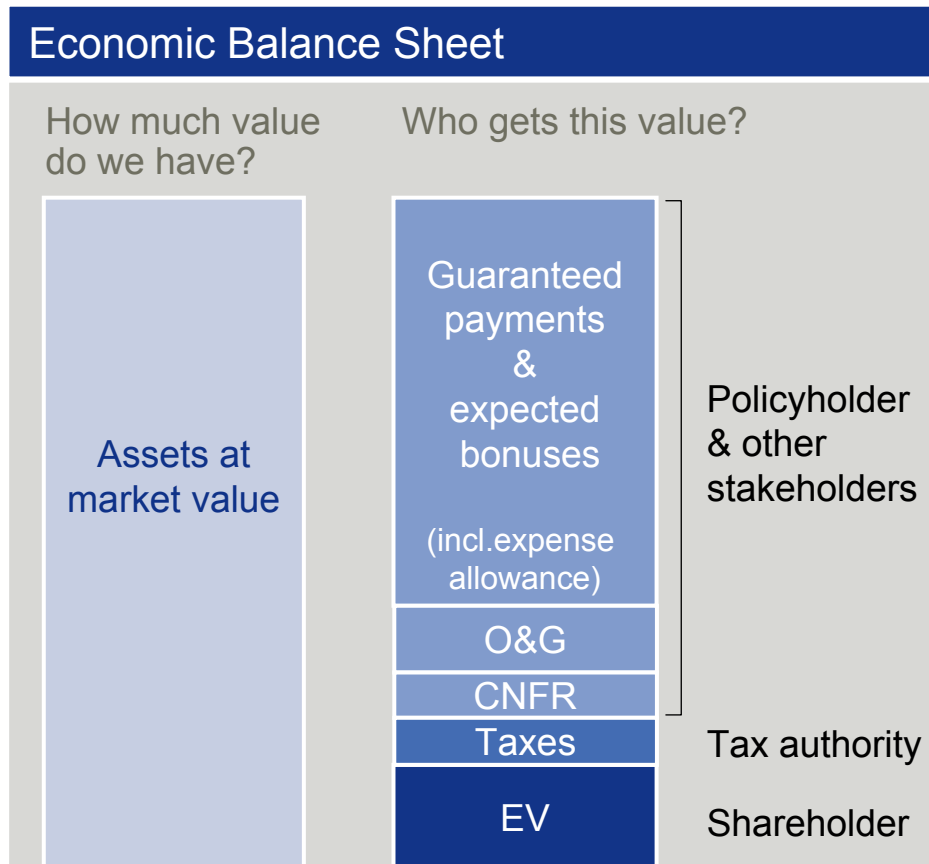
Allianz 

# Value of New Business and Embedded Value significantly higher (a/min, EUR m)



1) Initial adjustments (F/X changes / change in minorities / change to market consistent EV and other model changes)  
 2) Net capital movement of EUR 1,020m in 2006  
 3) Embedded Value profit (change in EV after initial adjustments and before capital movement)

# Allianz adopted market consistent Embedded Value (EV) for its major Life entities



## Best estimate policyholder liability

- Projection of inforce cash flows of current portfolio till run-off
- Appropriate evaluation of risk through
  - Risk-neutral valuation
  - Explicit valuation of options & guarantees (O&G)
- Explicit charge for non-financial risk (CNFR)

## Tax liabilities

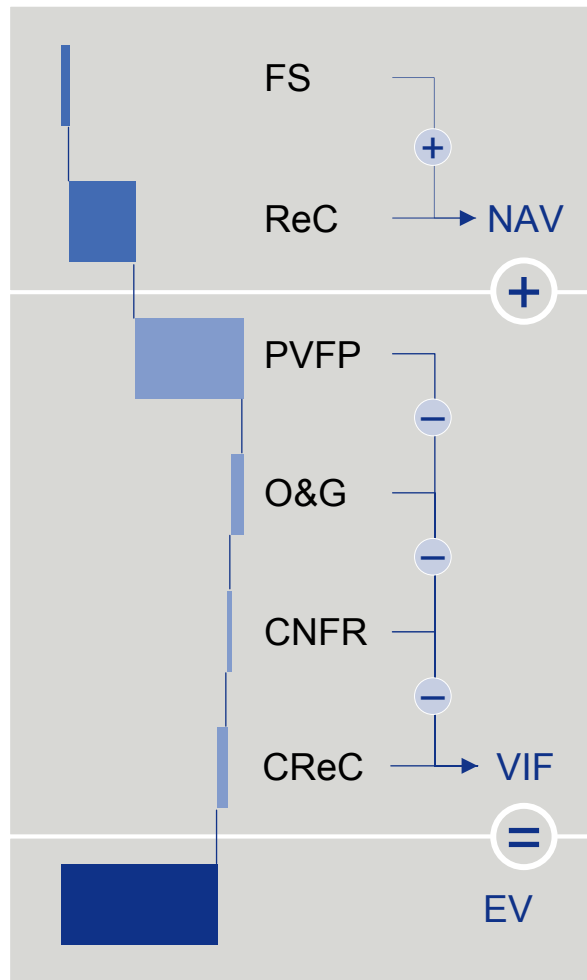
Tax payments on projected profits

## Shareholder value can be split in

- Value of inforce, i.e. future profit-margin
- Net asset value component

▶ MCEV represents consistent valuation of assets and liabilities

## Definition and components of Allianz EV



### Net Asset Value (NAV): Equity component of EV

- **Free Surplus (FS):** Market value of capital not required to support the inforce covered business
- **Required capital (ReC):** Value of assets attributed to the covered business over and above that required to back liabilities, determined as higher of local solvency, capital requirement from internal risk capital and additional capital required by market standards

### Value of Inforce (VIF): Profit margin in statutory reserves

- **Present value of future profits (PVFP):** Future (statutory) shareholder profits projected to emerge from operations and assets backing liabilities
- **Time value of financial options and guarantees (O&G)**
- **Cost of Non-financial Risk (CNFR):** Explicit allowance for asymmetric non-financial and operational risk based on cost of capital approach
- **Cost of holding required capital (CReC):** Allowance for tax impact and investment management expenses for holding required capital

# Main changes in methodology and impact on results (1)

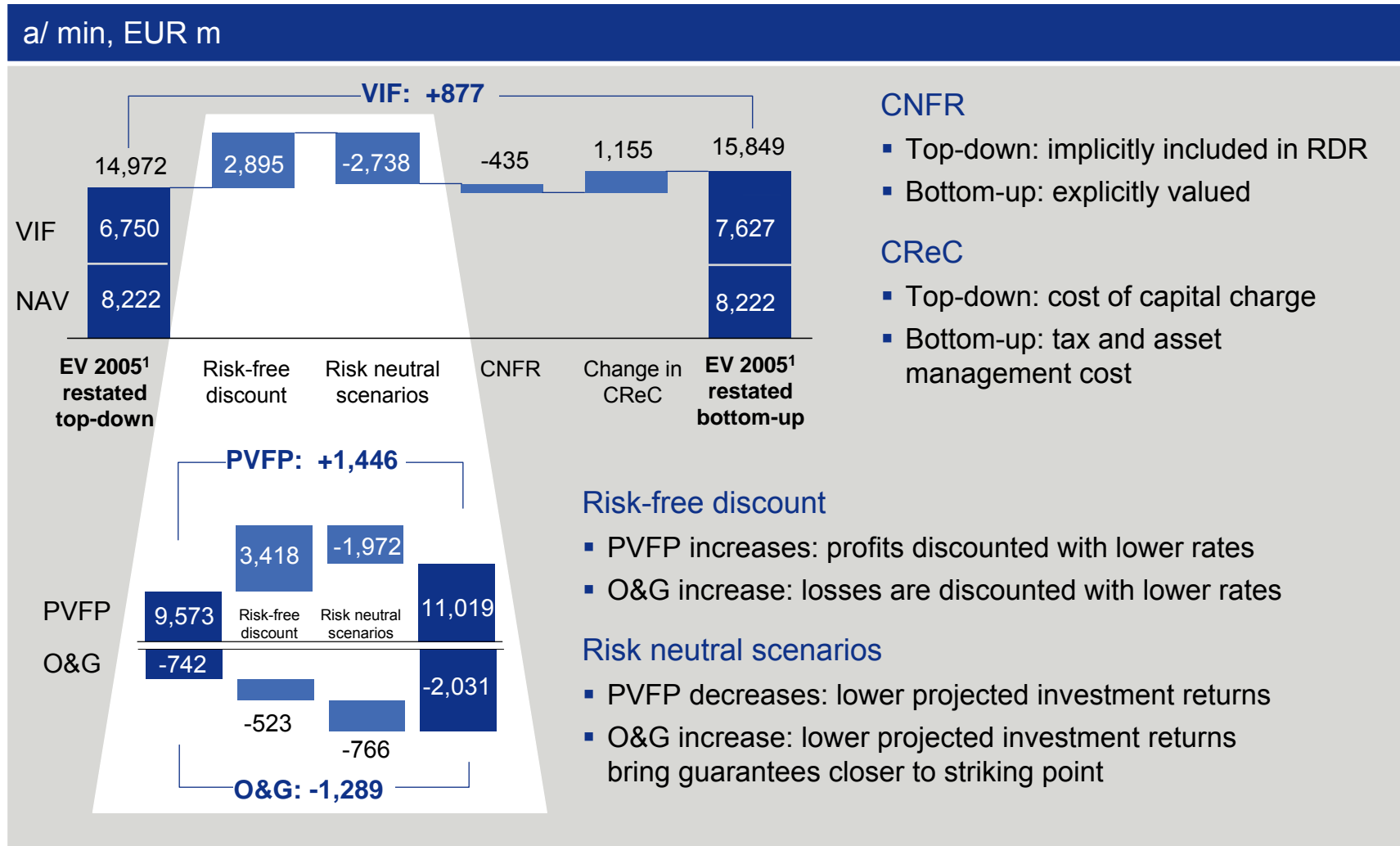
(a/ min, EUR m)

EV 2005 restated <sup>1</sup>	Top-down	Bottom-up <sup>2</sup>	Impact	
<p>FS ReC → NAV</p>	<p>1,240 6,982 → 8,222</p>	<p>2,345 5,877 → 8,222</p>	<p><b>FS:</b> +1,105 <b>ReC:</b> -1,105 <b>NAV:</b> 0</p>	<p><b>NAV: no impact</b> ReC decreases: VIF is eligible source to cover Risk Capital</p>
<p>PVFP O&amp;G CNFR CReC → VIF</p>	<p>9,573 742 0 2,081 → 6,750</p>	<p>11,019 2,031 435 926 → 7,627</p>	<p><b>PVFP:</b> +1,446 <b>O&amp;G:</b> -1,289 <b>CNFR:</b> -435 <b>CReC:</b> +1,155 <b>VIF:</b> +877</p>	<p><b>VIF increases:</b> Bottom-up analysis shows risk margins in top-down 2005 too conservative in aggregate</p>
<p><b>EV</b></p>	<p><b>EV: 14,972</b></p>	<p><b>EV: 15,849</b></p>	<p><b>EV: +877</b></p>	<p><b>6% increase in EV</b></p>

1) Comparison of restated results 2005, i.e. after changes in F/X and minorities and other model changes not related to MCEV

2) New approach: market consistent bottom-up EV

## Main changes in methodology and impact on results (2)

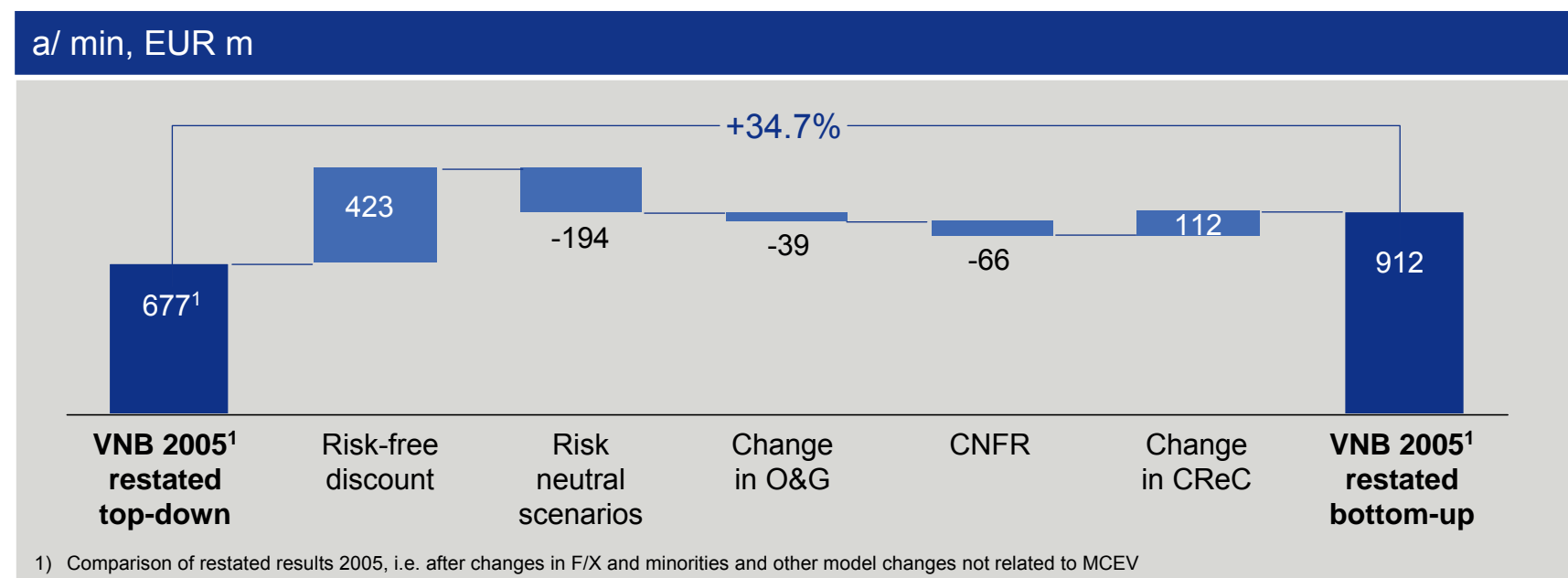


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1) Comparison of restated results 2005, i.e. after changes in F/X and minorities and other model changes not related to MCEV

## Main changes in methodology and impact on results (3)

- New business values increase by 35% under market consistent EV

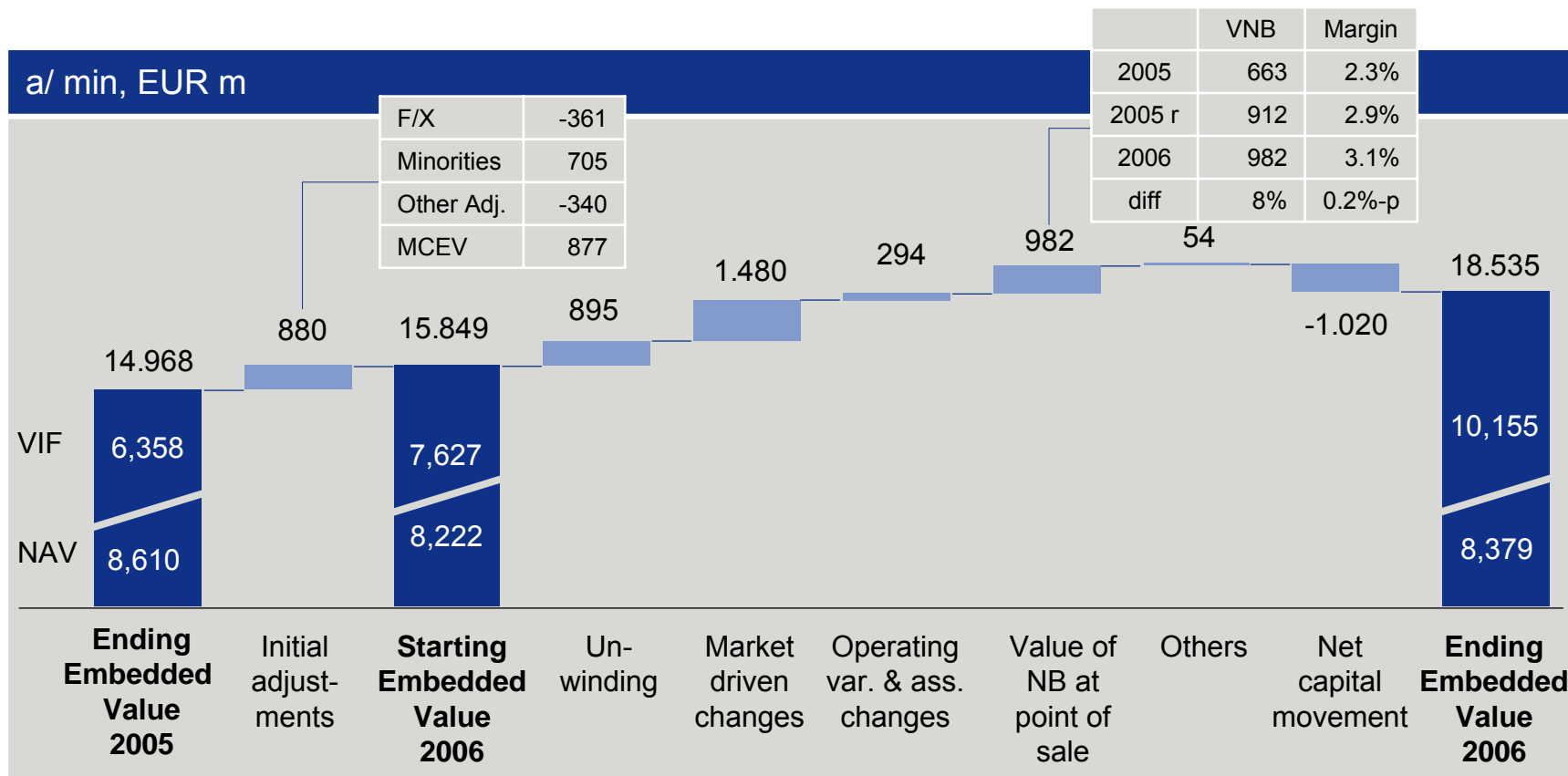


- Top-down EV applied the same risk-margins for new business and for inforce
- New business less risky:
  - Interest guarantees sold today are significantly lower than in the past,
  - Proportion of Unit Linked is higher in new business than in inforce
- Market consistent EV fully captures de-risking through bottom-up valuation of market risk

► MCEV provides better insight in value creation and risk profile



# Movement of Embedded Value 2006



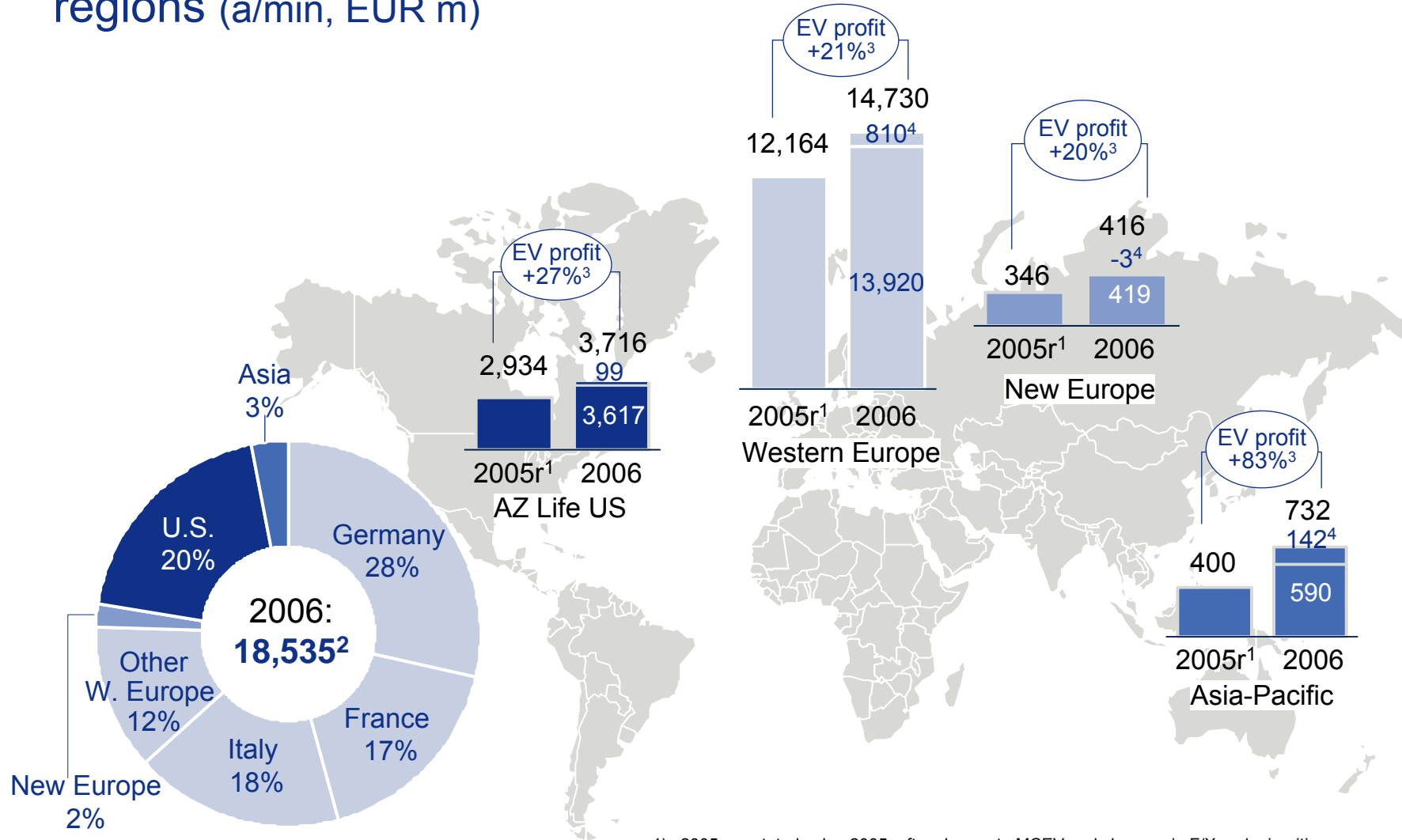
► Favorable economic environment and operational improvements

## Shareholder value not accounted for in IFRS equity (a/min, EUR m)

<b>Value of Inforce in EV</b>	<b>10,155</b>
Adjust for:	
▪ IFRS DAC / VOBA	-11,809
▪ Difference in life- and unallocated profit sharing reserves	11,177
▪ Shareholder value of unrealized capital gains included in PVFP	-1,725
▪ Net amount of asset valuation differences	811
▪ Differences in tax treatment and other adjustments	-970
<b>Additional value not accounted for in IFRS equity<sup>1</sup></b>	<b>7,640</b>

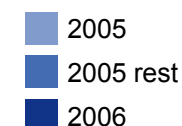
1) Excluding goodwill



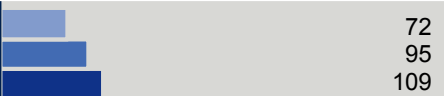
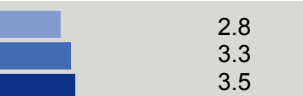







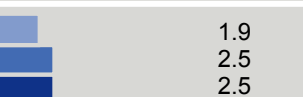




# Embedded Value and EV profit: growth in all regions (a/min, EUR m)



1) 2005 r: restated value 2005, after change to MCEV and changes in F/X and minorities  
 2) Total includes holding adjustments (cost and internal reinsurance)  
 3) Embedded Value profit (change in EV after initial adjustments and before capital movement)  
 4) Net capital movement

## New business values and margins by region (a/min, EUR m)



Value of new business	Margin (%) <sup>2</sup>	Comments
Germany 	2.4 	<ul style="list-style-type: none"> <li>Lower guarantees in new business had not been adequately reflected in old methodology</li> <li>New products and higher interest environment led to strong growth in 2006 and higher margins</li> </ul>
France 	2.8 	<ul style="list-style-type: none"> <li>Significant increase under MCEV: lower guarantees and shift to UL better reflected</li> <li>Strong growth in 2006 particularly in partnerships</li> </ul>
Italy 	2.6 	<ul style="list-style-type: none"> <li>Restatement contains increase in Allianz interest and positive impact of higher margins under MCEV</li> <li>In 2006 4% increase in value despite difficult situation in the Italian market</li> </ul>
Other W. Europe 	2.9 	<ul style="list-style-type: none"> <li>Strong impact from move to MCEV particularly for Spain, Switzerland and Belgium</li> <li>In 2006 lower production but higher margins driven by product rationalization in Switzerland</li> </ul>
New Europe 	7.6 	<ul style="list-style-type: none"> <li>MCEV not yet applied in new Europe, additional business modeled reflected in restated value</li> <li>In 2006 strong growth in New Europe</li> <li>Margins converge to sustainable level</li> </ul>
USA 	1.9 	<ul style="list-style-type: none"> <li>Positive impact from MCEV: new methodology reveals lower capital requirements</li> <li>Margins remain stable despite lower NB premiums</li> </ul>
Asia-Pacific 	2.6 	<ul style="list-style-type: none"> <li>In Korea: MCEV reveals higher new business margins, strong growth in 2006 due to new products</li> <li>Strong growth in China: 300% more volume sold.</li> </ul>
<b>Total<sup>1</sup></b> 	2.3 	<ul style="list-style-type: none"> <li>MCEV reflects de-risking of business: lower guarantees and more UL in most regions</li> <li>In 2006 growth and higher profitability due to shift in business mix and expense controls</li> </ul>

1) Including holding expenses and internal reinsurance

2) New business value in % of present value of new business premiums

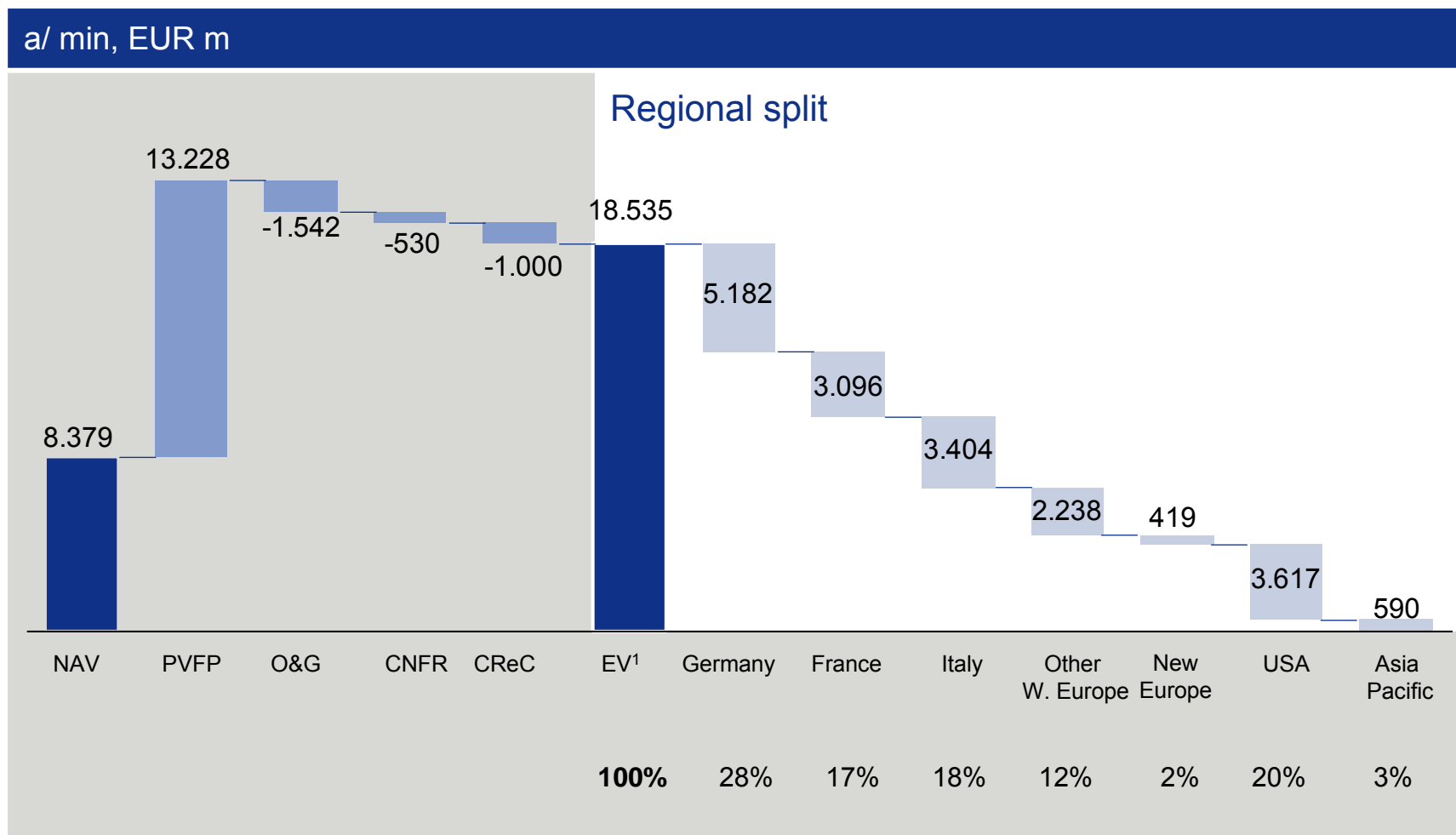
## Embedded Value 2006 – Key messages

- Integrated framework for Embedded Value and risk capital allows to exploit market opportunities
- New business margins improve to 3.1% in 2006
- New business value increased to EUR 982m
- Embedded Value profit increased to 23%

# Appendix of Analyst presentation

# Embedded Value of Allianz' life operations

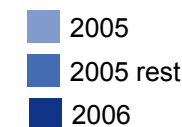
# Composition of Allianz Embedded Value



1) Including holding expenses and internal reinsurance



# Overview Embedded Value (a/ min, EUR m)

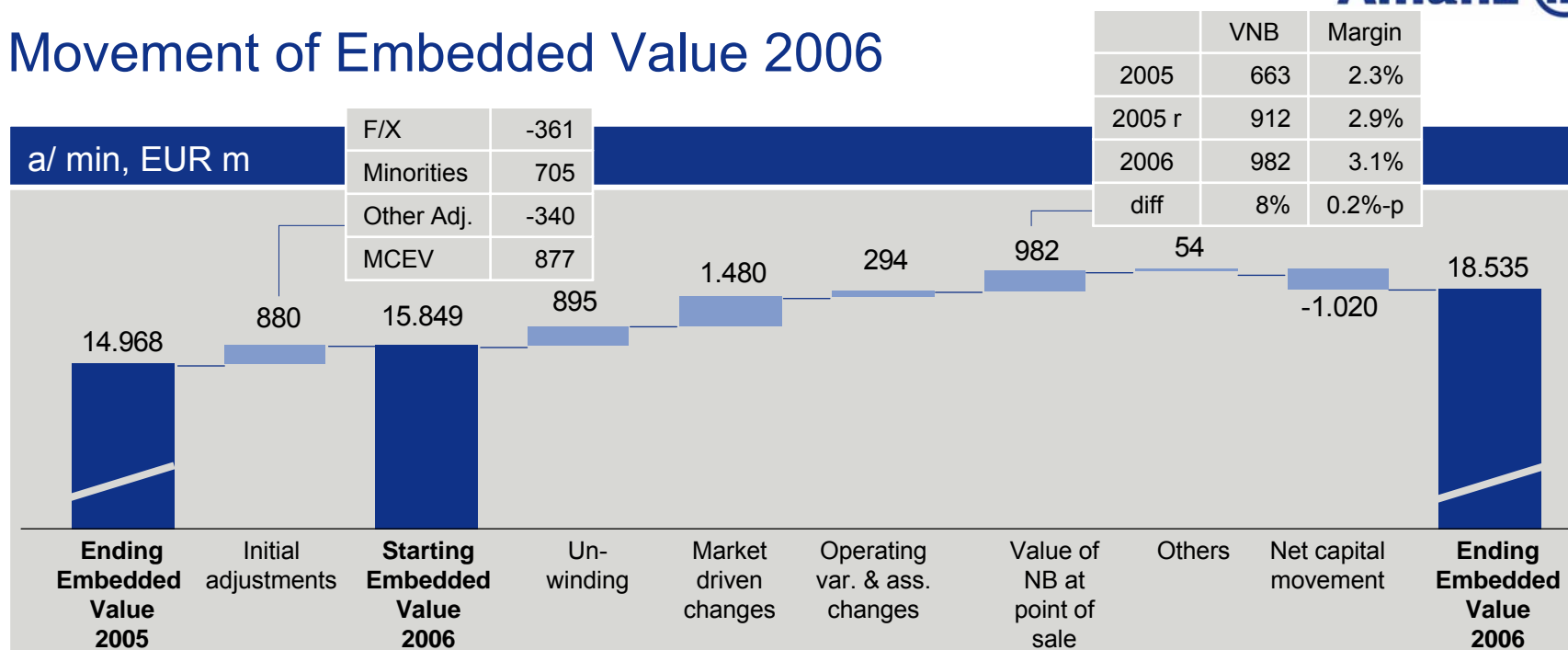


Embedded Value				O&G	Comments
Germany	NAV		VIF		<ul style="list-style-type: none"> <li>32% increase in EV compared to published value 2005.</li> <li>Significant growth in 2006</li> <li>O&amp;G higher under MCEV, but due to higher interest environment O&amp;G decrease in 2006</li> </ul>
	1364	2559	3,922		
	1366	2992	4,358		
France	NAV		VIF		<ul style="list-style-type: none"> <li>Restated NAV lower due to impact of different treatment of "reserve de capitalisation".</li> <li>VIF increases by 19% in 2006.</li> <li>EV at the same level due to dividend payments</li> </ul>
	1890	1183	3,073		
	1495	1528	3,023		
Italy	NAV		VIF		<ul style="list-style-type: none"> <li>Restatement reflects change to MCEV and positive impact from higher interest in RAS</li> <li>O&amp;G higher under MCEV, but due to higher interest environment O&amp;G decrease in 2006</li> </ul>
	1287	1037	2,324		
	1591	1523	3,114		
Other W. Europe	NAV		VIF		<ul style="list-style-type: none"> <li>Restatement contains positive impact from higher interest in subsidiaries of RAS</li> <li>High guarantees of inforce portfolio in Switzerland and Spain lead to slightly reduced MCEV</li> </ul>
	952	557	1,509		
	989	680	1,668		
New Europe	NAV		VIF		<ul style="list-style-type: none"> <li>Total EV 25% higher than published in 2005</li> <li>MCEV not yet applied in New Europe</li> <li>Restated O&amp;G reflects explicit modeling of reserves previously deducted from O&amp;G now included in VIF</li> </ul>
	156	180	336		
	132	213	346		
USA	NAV		VIF		<ul style="list-style-type: none"> <li>F/X impact of USD leads to lower restated value</li> <li>Slightly negative impact from MCEV: Higher O&amp;G largely offset by higher PVFP and lower capital requirement</li> <li>Positive market environment and VNB increase value</li> </ul>
	176	242	419		
	2,102	1,255	3,357		
Asia-Pacific	NAV		VIF		<ul style="list-style-type: none"> <li>Slightly negative impact from introduction of MCEV in Korea due to high guarantees in inforce</li> <li>High production and favourable operating experience in 2006 lead to a higher value</li> </ul>
	-370	788	419		
	-357	758	400		
Total <sup>1</sup>	NAV		VIF		<ul style="list-style-type: none"> <li>Total EV 24% higher than published in 2005</li> <li>Positive impact from change to MCEV: Higher O&amp;G are offset by higher PVFP and lower capital cost</li> <li>17% increase in EV in 2006 after dividend payment of 859m EUR</li> </ul>
	-87	677	590		
	8,610	6,358	14,968		
	8,222	7,627	15,849		
	8,379	10,155	18,535		

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1) Including holding expenses and internal reinsurance

# Movement of Embedded Value 2006



### Initial adjustments

Mainly result from:

- Change to MCEV (EUR +877m)
- Second stage of merger with RAS (EUR +705m)
- Changes in F/X rates mainly for USD (EUR -361m)
- Other adjustments (EUR -340m) mainly related to a different treatment of the “reserve de capitalisation” in France

### Development of Embedded Value

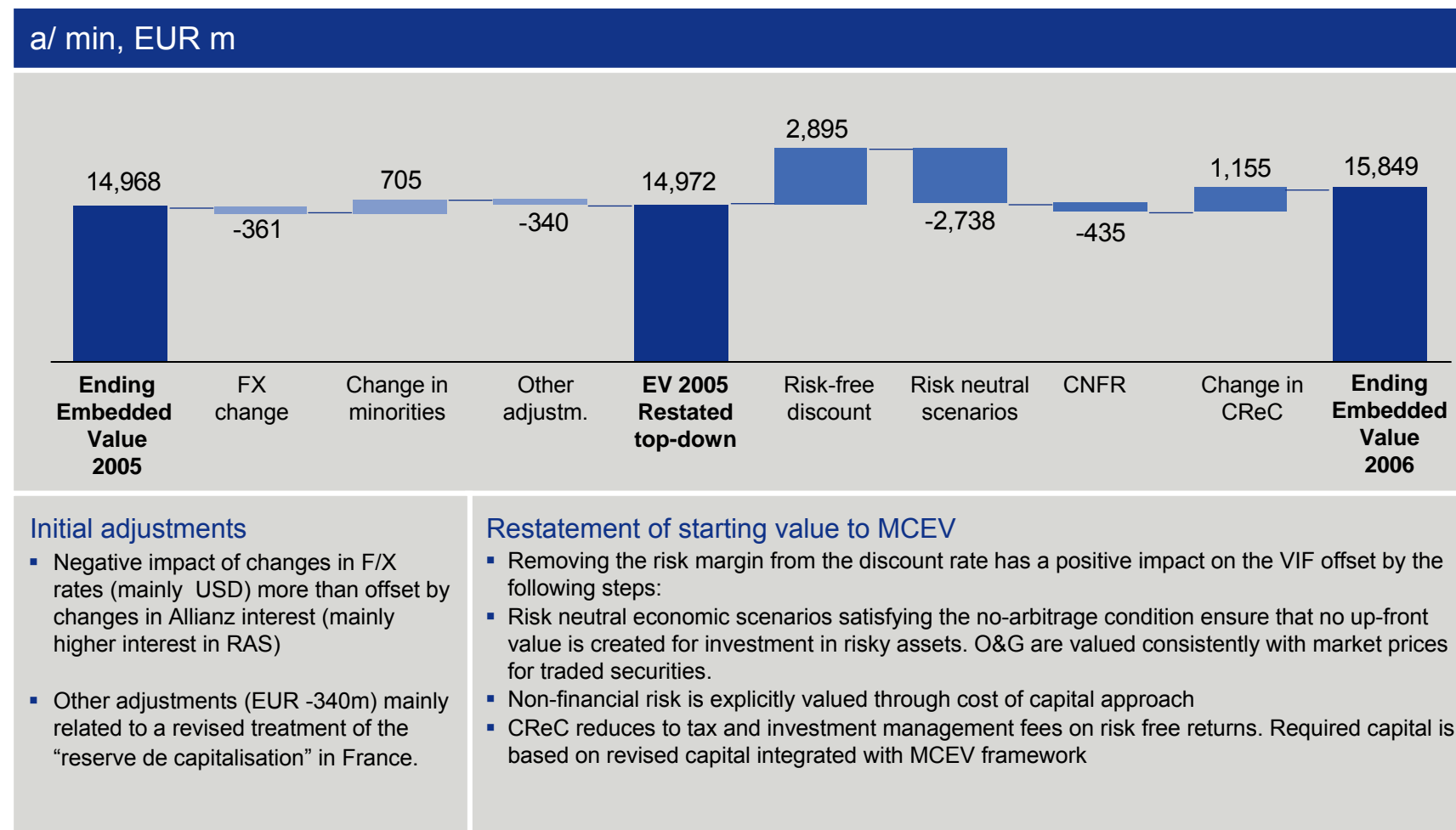
- Unwinding contains risk-free roll forward of EV as well as the release from O&G and CNFR (EUR 895m)
- Higher interest rates and positive equity performance in Europe and US, slightly offset by impact of lower interest environment in Korea led to a net increase in EV (EUR 1,480m)
- Operating variances and assumption changes mainly driven by expense improvements in Germany and Korea and lapse experience in Korea (EUR +294m)
- Dividend payments particularly from mature European entities (EUR 1,020m)

### New Business

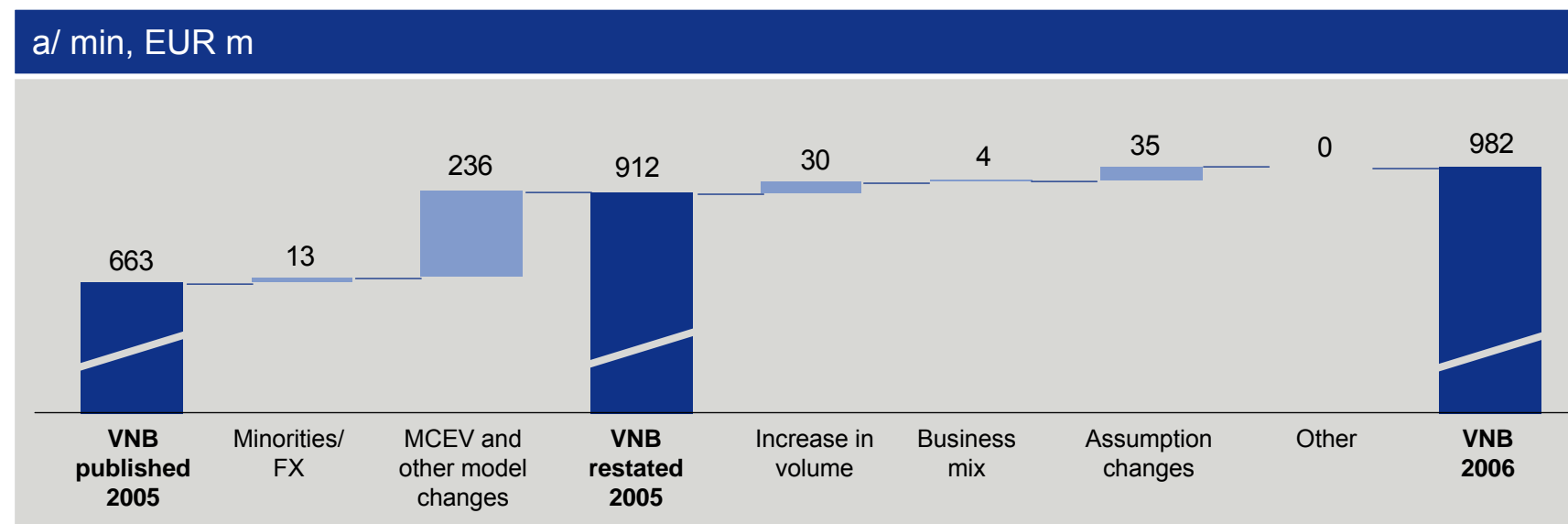
- Change to MCEV revealed much higher NB margins as risk margins included in real-world projection were too conservative
- In 2006 value of new business increased due to higher sales volumes particularly in Germany and Asia accompanied by an increase in margin due to shift in product mix, cost reductions and the impact of higher interest rates.

► Favorable economic environment and operational improvements

## Initial adjustments including transition to MCEV



# Movement of Value of New Business



### MCEV adjustment

- Minorities/FX: increase of Allianz interest in RAS (EUR 38m); higher EUR exchange rates particularly against the Dollar (EUR -24m)

Highly positive impact of restatement of MCEV:

- MCEV reveals significantly higher margins as de-risking of the business is adequately reflected.
- All companies show higher values of new business under the new methodology

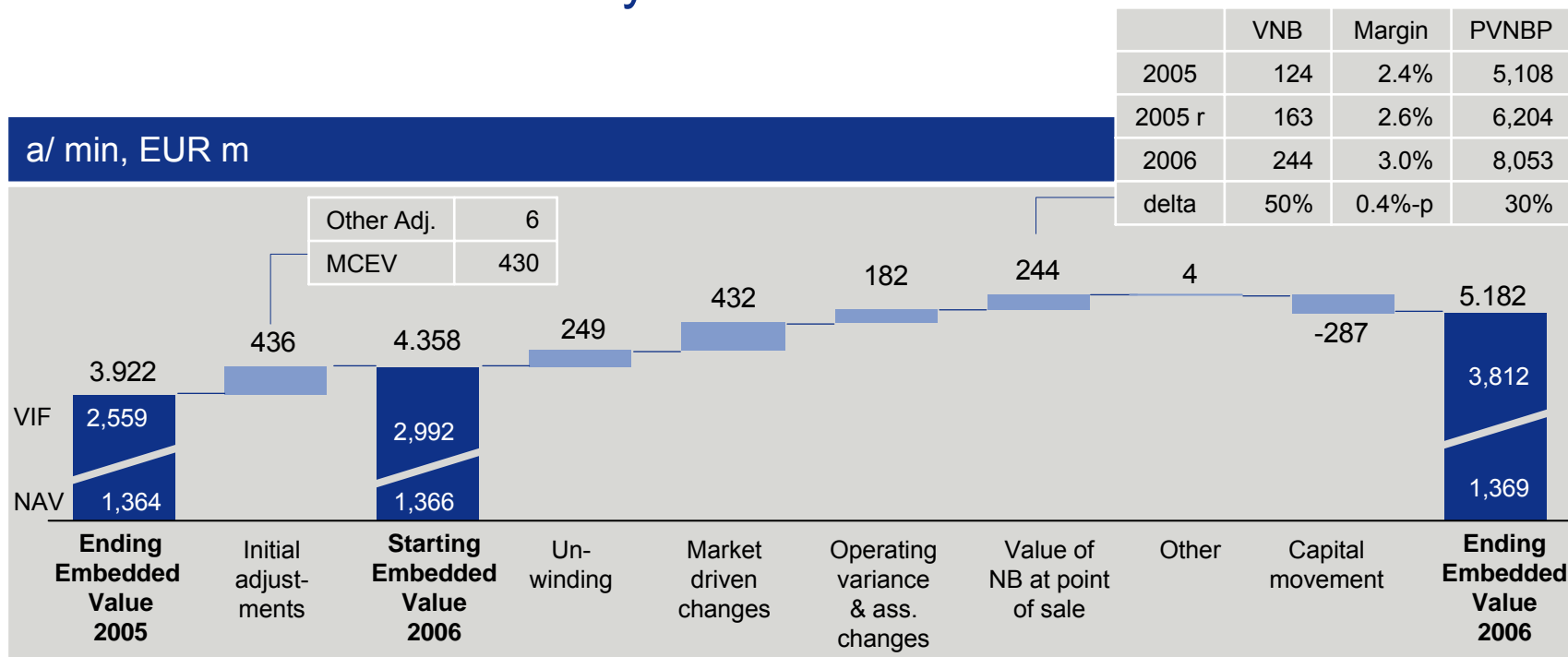
### New Business Value - Comments

- In 2006 growth in new business premiums for mature markets in Europe, in particular in Germany and France compensate drop in US sales volumes.
- Strong growth in New Europe. New sales agreements with banking partners in Poland increased volume significantly.
- In Asia growth in Korea due to introduction of new products and in China where volumes increased by 300%.

### New Business Value - Comments

- Shift in business mix towards products with higher margins contributed to the value.
- Efficiency gains due to expense controls
- Higher interest environment in Europe further contributed to the increase in value

# Movement 2006: Germany



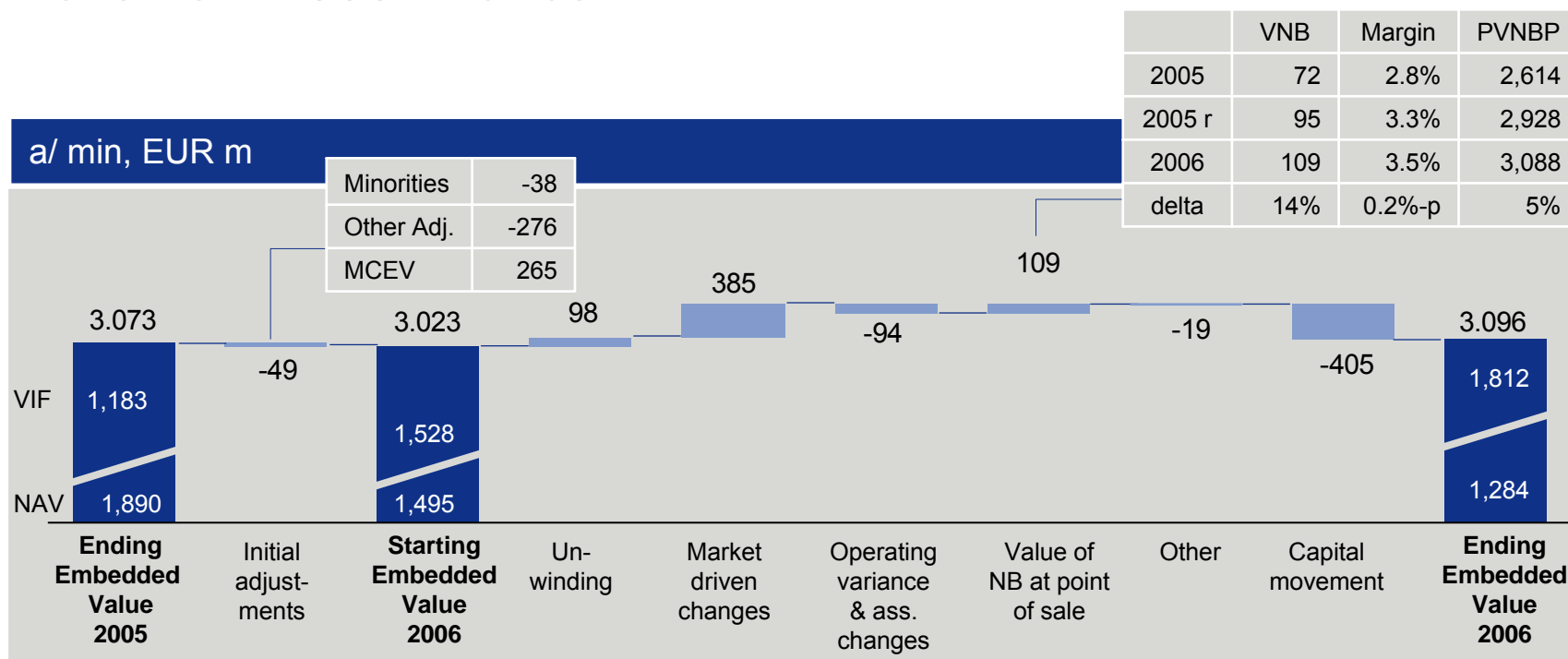
## Recurrent and single premium<sup>1</sup>

	Recurrent premium	Single premium	New business strain
2005	360	1,616	-34
2006	436	2,719	-57
delta	21%	68%	68%

- Positive impact from change to MCEV: margins on AuM show higher value and capital charges on ReC and NFR are lower
- Positive impact from market environment and operating variances: In connection with the foundation of a separate sales organization the structure of expense assumptions has changed.
- Value of new business almost doubles: positive impact from MCEV and significant increase in volume in 2006 supported by the successful introduction of index-linked policy.

1) Modeled business, a/min, EUR m

# Movement 2006: France



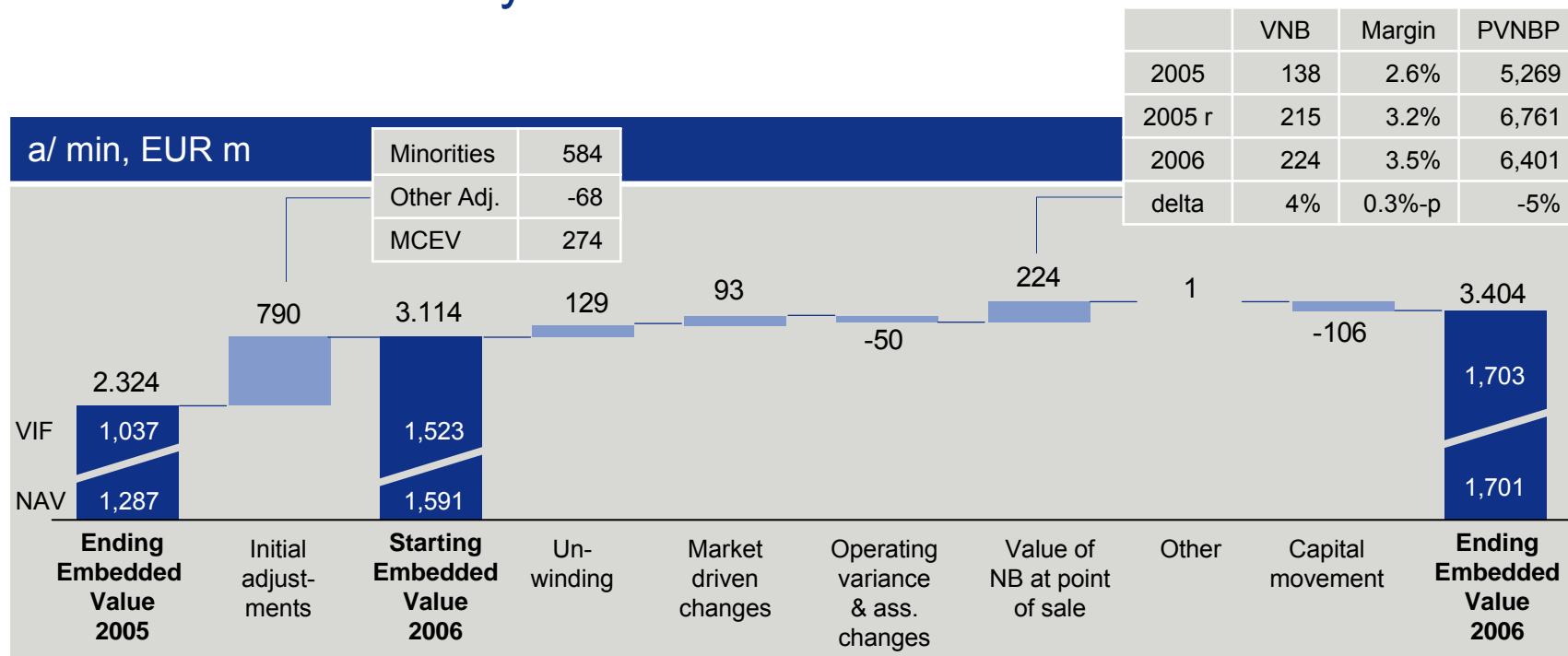
## Recurrent and single premium<sup>1</sup>

	Recurrent premium	Single premium	New business strain
2005	76	1,870	-127
2006	106	2,145	-145
delta	39%	15%	14%

- Other Adj.: Revised treatment of the "reserve de capitalisation": Previously the reserve was allocated to shareholder equity, now it is integrated into the projection of the portfolio including policyholder participation on related investment income
- Positive market environment and out-performance of assets in the AGF portfolio led to increase in value
- Negative impact of a projected change in the expense allocation between life and non-life
- VNB: Volumes increased significantly from last year, mainly due to strong growth in Partnerships

1) Modeled business, a/min, EUR m

# Movement 2006: Italy



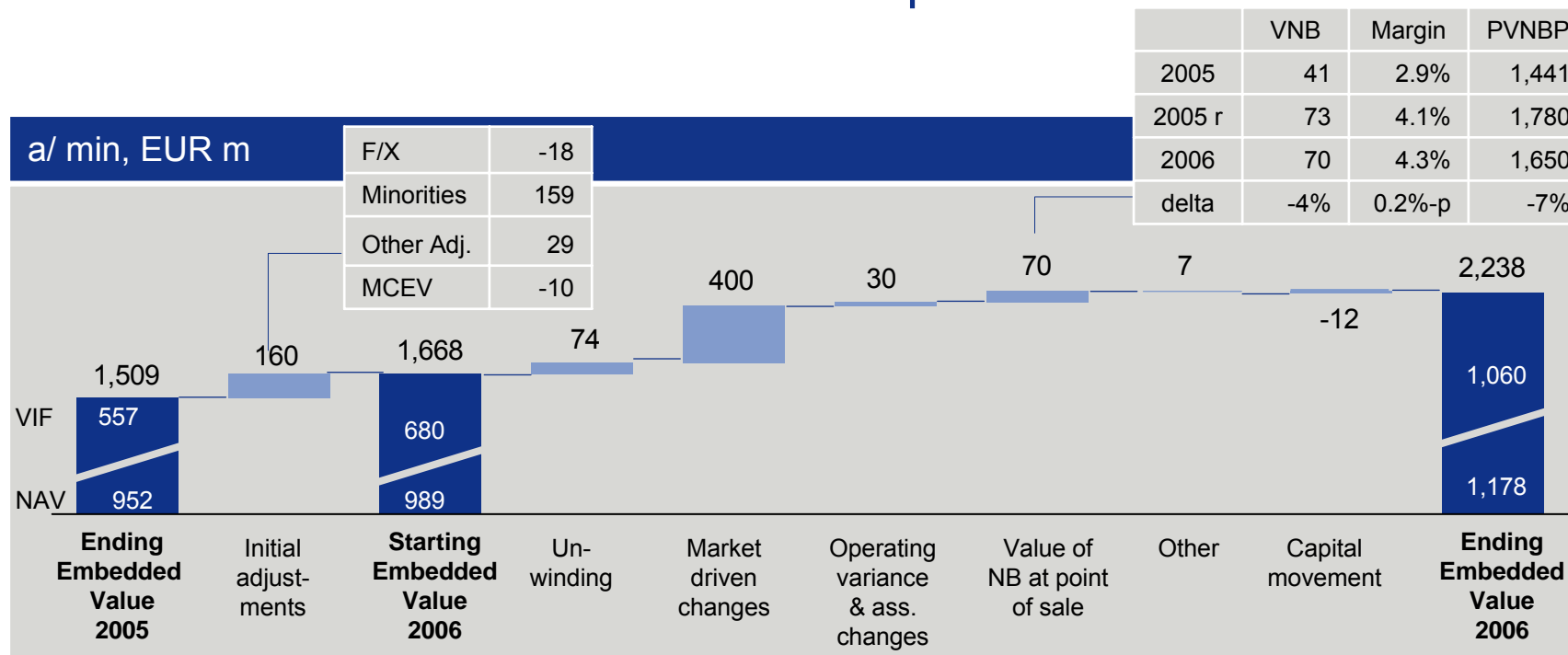
## Recurrent and single premium<sup>1</sup>

	Recurrent premium	Single premium	New business strain
2005	359	3,449	-118
2006	468	3,836	-158
delta	30%	11%	34%

- The second stage of the merger increased the holding of Allianz to 100% (2005: 76%, 2004: 55%) leading to an increase of EV of EUR 584m
- Higher interest rates and equity performance had a positive impact on EV, however, due to close asset-liability matching the sensitivity to market changes is low
- Operating experience and assumption changes slightly reduced the value. Negative lapse experience are partly offset by lower expense assumptions due to cost cutting measures
- VNB: Positive impact from higher interest in RAS and from change to MCEV
- In 2006 value of new business increases by 4% despite difficult situation in the Italian market

1) Modeled business, a/min, EUR m

# Movement 2006: Other Western Europe



## Recurrent and single premium<sup>1</sup>

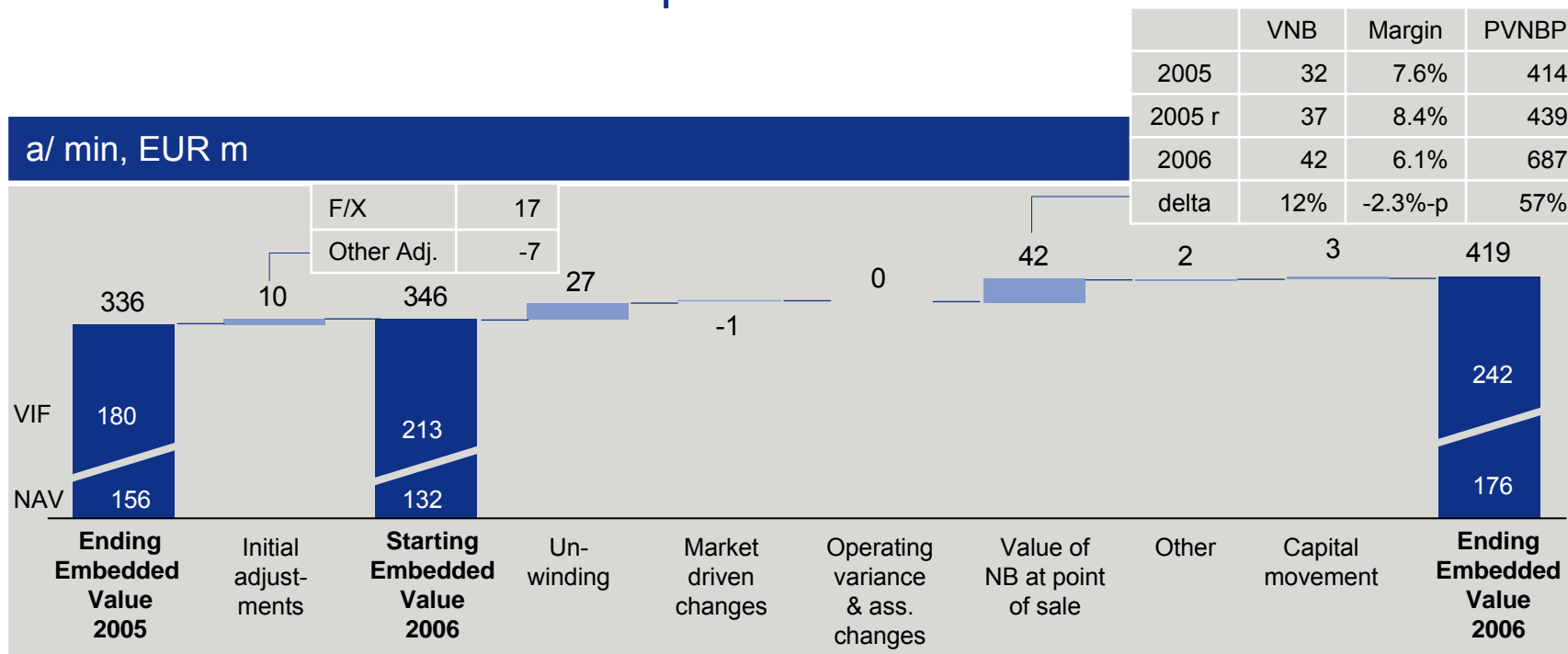
	Recurrent premium	Single premium	New business strain
2005	98	515	-75
2006	128	626	-66
delta	31%	22%	-12%

- Due to the RAS merger, Allianz' holdings in other European entities increased which caused a positive impact of EUR 159 m
- Slightly negative impact of introduction of MCEV in Spain and Switzerland due to high guarantees written in the past
- Highly positive impact from higher interest environment and strong equity performance particularly in Belgium and Switzerland
- Restated VNB is 78% higher than the value published last year. Positive MCEV impact for all companies, in particular in Switzerland, Spain and Belgium where NB-values more than double.

1) Modeled business, a/min, EUR m



# Movement 2006: New Europe



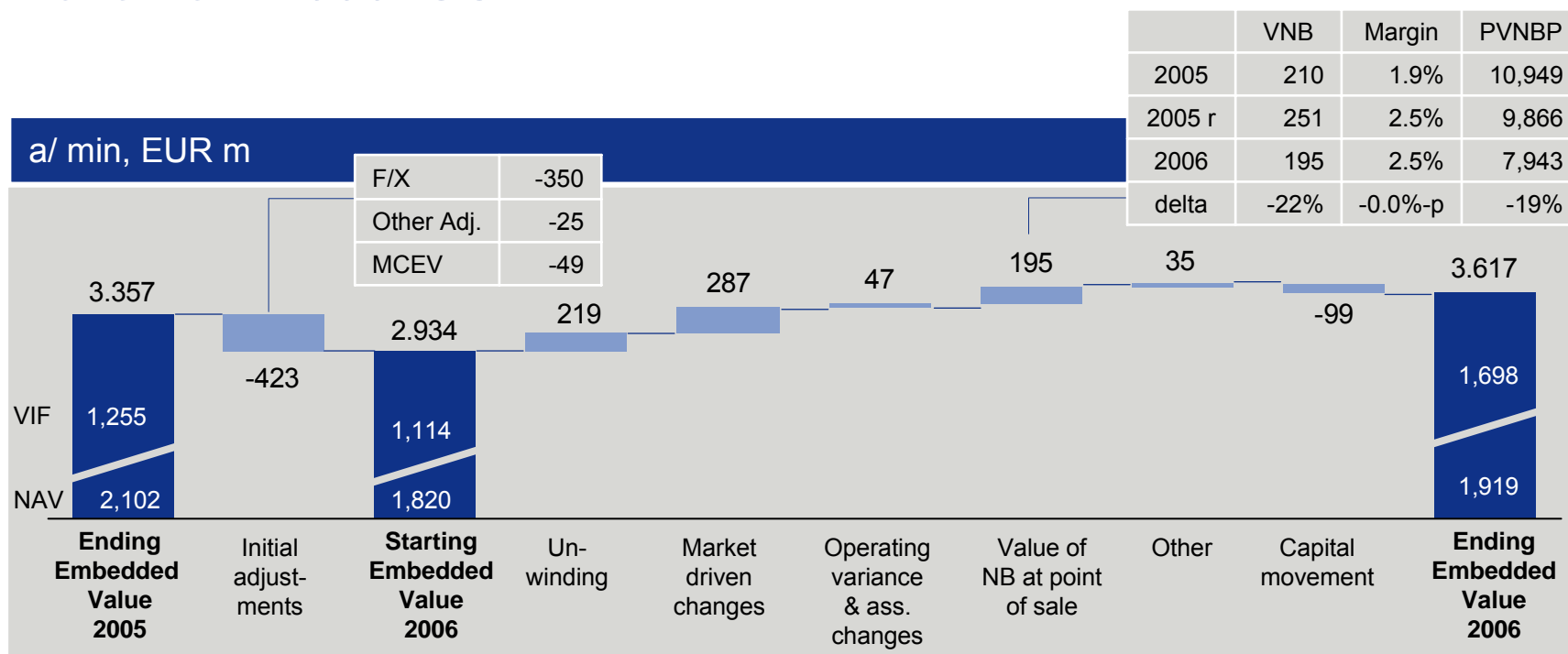
## Recurrent and single premium<sup>1</sup>

	Recurrent premium	Single premium	New business strain
2005	65	64	-14
2006	79	273	-19
delta	22%	327%	36%

- MCEV not yet introduced in new Europe
- Poland shows an increase in NB of +5m mainly through bank assurance cooperation with local bank
- Market leader AZ Slovenska shows significant growth in both volume and margins
- UL business continues to increase supported by regional initiatives such as parallel introduction of new certificate product in New Europe
- Margins converge to sustainable level

1) Modeled business, a/min, EUR m

# Movement 2006: USA



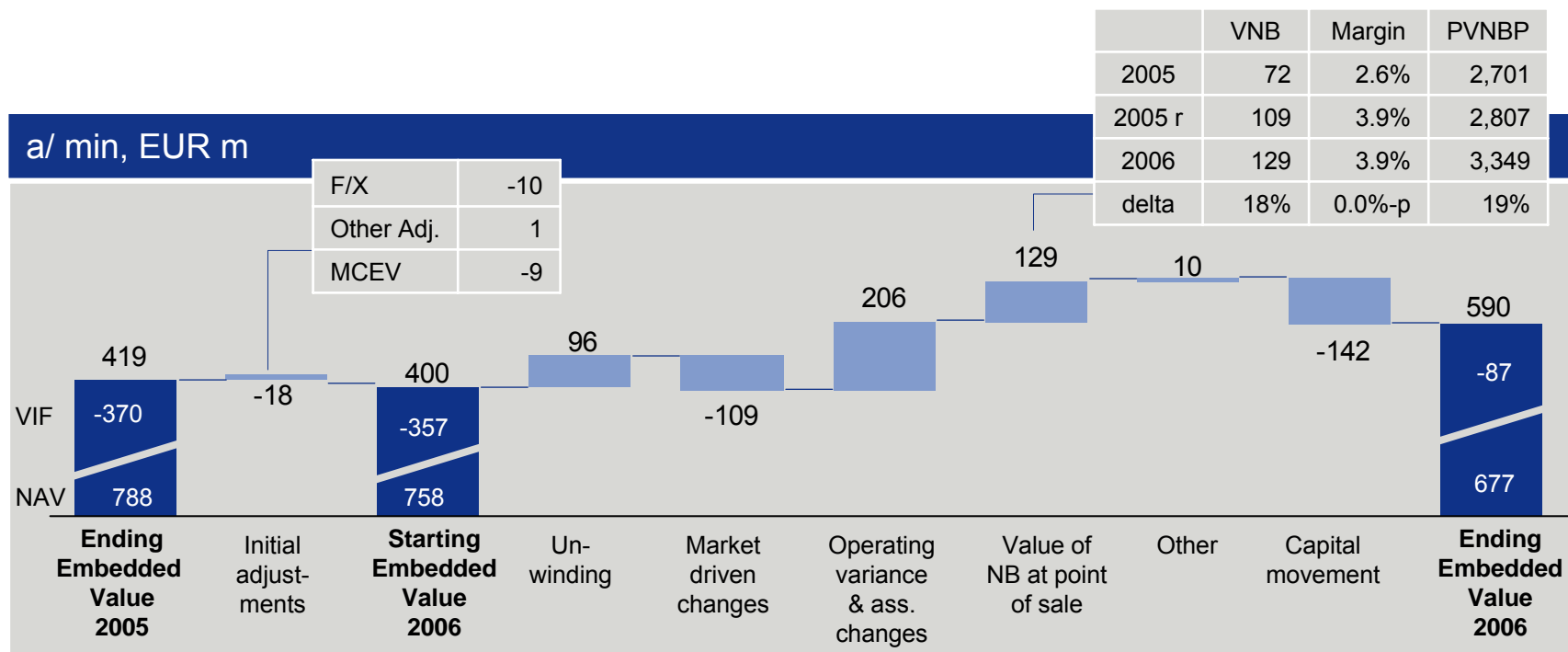
## Recurrent and single premium<sup>1</sup>

	Recurrent premium	Single premium	New business strain
2005	28	10,733	-445
2006	47	7,584	-149
delta	68%	-29%	-66%

- A decrease of the USD against the Euro led to a decrease in EV of 350m
- For AZ-Life the change to MCEV had a slightly negative impact mainly since spreads on corporate bonds are no longer valued up-front, but will be recognized when realized. The effect is partly offset by lower required capital
- Increasing interest rates and equity performance had a positive impact
- Overall impact of operating variances and assumption changes is low. Positive impact as a result of the sale of AZ life's Health Business. Impact of negative expense trends were mitigated by prompt management action.
- VNB: Positive impact from restatement mainly driven by lower capital requirement
- In 2006: drop in volume but margin remained at the same level.

1) Modeled business, a/min, EUR m

# Movement 2006: Asia-Pacific



## Recurrent and single premium<sup>1</sup>

	Recurrent premium	Single premium	New business strain
2005	947	477	-94
2006	871	621	-126
delta	-8%	30%	34%

- Drop in exchange rates for KRW reduced the value for Korea
- The introduction of MCEV in Korea had a slightly negative impact on the VIF due to the high guarantees in the in force portfolio.
- Lower interest rates in Korea had a negative impact. The effect is partly offset by lower capital requirements as changes in asset strategy started several years ago show effect and high guarantee business runs-off.
- Lower lapse experience for variable products and expense reductions in Korea had a positive impact.
- VNB in Korea: Positive impact from MCEV. High sales volumes due to introduction of new products
- NB in China: sales volume quadrupled. Acquisition expense overruns decline

1) Modeled business, a/min, EUR m

## Movement of EV and free surplus

a/ min, EUR m	NAV		VIF	EV
	FS	ReC		
<b>Reported Value as at 31 December 2005</b>	<b>1,501</b>	<b>7,109</b>	<b>6,358</b>	<b>14,968</b>
Total initial adjustments	844	-1,233	1,269	880
<b>Starting Value as at 31 December 2005</b>	<b>2,345</b>	<b>5,877</b>	<b>7,627</b>	<b>15,849</b>
Total Unwinding (inforce)	1,336	20	-460	895
Variances and assumption changes	760	-506	1,521	1,774
<b>Value of new business at point of sale</b>	<b>0</b>	<b>0</b>	<b>982</b>	<b>982</b>
Total Unwind (new business)	-766	354	459	47
Others	-14	-5	26	7
<b>Embedded Value before capital movements</b>	<b>3,660</b>	<b>5,739</b>	<b>10,155</b>	<b>19,555</b>
Net capital movements	-1,020	0	0	-1,020
<b>Ending Value as at 31 December 2006</b>	<b>2,640</b>	<b>5,739</b>	<b>10,155</b>	<b>18,535</b>

## Sensitivity analysis of Embedded Value (a/ min, EUR m)

Embedded Value									
	Base case	Using statutory solvency capital	Economic factors			Non economic factors			
			risk-free assumption		+10% volatility	-10% expenses	-5% mortality		-10% lapse
			-100 bp	+100 bp			Death risk	Longevity risk	
Germany	5,182	260	-1,430	357	-129	56	8	-33	115
France	3,096	0	-89	90	-21	90	35	-12	62
Italy	3,404	0	-77	16	-26	72	9	-7	41
Other W. Europe	2,238	32	-361	199	-45	89	28	-28	33
New Europe	419	21	-39	29	0	17	5	0	4
USA	3,617	0	-143	6	-63	56	6	-4	22
Asia	590	81	-256	168	-16	25	40	4	25
<b>Total<sup>1</sup></b>	<b>18,535</b>	<b>394</b>	<b>-2,390</b>	<b>860</b>	<b>-299</b>	<b>405</b>	<b>132</b>	<b>-81</b>	<b>304</b>

1) Including holding expenses and internal reinsurance

## Sensitivity analysis of value of new business (a/min, EUR m)

Embedded Value									
	Base case	Using statutory solvency capital	Economic factors			Non economic factors			
			risk-free assumption		+10% volatility	-10% expenses	-5% mortality		-10% lapse
			-100 bp	+100 bp			Death risk	Longevity risk	
Germany	244	16	-89	9	-2	6	0	0	8
France	109	0	-4	2	0	8	5	0	9
Italy	224	0	-17	2	-4	14	2	0	9
Other W. Europe	70	2	-20	9	-2	6	2	-1	4
New Europe	42	2	-3	0	0	3	1	0	3
USA	195	0	-33	23	-6	12	0	-2	2
Asia	129	14	22	-18	-3	5	10	-6	34
<b>Total<sup>1</sup></b>	<b>982</b>	<b>35</b>	<b>-142</b>	<b>27</b>	<b>-17</b>	<b>56</b>	<b>21</b>	<b>-10</b>	<b>70</b>

1) Including holding expenses and internal reinsurance

## Overview new business – key profitability indicators (a/ min, EUR m)

	VNB		Margin		PVNBP		Recurrent Premium		Single Premium		Strain <sup>1</sup>	
	2006	2005	2006	2005	2006	2005	2006	2005	2006	2005	2006	2005
Germany	244	124	3.0%	2.4%	8,053	5,108	436	360	2,719	1,616	-57	-34
France	109	72	3.5%	2.8%	3,088	2,614	106	76	2,145	1,870	-145	-127
Italy	224	138	3.5%	2.6%	6,401	5,269	468	359	3,836	3,449	-158	-118
Other W. Europe	70	41	4.3%	2.9%	1,650	1,441	128	98	626	515	-66	-75
New Europe	42	32	6.1%	7.6%	687	414	79	65	273	64	-19	-14
USA	195	210	2.5%	1.9%	7,943	10,949	47	28	7,584	10,733	-149	-445
Asia	129	72	3.9%	2.6%	3,349	2,701	871	947	621	477	-126	-94
<b>Total<sup>2</sup></b>	<b>982</b>	<b>663</b>	<b>3.1%</b>	<b>2.3%</b>	<b>31,405</b>	<b>28,585</b>	<b>2,226</b>	<b>1,950</b>	<b>17,803</b>	<b>18,724</b>	<b>-766</b>	<b>-931</b>

1) Shareholder acquired expenses + initial capital binding (2005 values slightly revised as capital binding for France not fully captured in 2005 published figures)

2) Total including holding expenses and internal reinsurance

## Consistent economic assumptions are applied across Allianz Group

Key parameters	Specification 2006 (2005 restatement)	
Risk free rates (1year zero coupon rates based on swap rate)	EUR 4.1% (2.9%)	CHF 2.4% (1.7%)
	USD 5.4% (4.6%)	KRW 5.0% (4.6%)
Risk free rate (10 year zero-coupon rates based on swap rates)	EUR 4.3% (3.5%)	CHF 2.8% (2.3%)
	USD 5.3% (4.9%)	KRW 5.1% (5.7%)
Swaption implied volatility (option on 20 year swap with term 10 years at the money)	EUR 11.8% (14.3%)	CHF 16.9% (18.6%)
	USD 11.3% (13.5%)	KRW 10.7% (10.7%)
Equity option implied volatility (10 year equity option at the money)	EUR 22.5% (23.6 %) EuroStoxx	CHF 17.4% (18.7%) SPI
	EUR 22.5% (20.3%) DAX	EUR 21.4% (21.8%) CAC
	USD 20.0% (23.6%) S&P	KRW 36.4% (36.4 %) KOSPI

▶ Economic assumptions are based on observable market data as of 31.12.2006



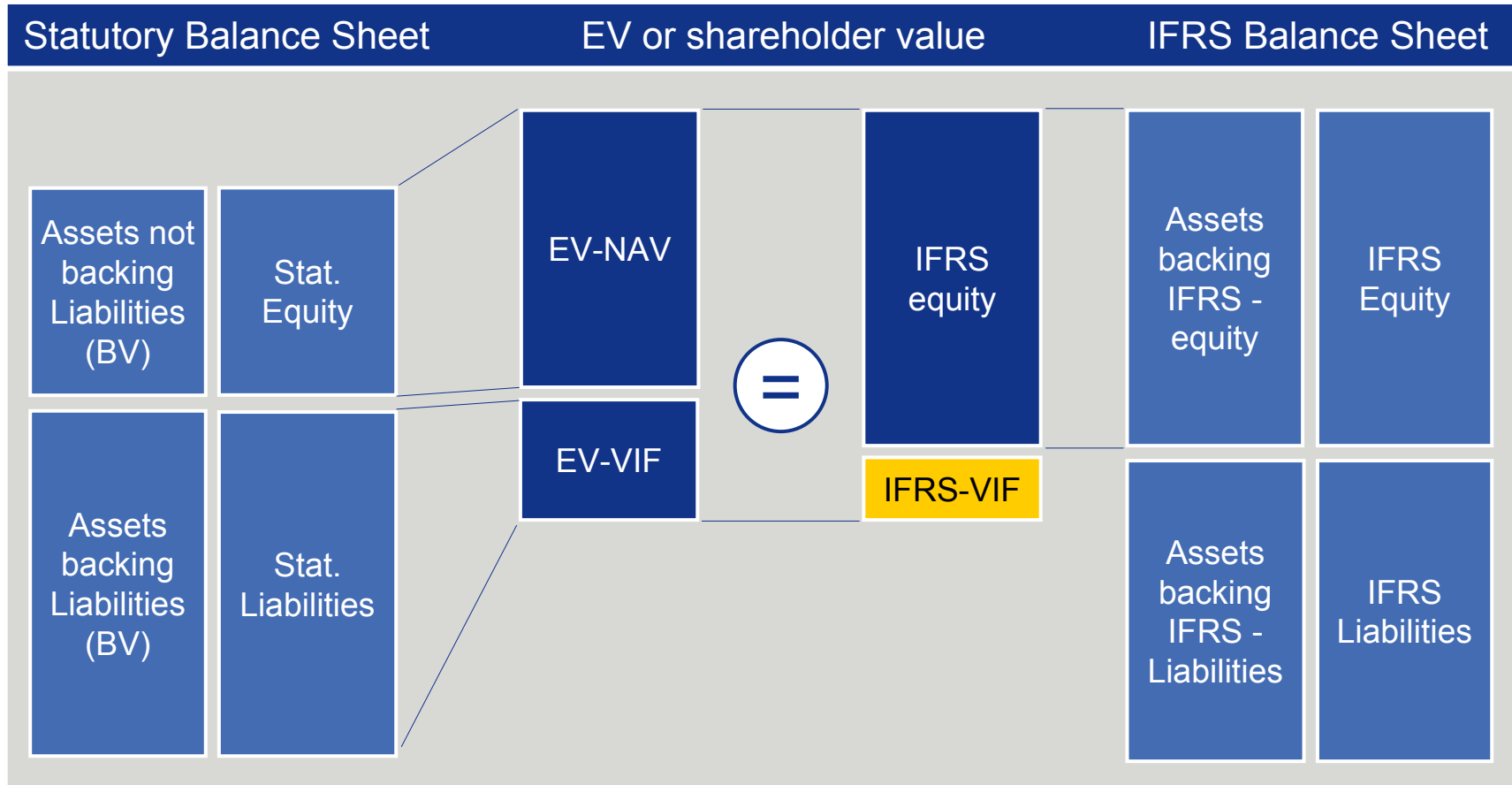
## Explanation on the regional split

Germany	Allianz Leben AG, life subsidiaries are included at equity
France	AGF life operation in France including partnerships
Italy	Italian and Irish life subsidiaries of RAS and life subsidiaries of Lloyd Adriatico
Other Western Europe	Life operations in Belgium, Switzerland, Austria, Netherlands, Spain, Portugal, Greece and Egypt
New Europe	Central and Eastern European life operations in Czech Republic, Poland, Hungary, Slovakia, Croatia, Bulgaria, Romania and Russia
USA	Allianz Life US
Asia-Pacific	Consolidated life operations in Asia: Korea, Taiwan, China, Indonesia, Malaysia; Non-consolidated operations in India and Thailand are not included
Holding Adjustments	Holding adjustment contain internal life reinsurance and holding cost

## Allianz Embedded Value framework for life business

Embedded Value (EV)	Net asset value (NAV) + Present value of future profits (PVFP) – Time value of options & guarantees (O&G) – Cost of non-financial risk (CNFR) – cost of required capital (CReC)
Net asset value (NAV)	Capital not backing liabilities, valued at market value, net of tax on unrealized capital gains
Required capital (ReC)	Value of assets attributed to the covered business over and above that required to back liabilities, determined as the higher of local solvency, capital requirement from internal risk capital and additional capital required by market standards
Free surplus (FS)	Market value of capital not required to support the inforce business (NAV-ReC)
Present value of future profits (PVFP)	Future (statutory) shareholder profits after tax projected to emerge from operations and assets backing liabilities
Time value of options and guarantees (O&G)	Difference between deterministic certainty equivalent PVFP and stochastic PVFP
Cost of non-financial risk (CNFR)	Explicit allowance based on cost of holding capital for actuarial, expense, lapse and operational risk
Cost of required capital (CReC)	Allowance for tax impact and asset management expenses for holding required capital
Value of new business (VNB)	Value added by the new policies to the value of inforce, i.e. PVFP-O&G-CNFR-CReC, all determined at issue date
New business margin (NBM)	Value of new business divided by present value of new business premiums
Present value of new business premiums (PVNBP)	Present value of projected new regular premiums, discounted with risk free rates, plus the total amount of single premiums received

# Shareholder value not accounted for in IFRS equity



▶ Additional value not already accounted for under IFRS can be derived from EV

## Shareholder value not accounted for in IFRS equity - main valuation differences

DAC/VOBA	IFRS amounts in DAC/VOBA exceed statutory levels included in PVFP
Difference in reserves	Aggregate IFRS life technical and unallocated profit sharing reserves exceed statutory reserves used in PVFP modeling
Shareholders portion of unrealized capital gains included in PVFP	Aggregate amounts of unrealized capital gains included in PVFP projection, net of tax and policyholder participation
Net amount of asset valuation differences	Shareholder value of difference between market value and book value of assets (valued at IFRS book value)
Differences in tax valuation and other adjustments	Differences statutory versus IFRS accounting treatment other than above, including difference in tax

## EEV: Review of Embedded Value methodology

“Tillinghast has reviewed the methodology and assumptions used to determine the 2006 Embedded Value results for the Allianz Group. Our review covered the Embedded Value as at 31 December 2006, the value of 2006 new business, the analysis of movement in Embedded Value over 2006 and the sensitivities on the Embedded Value and new business value. The review also covered the restated Embedded Value as at 31 December 2005 and the reconciliation to the Embedded Value as at 31 December 2005 as published in March 2006.

Tillinghast has concluded that the methodology and assumptions used comply with the EEV Principles. In particular:

- The methodology makes allowance for the aggregate risks in the covered business through the bottom-up methodology as described in section 3 of the "Allianz European Embedded Value Report 2006";
- The operating assumptions have been set with appropriate regard to past, current and expected future experience;
- The economic assumptions used are internally consistent and consistent with observable market data;  
and
- For participating business, the assumed bonus rates, and the allocation of profit between policyholders and shareholders, are consistent with the projection assumptions, established company practice and local market practice.
- The methodology and assumptions also comply with the EEV Guidance (noting the disclosed exception concerning look-through profits arising from internal asset management and service agreements, as described in the "Allianz European Embedded Value Report 2006").

Tillinghast has also performed limited high-level checks on the results of the calculations and has confirmed that any issues discovered do not have a material impact on the disclosed Embedded Values and new business values.

Tillinghast has not, however, performed detailed checks on the models and processes involved.

In arriving at these conclusions, Tillinghast has relied on data and information provided by Allianz”

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Analysts' conference  
March 2006

**Allianz** 

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# Appendix

Analysts' conference  
March 2007

Allianz 

## Glossary (1)

<b>AEG</b> (Alterseinkünftegesetz)	German law on retirement savings
<b>ADAG</b>	Allianz Deutschland AG
<b>AFS</b>	Securities available for sale
<b>AGI</b>	Allianz Global Investors
<b>AGCS</b>	Allianz Global Corporate & Specialty
<b>AGM</b>	Annual General Meeting
<b>AGR</b>	Allianz Global Risks (now bundled with AMA in AGCS)
<b>AMA</b>	Allianz Marine & Aviation (now bundled with AGR in AGCS)
<b>AMF</b>	Autorité des marchés financiers (French financial markets authority)
<b>ART</b>	Allianz Risk Transfer
<b>Assets under management (AuM)</b>	Sum of investments marked-to-market which is managed by the Group with responsibility for the performance of the investments
<b>BaFin</b> (Bundesanstalt für Finanzdienstleistungsaufsicht)	Federal Financial Supervisory Authority
<b>BIS</b>	Bank for International Settlement
<b>BITES</b>	Basket index tracking equity-linked securities
<b>B-units</b>	Interest in PIMCO giving a priority claim on operating profit available for distribution
<b>bop</b>	Beginning of period

## Glossary (2)

<b>BVB</b>	Bayerische Versicherungsbank
<b>CAGR</b>	Compounded average growth rate
<b>Capital ratios (BIS)</b>	Ratios calculated by banks conducting international business, in accordance with the Basel Capital Accord drawn up under the guidance of the Bank for International Settlements
	- Tier I ratio: Relation of core capital to risk-weighted assets. Core capital (Tier I capital) mainly consists of shareholders' equity and minority interest, hybrid capital plus other adjustments
	- Total capital ratio: Relation of Tier I plus Tier II capital to risk-weighted assets. Tier II capital (supplementary capital) comprises profit participation certificates, subordinated liabilities and revaluation reserves on securities and other adjustments
<b>CFI</b>	Customer focus initiative
<b>CIR</b>	Cost-income ratio
<b>CIS</b>	Commonwealth of Independent States
<b>Loss ratio</b>	Claims and claims adjustment expenses as % of net premiums earned
<b>Combined ratio</b>	Sum of loss ratio and expense ratio
<b>Current yield</b>	Interest and similar income / average investments and loans at book value (excl. inc. fr. fin. ass./liab. carried at fair value)
<b>DAC</b>	Deferred acquisition costs
<b>eop</b>	End of period
<b>EPS<sub>A</sub></b>	Same as EPS <sub>R</sub> , but adjusted for the impact of extraordinary items
<b>Equity gearing</b>	Equity exposure (attributable to shareholders) divided by NAV

## Glossary (3)

<b>Excess capital</b>	Net asset value (NAV) – risk-adjusted capital (RAC)
<b>Expense ratio</b>	Acquisition and administrative expenses (net) as % of net premiums earned
<b>F/I</b>	Fixed income
<b>FTE</b>	Full-time equivalents
<b>Goodwill</b>	Difference between a subsidiary's purchase price and its shareholders' equity at the time of purchase
<b>GPW (gross premiums written)</b>	Total premiums for insurance contracts (including investment products) written during a specific period, without deducting premiums ceded
<b>Harvesting rate</b>	$(\text{Realized gains and losses (net)} + \text{impairments on investments (net)}) / \text{average investments and loans at book value (excl. inc.fr.fin. ass./liab. carried at fair value)}$
<b>HGB</b>	German GAAP
<b>ICBC</b>	Industrial and Commercial Bank of China
<b>IFRS</b>	International Financial Reporting Standards (formerly IAS)
<b>IRR</b>	Internal rate of return
<b>KPI</b>	Key performance indicator
<b>L/H</b>	Life and health insurance
<b>NAV</b>	Net asset value
<b>KPI</b>	Key performance indicator

## Glossary (4)

<b>L/H</b>	Life and health insurance
<b>NAV</b>	Net asset value
<b>NOPAT</b>	Normalized profit after taxes
<b>MCEV</b>	Market consistent embedded value
<b>Operating profit</b>	Measure which we believe highlights the underlying profitability of our operations. For a description of how we measure operating profit and a reconciliation to profit before taxes and minorities, see section “Additional information” (page A 52)
<b>Run-off ratio</b>	Run-off ratio is calculated as run-off result in percent of net premiums earned
<b>OE</b>	Operating entity
<b>P/C</b>	Property and casualty insurance
<b>RfB</b>	Reserve for premium refunds
<b>Risk-adjusted capital (RAC)</b>	Maximum of internal risk capital determined in a stochastic process and local solvency
<b>Risk capital</b>	Minimum capital required to ensure solvency over the course of one year with a certain probability which is linked to our rating ambition
<b>RoRAC<sub>N</sub> (Group)</b>	Normalized return on RAC including holding (expenses, debt service, reinsurance)
<b>RoRAC<sub>N</sub> (Operating units)</b>	Normalized return on RAC excluding holding (expenses, debt service, reinsurance) and diversification effects
<b>RoE</b>	Return on equity (net income / average shareholders' equity)
<b>RWA (Risk-weighted assets)</b>	All assets of the bank multiplied by the respective risk-weight according to the risk rate of each type of asset

## Glossary (5)

<b>SE</b>	Societas Europaea (European company)
<b>Statutory premiums</b>	Premium income under local GAAP
<b>T-shares</b>	Treasury shares
<b>TOM</b>	Target operating model
<b>VAG</b> (Versicherungsaufsichtsgesetz)	German insurance supervisory law
<b>Value-at-Risk (VaR)</b>	Potential loss which may occur during a pre-defined period of time, based on a given confidence level and certain assumptions regarding changes of market parameters
<b>yoy</b>	Year on year



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## Financial calendar 2007/2008

May 2, 2007	Annual General Meeting
May 8, 2007	Announcement of first quarter results 2007
May 8, 2007	Interim report first quarter 2007
August 3, 2007	Announcement of second quarter results 2007
August 10, 2007	Interim report second quarter 2007
November 9, 2007	Announcement of third quarter results 2007
November 9, 2007	Interim report third quarter 2007
February 21, 2008	Financial press conference for the 2007 fiscal year
February 22, 2008	Analysts' conference for the 2007 fiscal year
March 14, 2008	Annual report 2007
May 21, 2008	Annual General Meeting

The German Securities Trading Act obliges issuers to announce immediately any information which has a substantial potential price impact, irrespective of the communicated schedules. It is therefore possible that we will announce key figures of quarterly and fiscal year results ahead of the dates mentioned above.

As we cannot rule out changes of dates, we recommend to check them on the Internet at [www.allianz.com/financialcalendar](http://www.allianz.com/financialcalendar).

## Disclaimer

**These assessments are, as always, subject to the disclaimer provided below.**

### **Cautionary Note Regarding Forward-Looking Statements**

The statements contained herein may include statements of future expectations and other forward-looking statements that are based on management's current views and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in such statements. In addition to statements which are forward-looking by reason of context, the words "may", "will", "should", "expects", "plans", "intends", "anticipates", "believes", "estimates", "predicts", "potential", or "continue" and similar expressions identify forward-looking statements. Actual results, performance or events may differ materially from those in such statements due to, without limitation, (i) general economic conditions, including in particular economic conditions in the Allianz Group's core business and core markets, (ii) performance of financial markets, including emerging markets, (iii) the frequency and severity of insured loss events, (iv) mortality and morbidity levels and trends, (v) persistency levels, (vi) the extent of credit defaults, (vii) interest rate levels, (viii) currency exchange rates including the euro / US dollar exchange rate, (ix) changing levels of competition, (x) changes in laws and regulations, including monetary convergence and the European Monetary Union, (xi) changes in the policies of central banks and/or foreign governments, (xii) the impact of acquisitions, including related integration issues, (xiii) reorganization measures, and (xiv) general competitive factors, in each case on a local, regional, national and/or global basis. Many of these factors may be more likely to occur, or more pronounced, as a result of terrorist activities and their consequences. The matters discussed herein may also be affected by risks and uncertainties described from time to time in Allianz SE's filings with the US Securities and Exchange Commission. The company assumes no obligation to update any forward-looking statement.

### **No duty to update**

The company assumes no obligation to update any information contained herein.