Allianz Group - Key figures 3rd quarter and first 9 months of 2014

|  |                                 |      | 3Q 2013 | 3Q 2014 | Δ        | 9M 2013  | 9M 2014  | Δ        |
|--|---------------------------------|------|---------|---------|----------|----------|----------|----------|
| Total revenues                                   |                                 | €bn  | 25.1    | 28.8    | 14.5%    | 84.0     | 92.2     | 9.8%     |
| Operating profit / loss                          |                                 | € mn | 2,518   | 2,650   | 5.2%     | 7,682    | 8,144    | 6.0%     |
| - Property-Casualty                              |                                 | € mn | 1,235   | 1,422   | 15.2%    | 3,733    | 4,257    | 14.0%    |
| - Life/Health <sup>1</sup>                       |                                 | € mn | 769     | 790     | 2.8%     | 2,293    | 2,655    | 15.8%    |
| - Asset Management <sup>1</sup>                  |                                 | € mn | 755     | 694     | -8.1%    | 2,458    | 2,015    | -18.0%   |
| - Corporate and Other                            |                                 | € mn | -229    | -248    | 8.1%     | -742     | -689     | -7.1%    |
| - Consolidation                                  |                                 | € mn | -11     | -9      | -17.3%   | -59      | -94      | 58.2%    |
| Income before income taxes                       |                                 | € mn | 2,277   | 2,319   | 1.9%     | 7,453    | 7,658    | 2.7%     |
| Income taxes                                     |                                 | € mn | -746    | -632    | -15.3%   | -2,447   | -2,373   | -3.0%    |
| Net income / loss                                |                                 | €mn  | 1,530   | 1,687   | 10.2%    | 5,007    | 5,285    | 5.6%     |
| - Property-Casualty                              |                                 | € mn | 796     | 1,083   | 36.0%    | 2,814    | 2,697    | -4.1%    |
| - Life/Health <sup>1</sup>                       |                                 | € mn | 562     | 530     | -5.6%    | 1,664    | 1,891    | 13.6%    |
| - Asset Management <sup>1</sup>                  |                                 | € mn | 482     | 438     | -9.2%    | 1,538    | 1,263    | -17.9%   |
| - Corporate and Other                            |                                 | € mn | -307    | -311    | 1.5%     | -981     | -429     | -56.3%   |
| - Consolidation                                  |                                 | € mn | -3      | -52     | n.m.     | -28      | -137     | 387%     |
| Net income                                       |                                 | €mn  | 1,530   | 1,687   | 10.2%    | 5,007    | 5,285    | 5.6%     |
| - attributable to non-controlling interests      |                                 | € mn | 85      | 81      | -5.5%    | 267      | 283      | 6.3%     |
| - attributable to shareholders                   |                                 | € mn | 1,445   | 1,606   | 11.2%    | 4,740    | 5,002    | 5.5%     |
| Basic earnings per share                         |                                 | €    | 3.19    | 3.54    | 11.0%    | 10.46    | 11.02    | 5.4%     |
| Diluted earnings per share                       |                                 | €    | 3.14    | 3.52    | 11.9%    | 10.33    | 10.95    | 6.0%     |
| Ratios   |                                 |      |         |         |          |          |          |          |
| - Property-Casualty                              | Combined ratio                  | %    | 94.8%   | 93.5%   | -1.3% -p | 95.0%    | 93.6%    | -1.4% -p |
| - Life/Health                                    | Margin on reserves <sup>1</sup> | bps  | 66      | 61      | -5 bps   | 66       | 70       | 4 bps    |
| - Asset Management                               | Cost-income ratio <sup>1</sup>  | %    | 55.7%   | 57.1%   | 1.4% -p  | 54.7%    | 57.5%    | 2.8% -p  |
|  |                                 |      |         |         |          | 12/31/13 | 09/30/14 | Δ        |
| Shareholders' equity <sup>2</sup>                |                                 | €bn  | -       |         | •        | 50.1     | 58.2     | 16.2%    |
| Conglomerate solvency ratio <sup>3,4</sup>       |                                 | %    | -       | -       | -        | 182%     | 184%     | 3% -р    |
| Third-party assets under management <sup>1</sup> |                                 | €bn  | -       |         | -        | 1,361    | 1,411    | 3.7%     |

**Please note:** The condensed consolidated interim financial statements are presented in millions of Euros, unless otherwise stated. Due to rounding, numbers presented may not add up precisely to the totals provided and percentages may not precisely reflect the absolute figures. Previously published figures have been adjusted accordingly

- 1 Effective 1 January 2014, the Allianz Group allocated certain entities from Asset Management to Life/Health and Banking
- <sup>2</sup> Excluding non-controlling interests
- <sup>3</sup> Including off-balance sheet reserves (12/31/13: € 2.3bn, 09/30/14: € 2.2bn). The solvency ratio excluding off-balance sheet reserves would amount to 173% as of 12/31/13 and additionally adjusted for the potential calls of hybrid capital of € 1.4bn in the coming year 176% as of 09/30/14
- <sup>4</sup> Hybrid capital has been adjusted by € 1.4bn due to potential calls in 2015. Excluding this adjustment, the conglomerate solvency ratio would be 190% as of 09/30/14